

MORNING HIGHLIGHT

FROM EQUITY RESEARCH

FY15 Result:

- **Consumer:**
 - UNVR: FY15 Result
 - SIDO: FY15 Result
- **Property:**
 - MTLA: FY15 Result

FROM DANAREKSA RESEARCH INSTITUTE

March 2016 Inflation Outlook: To Ease Further

Consumer prices declined in February with deflation of 0.09 percent MoM. On a YoY comparison, headline inflation reached just 4.42 percent. By component, both the foodstuffs component (-0.04 percent MoM) and the non-foodstuffs component (-0.13 percent MoM) posted declines.

MARKET NEWS

*Analysts' comment inside

- Economic packages XI: to boost property sector (BI)
- EXCL sells 2,500 towers to settle debt (TJP)

Previous Reports:

- Indofood CBP – FY15 Result, Indofood – FY15 Result- [Snapshot20160328](#)
- Cement: A boost from slag cement-[Snapshot20160324](#)
- HMSP: Quality but at a high price-[Snapshot20160323](#)
- KINO: Exploiting niche markets-[Snapshot20160321](#)
- INTP: Pressure on pricing to persist, PTBA: The Preeminent coal specialist-[Snapshot20160318](#)
- SMCB: Saved by gains on the sale of discontinued operations, Cement: Competitor threat remains-[Snapshot20160317](#)
- AUTO: Domestic car sales are still weak-[Snapshot20160316](#)

IDX ANNOUNCEMENT

Cash dividend

Code	Ex-Date	Date Payable	Amount (Rp)
GMTD	29-Mar-16	21-Apr-16	45
BMRI	30-Mar-16	22-Apr-16	261.449

Corp Action

Code	Action	Date	Time (WIB)
AKKU	EGM	29-Mar-16	--:--
BNLI	AGM-EGM	29-Mar-16	--:--
WSKT	AGM	29-Mar-16	--:--

Source: KSEI

Key Index

	Close	Chg (%)	Ytd (%)	Vol (US\$ m)
Asean - 5				
Indonesia	4,781	0.2	4.1	287
Thailand	1,393	0.3	8.1	1,019
Philippines	7,274	(0.8)	4.6	118
Malaysia	1,715	0.7	1.3	329
Singapore	2,819	(0.4)	(2.2)	727
Regional				
China	2,920	(1.3)	(17.5)	60,702
Hong Kong	20,366	0.1	(7.1)	7,795
Japan	17,104	(0.2)	(10.1)	9,489
Korea	2,006	0.5	2.3	2,954
Taiwan	8,617	(0.8)	3.3	2,424
India	24,900	(0.3)	(4.7)	540
NASDAQ	4,847	1.7	(3.2)	65,627
Dow Jones	17,633	0.6	1.2	7,070

Currency and Interest Rate

	Rate	w-w (%)	m-m (%)	ytd (%)
Rupiah Rp/1US\$	13,395	(1.6)	(0.1)	2.9
SBI rate %	6.60	0.0	(0.1)	(0.6)
10y Gov Indo bond	7.86	0.1	(0.4)	(0.9)

Hard Commodities

	Unit	Price	d-d (%)	m-m (%)	ytd (%)
Coal	US\$/ton	51	1.2	1.5	1.3
Gold	US\$/toz	1,241	(0.1)	0.2	16.9
Nickel	US\$/mt.ton	8,408	(2.4)	(1.0)	(4.2)
Tin	US\$/mt.ton	17,375	(1.4)	6.6	19.0

Soft Commodities

	Unit	Price	d-d (%)	m-m (%)	ytd (%)
Cocoa	US\$/mt.ton	3,035	0.2	1.8	(7.1)
Corn	US\$/mt.ton	142	0.8	5.9	5.9
Oil (WTI)	US\$/barrel	39	1.0	14.6	4.4
Oil (Brent)	US\$/barrel	39	(2.8)	8.8	5.0
Palm oil	MYR/mt.ton	2,651	1.0	8.5	20.5
Rubber	US\$/mt ton	130	(0.8)	16.1	10.4
Pulp	US\$/tonne	789	N/A	(0.2)	(1.7)
Coffee	US\$/60kgbag	100	1.1	0.2	(1.3)
Sugar	US\$/MT	453	(0.3)	11.4	7.3
Wheat	US\$/ton	130	1.2	5.2	0.1

Source: Bloomberg

PT Danareksa Sekuritas

Jl. Medan Merdeka Selatan No. 14
Jakarta 10110
Indonesia
Tel (62 21) 29 555 888
Fax (62 21) 350 1709

Equity Research Team

Anindya Saraswati

anindyas@danareksa.com
(62-21) 2955 5820
Property, Retail

Armando Marulitua

armandom@danareksa.com
(62-21) 2955 5817
Pharmaceutical, Construction

Natalia Sutanto

natalia.sutanto@danareksa.com
(62-21) 29555 888 ext.3508
Consumer, Tobacco

Stefanus Darmagiri

stefanus.darmagiri@danareksa.com
(62-21) 2955 5831
Auto, Coal, Heavy Equip., Metal, Cement

