

## MORNING HIGHLIGHT

### FROM EQUITY RESEARCH

#### Cement: Maintaining sturdy sales volume in November 2015 (NEUTRAL)

On the back of seasonality on entering the rainy season, the cement sales volume in November 2015 reported a 4.6% mom decline to 6.1 mn tons, but up by 4.7% yoy supported by the progressing infrastructure projects. The impact of weak cement demand during 1H15 reflected in the cumulative domestic cement sales volume to only increase by 0.8% yoy to 55.0 mn tons in 11M15. While demand is expected to recover due to the acceleration in the infrastructure project in 2016, we maintain our Neutral stand on the cement sector as demand recovery is expected to be insufficient to offset the challenges posed by stiff competition.

#### Retail: No surprise (NEUTRAL)

There was no surprise from the monthly retailers' performance data in November. Two retailers under our coverage (ACES and RALS) booked relatively flat monthly sales growth in November 2015, by 1.2% mom and 2.8% yoy. Looking to the seasonality, performance in December should be better than November. Based on an average of 3 years historical data, ACES and RALS usually booked 24.6% and 50.4% monthly sales growth in December. Besides, SSG has gradually improved in the second half this year, although the year to date figures remained negative for both retailers. Any improvement in the Indonesia's economic climate would be a major upside catalyst for the sector. For the time being, we maintain our NEUTRAL stance on the sector.

### MARKET NEWS

#### \*Analysts' comment inside

- ITMG prepare a capex of USD 60 million (DI)
- SMBR explore new cement plant of USD 288 million (ID)
- SMGR posted a positive growth (ID)
- Shares price fraction to be divided into 5 groups (BI)
- Private construction issuer considered not aggressive (BI)

#### Previous Reports:

- Coal Sector: Weak coal prices to persist, Infrastructure: SOE Synergy for Indonesia Transformation-[Snapshot20151211](#)**
- Bank Rakyat Indonesia: 10M15 Result-[Snapshot20151210](#)**
- Cement: Fighting on uphill battle-[Snapshot20151202](#)**

### IDX ANNOUNCEMENT

#### Dividend announcement

Code	Ex-Date	Date Payable	Amount (Rp)
SCMA	4-Dec-15	22-Dec-15	55
TOTO	4-Dec-15	29-Dec-15	50

Source: KSEI

### Key Index

	Close	Chg (%)	Ytd (%)	Vol (US\$ m)
<b>Asean - 5</b>				
Indonesia	4,394	(1.6)	(15.9)	223
Thailand	1,281	(1.3)	(14.5)	1,328
Philippines	6,735	(1.3)	(6.9)	134
Malaysia	1,640	(0.5)	(6.9)	452
Singapore	2,835	(0.5)	(15.8)	575
<b>Regional</b>				
China	3,435	(0.6)	6.2	69,652
Hong Kong	21,464	(1.1)	(9.1)	8,895
Japan	19,230	1.0	10.2	17,180
Korea	1,949	(0.2)	1.7	3,984
Taiwan	8,116	(1.2)	(12.8)	2,666
India	25,044	(0.8)	(8.9)	369
NASDAQ	4,933	(2.2)	4.2	81,611
Dow Jones	17,265	(1.8)	(3.1)	10,620

### Currency and Interest Rate

	Rate	w-w (%)	m-m (%)	ytd (%)
Rupiah Rp/1US\$	13,993	(1.1)	(2.9)	(13.0)
SBI rate %	7.10	0.4	0.4	(0.1)
10y Gov Indo bond	8.72	0.2	0.1	0.9

### Hard Commodities

	Unit	Price	d-d (%)	m-m (%)	ytd (%)
Coal	US\$/ton	52	(0.2)	0.2	(16.1)
Gold	US\$/toz	1,073	(0.2)	(1.0)	(9.5)
Nickel	US\$/mt.ton	8,657	2.0	(10.1)	(42.6)
Tin	US\$/mt.ton	14,580	0.3	(1.7)	(25.0)