Puti Adani

putia@danareksa.com
(62-21) 2955 5824
Consumer

Antonia Febe Hartono

antonia.hartono@danareksa.com
(62-21) 29555 888 ext.3504
Cement

Lucky Bayu Purnomo

lucky.purnomo@danareksa.com
(62-21) 29555 888 ext.3512
Technical Analyst

Sales team

Ermawati A. Erman

ermawatiae@danareksa.com
(62 21) 29555 888 ext. 3151

Novrita E. Putrianti

novrita@danareksa.com
(62 21) 29555 888 ext. 3128

Ehrliech Suhartono

ehrliech@danareksa.com
(62 21) 29555 888 ext. 3132

Yunita L. Nababan

yunita@danareksa.com
(62 21) 29555 888 ext. 3145

Laksmita Armandani

laksmिता@danareksa.com
(62 21) 29555 888 ext. 3125

Muhammad Hardiansyah

mhardiansyah@danareksa.com
(62 21) 29555 888 ext. 3109

Tuty Sutopo

tuty@danareksa.com
(62 21) 29555 888 ext. 3121

Upik Yuzarni

upik_y@danareksa.com
(62 21) 29555 888 ext. 3137

Kevin Giarto

kevin.giarto@danareksa.com
(62 21) 29555 888 ext. 3139

FY15 RESULT

UNVR's FY15 Result

(UNVR U. Rp 42,975. Tp Rp 42,000. U/R)

- Unilever posted Rp 36.5tn for its FY15 revenue, grow by 5.7% yoy compared to Rp 34.5tn last year, inline by 98.5% with our forecast number. Gross profit also showing growth by 8.4% yoy to Rp 18.6tn, brings the gross margin to improve to 51.1% compared to 49.9% last year. While still showing a growing top line, the jump on operating expense by 16.5% to Rp 10.7tn brings the operating profit down by 0.9% to Rp 7.9tn. Net profit recorded at Rp 5.8tn, slightly down by 1.3% compared to Rp 5.9tn in FY2014, reflects 98% of our forecast number with 16% net margin.
- On quarterly performance, top line wise 4Q15 performance showing a better performance both compared to the previous quarter and compared to 4Q14. UNVR booked Rp 8.4tn of revenue, grow by 2.2%qoq and 6.1% yoy. This brings the gross profit at Rp 4.7tn, grow by 5.6%qoq and 4.7% yoy. On the operating profit, while compared to the last quarter it shows an improvement by 34.3%qoq due to the lower operating expense, compared to the 4Q14, it shows a decline by 9.5%yoy, brings the operating margin to 25.6%. For the bottom line, while compared to 4Q14 shows a decline by 11.1%, the quarterly performance shows an improvement by 33.2%, brings the net margin to 18.7%. Put UNVR under review.

	FY14*	FY15	YoY, %	4Q14	3Q15	4Q15	QoQ, %	YoY, %	FY15F	A/F, %
(in Rp bn)										
Net sales	34,512	36,484	5.7	8,422	8,745	8,937	2.2	6.1	37,035	98.5
COGS	17,305	17,835	3.1	3,945	4,311	4,252	(1.4)	7.8	18,048	98.8
Gross profit	17,207	18,649	8.4	4,476	4,435	4,685	5.6	4.7	18,987	98.2
Opex	9,194	10,710	16.5	1,947	2,732	2,397	(12.2)	23.1	10,868	98.5
Operating profit	8,013	7,939	(0.9)	2,529	1,703	2,288	34.3	(9.5)	8,118	97.8
Other income (expenses)	(86)	(110)	28.4	(22)	(25)	(57)	125.0	157.5	(44)	251.4
Pretax profit	7,928	7,829	(1.2)	2,507	1,678	2,231	33.0	(11.0)	8,075	97.0
Tax expense	(2,001)	(1,978)	(1.2)	(629)	(425)	(562)	32.2	(10.6)	(2,105)	94.0
Net profit	5,927	5,852	(1.3)	1,878	1,253	1,669	33.2	(11.1)	5,970	98.0
(in %)										
Gross margin	49.9	51.1		53.2	50.7	52.4			51.3	
Operating margin	23.2	21.8		30.0	19.5	25.6			21.9	
Net margin	17.2	16.0		22.3	14.3	18.7			16.1	

*restated

Puti Adani

putia@danareksa.com
(62-21) 29555 888 ext.3511

Natalia Sutanto

Natalia.sutanto@danareksa.com
(62-21) 29555 888 ext. 3508

SIDO's FY15 Result

(SIDO IJ. Rp 505. Non Rated)

- Sido Muncul Reported FY15 Sales of Rp2.2tn, relatively flat, up 0.9% yoy. On quarterly basis, 4Q15 sales grew more strongly by 11.6% qoq, but still lower (-5.9%) compare to 4Q14 sales figures.
- Profitability wise, gross margin expanded to 42.3% in 4Q15. This makes the full year gross margin improved slightly to 39.8% (vs. 38.2% in FY14).
- Opex to sales ratio was slightly higher in 4Q15 to 21.9% (vs. 20.7% in 3Q15). However, on full year basis the ratio was flat. As such, the operating profit jumped 39.4% qoq to Rp116bn in 4Q15. On full year basis, the operating profit climbed 9.6% yoy to Rp478bn, inline with consensus' estimate.
- SIDO recorded net profit of Rp111bn in 4Q15 (+39.5% qoq; +8.2% yoy). Thus, the FY15 net profit figures is booked at Rp437bn, grew 4.8% yoy. This is inline with the consensus' expectation.

	FY14	FY15	% chg	4Q14	3Q15	4Q15	% chg	% chg	FY15F Cons	% FY
	(Rp bn)	(Rp bn)	y-y	(Rp bn)	(Rp bn)	(Rp bn)	q-q	y-y	(Rp bn)	
Revenue	2,198	2,219	0.9	604	509	568	11.6	(5.9)	2,242	99.0
COGS	1,358	1,335	(1.7)	326	320	328	2.3	0.5		
Gross profit	840	883	5.2	278	189	240	27.3	(13.5)		
Opex	403	405	0.5	153	106	124	17.8	(18.9)		
Operating profit	436	478	9.6	125	83	116	39.4	(6.9)	481	99.5
Pretax profit	549	560	2.1	145	103	140	36.5	(3.1)	535	104.7
Net profit	418	437	4.8	103	80	111	39.5	8.2	424	103.3
Margin (%)										
Gross margin	38.2	39.8	1.6	46.0	37.1	42.3	5.2	(3.7)	0.0	
Operating margin	19.9	21.6	1.7	20.6	16.3	20.4	4.1	(0.2)	21.5	
Net margin	19.0	19.7	0.7	17.1	15.7	19.6	3.9	2.6	18.9	
Opex to sales	18.3	18.3	(0.1)	25.4	20.7	21.9	1.1	(3.5)		

Armando Marulitua

armandom@danareksa.com
(62-21) 2955 5817

MTLA's FY15 result

(MTLA IJ. Rp 290. BUY. TP Rp620)

- MTLA booked Rp214 bn net profit in FY15 which was down by 20.0% compare to its achievement in FY14 amounted Rp268 bn. This result was below our expectation.
- Sales in FY15 were down by 2.6% with lower revenue recognition for land and apartment and offices sales. For housing sales that are generated from company's six residential projects were slightly increased by 4.25% yoy to Rp504 bn in FY15 (compare to Rp483 bn in FY14).
- The weak result was mostly due to higher marketing, administration, as well as interest expense. As for some projects, interest was previously capitalized during the construction project. Along with the operation of the projects, MTLA started booked interest expense.
- We will need to adjust our numbers and Target Price to incorporate this result. Under review.

	FY14	FY15	Chg YoY, %	4Q14	3Q15	4Q15	Chg QoQ, %	Chg YoY, %	FY15F	% forecast
Sales	1,118	1,089	(2.6)	401	223	339	51.8	(15.5)	1,205	90.4
COGS	469	429	(8.6)	136	94	126	34.6	(6.8)	507	84.6
Gross profit	648	660	1.9	265	129	212	64.2	(20.0)	699	94.5
Operating expenses	216	242	11.9	65	74	63	(14.7)	(3.0)	259	93.4
Operating profit	432	419	(3.1)	201	56	150	168.2	(25.4)	440	95.2
Other income/(expenses)	(54)	(111)	105.0	(48)	(12)	(41)	254.4	(14.9)	(80)	138.8
Pre-tax profit	379	308	(18.5)	249	67	191	183.1	(23.4)	360	85.6
Net profit	268	214	(20.0)	168	29	113	295.8	(32.8)	290	73.8
Gross margin	58.0	60.6		66.2	58.0	62.7			58.0	
Opex to sales	19.3	22.2		16.1	33.0	18.5			21.5	
Operating margin	38.7	38.5		50.1	25.0	44.2			36.5	
Net margin	24.0	19.7		42.0	12.8	33.4			24.1	

Anindya Saraswati

anindyas@danareksa.com

(62-21) 2955 5820

MARKET NEWS

Economic packages XI: to boost property sector (BI)

Export-oriented business credit (KURBE)

- 1 Determine effective interest rate to be 9% p.a (without subsidy)
- 2 Determine the maximum amount of financing:
 - 1 Micro: Maximum financing of Rp5bn
 - 2 Small: Maximum financing of Rp25bn (with maximum KMKE of Rp15bn)
 - 3 Medium: Maximum financing of Rp50bn (with maximum KMKE of Rp25bn)
- 3 Maximum financing period of 3 years for KMKE and 5 years for KIE

Real Estate Investment Trust (REIT)

- 1 Issue government regulation pertaining to income taxes for income generated from transfer of real estate regarding to collective investment schemes contract governing the provision of value added taxes facility in the form of tariff cuts of up to 0.5% from the normal rate of 5% to the company that issued REIT
- 2 Issue government regulation regarding incentives and ease of investment in the region that include BPHTB rate reduction from maximum of 5% to 1% for land and buildings become asset REIT
- 3 Issue regional regulation for regions who are interested to support the implementation of REIT in the region

Indonesia Single Risk Management System (ISRM)

- 1 Require all Ministry and Institutions to develop facilities of single submission through INSW portal
- 2 For the early stages, government will launch a single model of risk management in a single platform between BPOM submission to Customs that estimated can reduce the dwelling time of the product raw material for medicine, food and beverage, other products that require licensing and BPOM from 4.7 days to 3.7 days in August 2016
- 3 At the end of 2016, the dwelling time is expected to be reduced to 3.5 days nationally
- 4 Encourages Indonesia's adherence to the WTO Trade Facilitation Agreement to 70% and lower the dwelling time to less than three days at the end of 2017

The development of the pharmaceutical industry and medical devices (Alkes)

- 1 Preparation of the roadmap and action plan for the development of the pharmaceutical industry and medical devices
- 2 The development of policies that encourage investment in the pharmaceutical industry and medical equipment, among others: opening the negative list of investment are more open to foreign direct investment, which is the raw material of drugs from 85% to 100%
- 3 Improving the ability of SOEs Pharmaceuticals and medical devices, in the form of synergy SOE, financial, technology, and human resources
- 4 Preparation of trade policy within the country and outside the horizon that support the development of the pharmaceutical industry and medical devices (i.e. e-catalog, the standard medication in a hospital in the framework of the National Health Insurance (JKN), the use of domestic products)
- 5 Preparation of fiscal policy for the pharmaceutical industry and medical devices (i.e. exemption or reduction of import duty, tax holiday, tax allowances)

EXCL sells 2,500 towers to settle debt (TJP)

XL Axiata (EXCL) signed an agreement to sell 2,500 of its towers to Professional Telecommunication Indonesia (Protelindo) for Rp3.5tn in an effort to pay off some of company's debt that stands at Rp26.9tn and its due in 2020. The sales of these towers is not only help EXCL to cut Rupiah debt, but also inline with EXCL strategy to revamp, rise and reinvent (3R) that implemented since last year. EXCL has been aggressively reducing its exposure to currency risk by advancing foreign denominated debt repayment as well as converting outstanding obligation into Rupiah.

March 2016**CPI AND SBI OUTLOOK****March 2016 Inflation Outlook: To Ease Further**

- ❑ Consumer prices declined in February with deflation of 0.09 percent MoM. On a YoY comparison, headline inflation reached just 4.42 percent. By component, both the foodstuffs component (-0.04 percent MoM) and the non-foodstuffs component (-0.13 percent MoM) posted declines.
- ❑ Three components of the CPI posted monthly declines in February, namely the foodstuffs, housing and transportation components, which fell by 0.58 percent, 0.45 percent, and 0.15 percent, respectively. By contrast, prices in the clothing component (+0.64 percent MoM) and prepared foods component (+0.63 percent MoM) posted higher increases, while prices in the medical care component (+0.26 percent MoM) and education component (+0.06 percent MoM) posted lower increases.
- ❑ The downward pressure on prices owed largely to the harvesting season in February, which should continue into March. Big harvests in paddy producing areas of the country pushed rice prices down. In the March-April harvesting period, the Ministry of Agriculture expects rice production to reach 14.5 million tons. Targeted production of milled dry grain rice is 75.13 million tons for the full year of 2016. Furthermore, lower electricity tariffs and the reduced prices of several non-subsidized fuel products in March also helped to ease consumer living costs.
- ❑ However, a longer drought toward the end of 2015 led to delays in the harvesting of several horticultural commodities such as chili and onions. As a result, the pressure on prices remained high throughout March 2016. In this month, we forecast inflation of 0.19 percent MoM, translating into YoY inflation of 4.44 percent.
- ❑ At its March meeting, Bank Indonesia lowered its benchmark BI rate to 6.75 percent, with the Lending Facility and the Deposit Facility rates cut to 7.25 percent and 4.75 percent, respectively. This policy takes into consideration the reduced uncertainty on global financial markets, the outlook for benign inflation over the near term, the stronger rupiah, and attempts to increase domestic demand and bolster overall economic performance. Against this backdrop, we expect the BI rate to stay at 6.75 percent over the near term.

DRI Forecast for March 2016

Inflation	
MoM (%)	0.19
YoY (%)	4.44

SBI	
End of period (% p.a)	6.75

Forecast for 2016

Inflation (%)	4.50
SBI (% p.a)	6.75

DAMHURI NASUTION**Head of Economic Research**

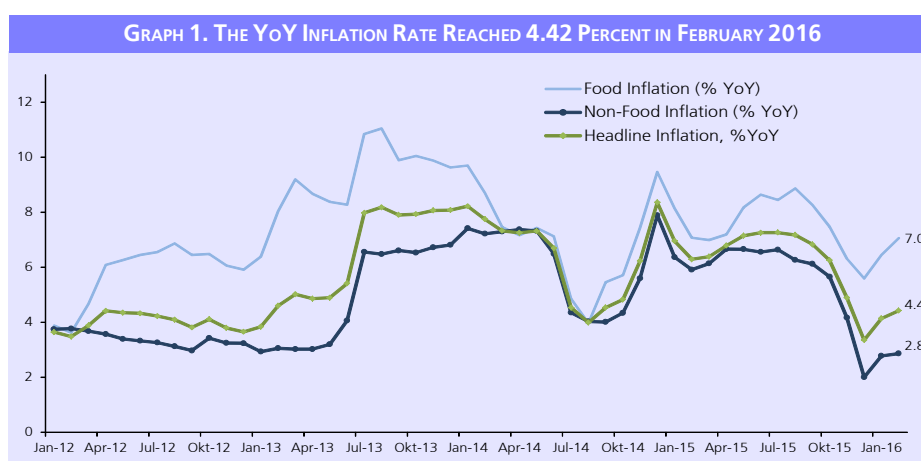
(62-21) 29555777/ 888 ext 3600

damhuri@danareksa.com

HANDRI THIONO**Economist**

(62-21) 29555777/ 888 ext 3606

handrit@danareksa.com



Source : BPS,, Bank Indonesia

TABLE 1. MoM FOODSTUFFS INFLATION

	M-on-M changes			Y-on-Y changes			Jan-Feb		
	Dec-15	Jan-16	Feb-16	Dec-15	Jan-16	Feb-16	2014	2015	2016
FOODSTUFF	3.20	2.20	(0.58)	4.93	6.60	7.55	3.13	(0.88)	1.60
PREPARED FOOD	0.50	0.51	0.63	6.42	6.27	6.46	1.16	1.10	1.14
HOUSING	0.40	0.53	(0.45)	3.34	3.06	2.17	1.18	1.22	0.08
CLOTHING	0.09	0.26	0.64	3.43	2.83	2.96	1.12	1.37	0.91
MEDICAL CARE	0.24	0.36	0.26	5.32	5.00	4.87	1.01	1.05	0.62
EDUCATION	0.06	0.15	0.06	3.97	3.85	3.77	0.45	0.40	0.21
TRANSPORTATION	0.45	(1.11)	(0.15)	(1.53)	1.47	2.89	0.35	(5.51)	(1.26)
GENERAL	0.96	0.51	(0.09)	3.35	4.14	4.42	1.33	(0.61)	0.42
Food and Non-Food									
FOOD	1.97	1.44	(0.04)	5.60	6.45	7.06	2.24	0.01	1.39
NON-FOOD	0.33	(0.07)	(0.13)	2.00	2.78	2.86	0.81	(1.03)	(0.20)

Source : BPS

TABLE 2. DRIVERS OF PRICE CHANGES IN FEBRUARY 2016

Component	Change (%)	Drivers	Contribution (%)
Foodstuffs	(0.58)	Red chili, onion, chicken meat, egg	(0.12)
Prepared foods, beverages and cigarettes	0.63	Cigarettes, filtered-flavored cigarettes	0.11
Housing	(0.45)	Electricity, house rent	(0.11)
Clothing	0.64	Gold and jewelry	0.04
Medical care	0.26	Health care, medicine	0.01
Education, recreation and sports	0.06	Training cost, recreation	0.01
Transportation and communications	(0.15)	Gasoline, air transport	(0.03)
General			(0.09)

Source : BPS

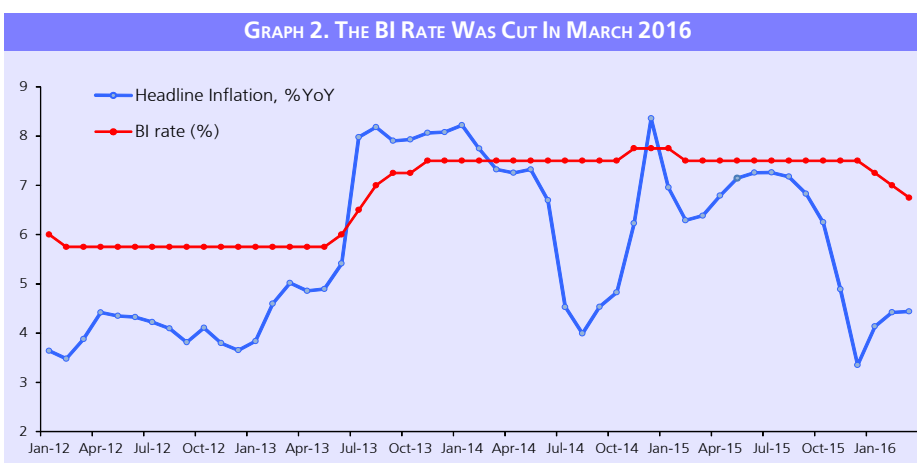
TABLE 3. MARCH 2016 INFLATION FORECAST

	Mar-15	Apr-15	Mei-15	Jun-15	Jul-15	Ags-15	Sep-15	Okt-15	Nop-15	Des-15	Jan-16	Feb-16	Mar-16
MoM changes	0.17	0.36	0.50	0.54	0.93	0.39	(0.05)	(0.08)	0.21	0.96	0.51	(0.09)	0.19
YoY changes	6.38	6.79	7.15	7.26	7.26	7.18	6.83	6.25	4.89	3.35	4.14	4.42	4.44
Yearly*	6.24	6.62	6.95	7.06	7.06	6.98	6.66	6.11	4.81	3.31	4.07	4.34	4.36

* 12-month cumulative

Source : BPS, Danareksa Research Institute

GRAPH 2. THE BI RATE WAS CUT IN MARCH 2016



Source : BPS,, Bank Indonesia

RESEARCH TEAM

Damhuri Nasution

Head of Economic Research
damhuri@danareksa.com

Asti Suwarni

Analyst
asti@danareksa.com

Darwin Sitorus

Economist / Database Officer
darwin@danareksa.com

Natalia Daisyana

Research Assistant
natalia@danareksa.com

Rika Pantjawati

Executive Secretary
rikap@danareksa.com

Kahlil Rowter

Chief Economist
kahlil.rowter@danareksa.com

Pramayanti Meitisari

Analyst
pramayanti@danareksa.com

Handri Thiono

Junior Economist
handrit@danareksa.com

Martin Jenkins

Editor
martin@danareksa.com

Danareksa Research Institute

Danareksa Building
Jl. Medan Merdeka Selatan 14
Jakarta, 10110
INDONESIA
Tel : (62-21) 29555777 / 888 (hunting)
Fax : (62 21) 3501709

All rights reserved. No part of this publication may be reproduced, stored in retrieval systems, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of Danareksa Research Institute.

DISCLAIMER

The information contained in this report has been taken from sources which we deem reliable. However, none of Danareksa Research Institute and/or its affiliated companies and/or their respective employees and/or agents makes any representation or warranty (express or implied) or accepts any responsibility or liability as to, or in relation to, the accuracy or completeness of the information and opinions contained in this report or as to any information contained in this report or any other such information or opinions remaining unchanged after the issue hereof. We have no responsibility to update this report in respect of events and circumstances occurring after the date of this report. We expressly disclaim any responsibility or liability (express or implied) of Danareksa Research Institute and/or its affiliated companies and/or their respective employees and/or agents whatsoever and howsoever arising (including, without limitation for any claims, proceedings, actions, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this report and neither Danareksa Research Institute and/or its affiliated companies and/or their respective employees and/or agents accepts liability for any errors, omissions or mis-statements, negligent or otherwise, in this report and any liability in respect of this report or any inaccuracy herein or omission herefrom which might otherwise arise is hereby expressly disclaimed. Accordingly, none of Danareksa Research Institute and/or its affiliated companies and/or their respective employees and/or agents shall be liable for any direct, indirect or consequential loss or damage suffered by any person as a result of relying on any statement or omission in any information contained in this report. This report is prepared for general circulation. It does not have regard to the specific person who may receive this report.



Equity Valuation

Danareksa Universe	Rating	Price (Rp)	Price Target	Mkt Cap Rp Bn	Net profit, Rp bn		EPS (Rp)		Core EPS (Rp)		EPS Growth		PER (x)		EV / EBITDA (x)		PBV (x)		Net Debt		Net Gearing		RC	
					2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016		2015
Auto				2,263,682	140,352	150,317	301.4	322.7			-4%	7%	16.1	15.1	19.1	18.3	2.5	2.2	66,785	62,798			16.4	
Astra International	HOLD	7,075	6,700	297,512	16,781	19,189	307.4	351.5			-15%	14%	17.7	15.5	12.4	11.4	2.2	2.0	49,969	45,539			12.7	
Cash Tunggal	BUY	700	1,500	289,421	16,050	18,063	396	446	370	412	-16%	13%	17.8	13.9	13.1	11.9	2.2	2.0	44,058	39,931	34.1	28.0	12.9	
Selamat Sempurna	BUY	4,740	5,300	2,439	266	633	76	182	140	127	-1%	138%	9.2	3.9	4.5	4.4	0.4	0.4	5,910	5,846	95.0	85.6	4.4	
				6,824	465	493	323	342	332	352	19%	6%	14.7	13.8	8.9	8.2	4.8	3.9	(9)	(238)	net cash	net cash	36.0	
Banks				959,640	73,678	79,865	683.9	741.3			-1%	8%	13.0	12.0			2.3	2.0					19.0	
BCA	BUY	13,075	15,425	322,364	18,062	19,792	724	794	724	794	8%	10%	18.1	16.5	NA	NA	3.6	3.0	0	0	NA	NA	21.4	
BNI	BUY	5,050	5,850	94,176	7,506	8,596	402	461	402	461	-30%	15%	12.6	11.0	NA	NA	1.5	1.3	0	0	NA	NA	12.1	
BRI	BUY	10,975	13,400	270,744	24,352	25,863	987	1,048	987	1,048	0%	6%	11.1	10.5	NA	NA	2.4	2.0	0	0	NA	NA	23.0	
Bank Tabungan Negara	BUY	1,700	1,450	16,003	1,598	1,364	151	187	151	187	42%	24%	11.2	9.1	NA	NA	1.3	1.2	0	0	NA	NA	12.4	
Bank Mandiri	BUY	10,200	11,450	238,000	20,144	21,413	893	918	893	918	1%	6%	11.8	11.1	NA	NA	2.0	1.8	0	0	NA	NA	18.2	
Bank Tabungan Pensiunan	BUY	2,800	4,500	16,353	2,026	2,237	347	383	347	383	8%	10%	8.1	7.3	NA	NA	1.2	1.0	0	0	NA	NA	15.8	
Cement				137,303	9,876	9,918	508	510			-13%	0%	13.9	13.8	8.7	8.5	2.4	2.2	-	-	10,662	8,862	17.4	
Indocement	HOLD	19,700	21,000	72,520	4,915	4,919	1,335	1,336	1,305	1,306	-9%	0%	14.8	14.7	9.1	8.8	2.5	2.3	(10,361)	(10,866)	net cash	net cash	16.9	
Semen Indonesia	BUY	10,250	12,300	60,798	4,608	4,648	777	784	761	767	-17%	1%	13.2	13.1	8.4	8.1	2.3	2.2	1,330	1,550	5.1	5.5	18.4	
Semen Baturaja	HOLD	405	350	3,984	354	352	36	36	36	36	8%	-1%	11.3	11.3	5.6	9.1	1.3	1.2	(1,632)	455	net cash	14.0	12.5	
Cigarettes				589,315	15,841	17,080	2,409	2,597			2%	8%	36.6	34.0	23.7	22.1	8.4	7.8	16,999	19,508			27.4	
Ciung Garam	BUY	61,000	68,800	117,389	5,478	5,760	2,847	2,993	2,847	2,993	5%	21.4	20.4	13.0	12.1	3.2	2.8	18,297	17,703	49.4	42.9	15.6		
HM Sampoerna	HOLD	99,500	105,000	462,946	10,363	11,320	2,338	2,433	2,356	2,447	-1%	4%	42.6	40.9	31.4	29.2	14.5	14.0	(1,698)	1,805	net cash	5.5	45.5	
Construction				117,984	4,375	5,514	100	126			19%	26%	27.0	21.4	12.7	10.6	3.1	2.7	11,562	10,620			13.8	
Jasa Marga	BUY	5,575	8,000	37,910	1,531	1,779	480	614	513	657	19%	28%	11.6	9.1	12.9	11.5	3.0	2.8	11,949	14,205	95.8	103.4	12.8	
Wijaya Karya	HOLD	2,585	2,900	15,896	584	741	95	120	100	126	-5%	27%	27.2	21.5	11.3	9.0	2.9	2.5	1,595	2,217	28.8	35.4	11.1	
Pembangunan Perumahan	BUY	3,875	4,700	18,764	635	857	131	177	138	185	19%	35%	29.6	21.9	11.4	9.2	5.1	3.6	945	1,429	25.6	27.1	20.9	
Adhi Karya	BUY	2,205	2,750	9,596	397	556	111	156	123	168	22%	40%	24.2	17.3	9.2	8.5	2.0	1.8	(1,281)	713	net cash	17.7	12.1	
Waskita Karya	BUY	2,000	2,150	27,145	833	1,089	61	80	61	80	19%	31%	32.6	24.9	17.5	13.0	3.1	2.8	(852)	2,439	net cash	24.9	14.2	
Wilka Beton	HOLD	995	1,350	8,672	396	491	45	56	46	57	32%	24%	21.9	17.6	11.5	9.2	3.0	3.0	(1,293)	(1,610)	net cash	net cash	17.1	
Consumer				485,726	13,566	14,577	493	530			8%	7%	35.8	33.3	21.6	20.3	9.4	8.6	2,950	2,353			27.5	
Indofood CBP	BUY	15,025	13,800	87,610	3,033	3,308	520	567	520	567	16%	9%	28.9	26.5	20.1	18.9	5.5	5.0	(3,798)	(3,861)	net cash	net cash	20.3	
Indofood	BUY	6,925	7,100	60,804	3,704	4,059	422	462	462	563	610	-5%	10%	16.4	15.0	7.4	7.2	2.2	2.0	5,492	4,475	19.5	14.7	13.8
Unilever	BUY	42,975	42,000	327,899	6,036	6,624	791	868	791	868	5%	10%	54.3	49.5	38.6	35.1	64.9	60.8	745	1,162	14.7	21.6	123.2	
Nippon Indosat Corpindo	BUY	1,220	1,680	6,175	266	309	53	61	53	61	41%	16%	23.2	20.0	13.2	10.7	5.2	4.3	713	718	59.5	49.6	24.7	
Mandiri	BUY	16,100	21,170	13,237	526	276	2,618	1,375	279	1,373	202%	-47%	6.1	11.7	6.8	6.0	1.9	1.8	(202)	(141)	net cash	net cash	35.7	
Healthcare				110,562	2,964	3,341	210	260			19%	24%	37.3	33.1	22.8	19.5	6.4	5.7	-	-	3,721	-	3,613	
Kalbe Farma	HOLD	1,290	1,355	60,469	2,040	2,274	44	49	43	49	-1%	12%	29.6	26.6	19.3	16.8	5.8	5.2	(1,785)	(2,100)	net cash	net cash	20.6	
Kimia Farma	HOLD	1,275	1,130	7,081	258	287	46	52	42	47	10%	11%	27.5	24.7	18.4	16.1	3.7	3.3	121	426	6.3	19.9	14.2	
Siloam Hospital	HOLD	7,375	10,500	8,526	93	134	80	116	84	127	49%	44%	91.7	63.8	16.7	13.0	4.9	4.5	281	534	16.1	28.4	5.5	
Mitra Keluarga	BUY	2,370	2,580	34,485	574	646	39	44	39	43	11%	13%	60.1	53.4	43.8	37.8	10.4	9.4	(2,337)	(2,474)	net cash	net cash	22.4	
Heavy Equipment				58,212	6,331	6,015	1,385	1,316			14%	-5%	9.2	9.7	3.8	3.5	1.4	1.3	-	-	8,513	13,469	15.9	
Heindo Adiperkasa	HOLD	1,580	3,650	1,327	220	260	252	309	238	273	13%	16%	6.0	5.1	2.7	1.8	0.5	0.5	(194)	(447)	net cash	net cash	8.0	
United Tractors	HOLD	15,250	18,500	56,885	6,111	5,756	1,638	1,543	1,638	1,543	14%	-6%	9.3	9.9	3.8	3.5	1.5	1.3	(8,318)	(13,022)	net cash	net cash	16.5	
Mining				79,035	5,809	3,823	73	48			-28%	-34%	13.6	20.7	4.4	5.1	0.7	0.7	8,432	5,651			5.8	
Adaro Energy	BUY	650	750	20,791	2,249	1,577	70	49	70	49	9%	-30%	9.2	13.2	3.6	3.7	0.5	0.5	12,330	9,655	32.0	25.0	6.4	
Timah	HOLD	730	570	5,437	101	180	14	24	14	24	-84%	78%	53.9	30.2	9.3	7.7	1.0	1.0	1,851	1,221	34.7	22.3	1.8	
Vale Indonesia	BUY	1,745	2,000	17,339	664	222	67	22	67	22	-67%	-67%	26.1	78.0	5.6	6.8	0.7	0.7	(640)	(2,381)	net cash	net cash	3.0	
Aneka Tambang	BUY	456	472	10,958	(706)	(293)	(74)	(31)	(74)	(31)	-5%	-59%	(6.2)	(14.8)	17.2	15.1	0.7	0.7	2,223	3,734	13.3	22.7	-4.9	
Bukit Asam	BUY	6,375	7,800	14,689	1,970	1,445	906	665	906	665	-2%	-27%	7.0	9.6	5.0	6.6	1.5	1.4	(1,374)	(370)	net cash	net cash	21.4	
Indo Tambangraya Megah	HOLD	6,575	7,300	7,429	1,504	814	1,331	720	1,331	720	-28%	-46%	4.9	9.1	1.2	1.7	0.6	0.6	(3,400)	(3,739)	net cash	net cash	14.1	
Harum Energy	HOLD	885	790	2,393	28	(123)	(10)	(45)	(10)	(45)	471%	-540%	85.8	(19.5)	-	0.9	1.1	0.6	0.6	(2,559)	(2,469)	net cash	net cash	0.8
Property				100,792	8,896	10,205	87	99			-10%	15%	11.3	9.9	10.0	8.7	2.0	1.8	11,956	11,229			18.8	
Alan Sutra	BUY	377	700	7,408	1,2																			

COVERAGE PERFORMANCE

LEADERS

	Code	Price as on		Chg, %	w-w, %	m-m, %	YTD, %	Rating
		29-Mar-2016	28-Mar-2016					
PP London Sumatra	LSIP	1,740	1,660	4.8	2.4	21.7	31.8	HOLD
Indo Tambangraya Megah	ITMG	6,725	6,525	3.1	0.4	(0.4)	17.5	HOLD
Indosat	ISAT	6,400	6,300	1.6	7.1	23.7	16.4	BUY
Adaro Energy	ADRO	670	660	1.5	(1.5)	10.7	30.1	BUY
Pembangunan Perumahan	PTPP	3,875	3,845	0.8	(0.1)	5.0	-	BUY
Bukit Asam	PTBA	6,550	6,500	0.8	(0.4)	29.1	44.8	BUY
Selamat Sempurna	SMSM	4,730	4,700	0.6	2.2	6.9	(0.6)	BUY
Salim Ivomas Pratama	SIMP	415	413	0.5	3.0	15.0	25.0	BUY
Aneka Tambang	ANTM	459	458	0.2	(3.2)	26.1	46.2	BUY
Waskita Karya	WSKT	1,985	1,985	-	(1.0)	2.8	18.9	BUY

Sources: Bloomberg

LAGGARD

	Code	Price as on		Chg, %	w-w, %	m-m, %	YTD, %	Rating
		29-Mar-2016	28-Mar-2016					
Ace Hardware	ACES	860	800	7.5	3.0	(6.0)	4.2	BUY
Salim Ivomas Pratama	SIMP	440	415	6.0	9.7	21.9	32.5	BUY
PP Properti	PPRO	225	214	5.1	(0.9)	14.8	26.4	BUY
Mitra Adi Perkasa	MAPI	4,655	4,450	4.6	(3.6)	9.5	22.7	BUY
Surya Semesta Internusa	SSIA	735	705	4.3	6.5	12.2	2.8	HOLD
Semen Baturaja	SMBR	405	390	3.8	(0.2)	22.7	39.2	HOLD
Harum Energy	HRUM	885	855	3.5	4.1	24.6	31.1	HOLD
Gudang Garam	GGRM	61,000	59,300	2.9	0.3	(4.2)	10.9	BUY
Bank Tabungan Pensiunan Nasional	BTPN	2,800	2,735	2.4	0.5	(1.4)	16.7	BUY
Unilever	UNVR	42,975	42,000	2.3	(2.3)	(3.5)	16.1	BUY

Sources: Bloomberg

Disclaimer

The information contained in this report has been taken from sources which we deem reliable. However, none of P.T. Danareksa Sekuritas and/or its affiliated companies and/or their respective employees and/or agents makes any representation or warranty (express or implied) or accepts any responsibility or liability as to, or in relation to, the accuracy or completeness of the information and opinions contained in this report or as to any information contained in this report or any other such information or opinions remaining unchanged after the issue thereof.

We expressly disclaim any responsibility or liability (express or implied) of P.T. Danareksa Sekuritas, its affiliated companies and their respective employees and agents whatsoever and howsoever arising (including, without limitation for any claims, proceedings, action, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this report and neither P.T. Danareksa Sekuritas, its affiliated companies or their respective employees or agents accepts liability for any errors, omissions or misstatements, negligent or otherwise, in the report and any liability in respect of the report or any inaccuracy therein or omission therefrom which might otherwise arise is hereby expressly disclaimed.

The information contained in this report is not to be taken as any recommendation made by P.T. Danareksa Sekuritas or any other person to enter into any agreement with regard to any investment mentioned in this document. This report is prepared for general circulation. It does not have regard to the specific person who may receive this report. In considering any investments you should make your own independent assessment and seek your own professional financial and legal advice.