### Soft Commodities

	Unit	Price	d-d (%)	m-m (%)	ytd (%)
Cocoa	US\$/mt.ton	3,397	(0.7)	2.2	14.3
Corn	US\$/mt.ton	141	(0.8)	4.7	(1.7)
Crude Oil	US\$/barrel	38	-	(13.0)	(33.8)
Palm oil	MYR/mt.ton	2,151	0.0	(0.8)	(6.4)
Rubber	US\$/kg	117	0.1	(1.8)	(23.3)
Pulp	US\$/tonne	810	N/A	(2.0)	(13.1)
Coffee	US\$/60kgbag	95	(0.3)	0.8	40.2
Sugar	US\$/MT	399	0.3	4.1	2.0
Wheat	US\$/ton	134	(1.0)	(1.4)	(20.8)

Source: Bloomberg

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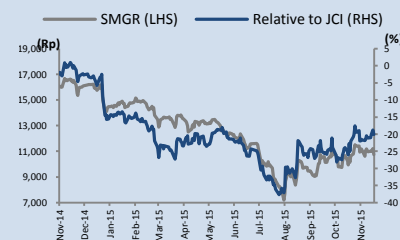
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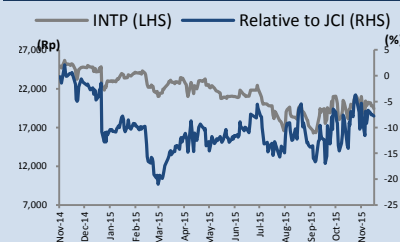
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# NEUTRAL

## SMGR relative to JCI Index



## INTP relative to JCI Index



CEMENT/SECTOR UPDATE

# Cement Sector

## Maintaining sturdy sales volume in November 2015

On the back of seasonality on entering the rainy season, the cement sales volume in November 2015 reported a 4.6% mom decline to 6.1 mn tons, but up by 4.7% yoy supported by the progressing infrastructure projects. The impact of weak cement demand during 1H15 reflected in the cumulative domestic cement sales volume to only increase by 0.8% yoy to 55.0 mn tons in 11M15. While demand is expected to recover due to the acceleration in the infrastructure project in 2016, we maintain our Neutral stand on the cement sector as demand recovery is expected to be insufficient to offset the challenges posed by stiff competition.

### Maintaining sturdy sales volume in November 2015

Although monthly cement sales volume declined by 4.6% mom in November 2015 which was attributable to seasonality on entering into the rainy season, it was still higher than 4.7% yoy compared to November 2014 following progressing infrastructure development in 2H15 (as indicated by higher growth in bulk cement of 6.1% yoy vs. bag cement of 4.2% yoy). However, the impact on slowing down in the economic activity in 1H15 resulted on cumulative cement demand to improve slightly by 0.8% yoy to 55.0 mn tons in 11M15. In December 2015, cement sales volume is expected to remain sturdy and reach around 60 – 61 mn tons in 2015, versus our expectation of 61.4 mn tons for 2015 (+2.0% yoy).

### Negative and flattish growth on Kalimantan and Java ...

Cement sales volume in November 2015 reported a positive growth, with the exception on Kalimantan, which reported a decline by 11.2% yoy. Two reasons for the decline are, firstly, the economic slow down due to depressed commodity prices and secondly, the new player, Anhui Conch Indonesia (ACI) that aggressively penetrates local market. As ACI is not part of the Indonesian Cement Association, sales volume of ACI is not recorded on total domestic sales. Thus, this results on the reduced sales volume from existing players in Kalimantan. Sales volume in Java, the largest cement consumer, reported a flat growth.

### ... while other regions recorded positive growth

Sumatera, the second largest cement consumer in the region, reported a growth of 15.1% yoy, which we believe from the impact of development of trans-Sumatera toll-road, development of Bayung Lencir coal fired power plant, and construction of pulp-paper factory in South Sumatera. Other areas, such as Sulawesi and Nusa Tenggara also reported higher sales volume by 17.5% yoy and 17.0% yoy respectively. Thanks to several government projects, namely construction of Station Barombong, Gorontalo gas fired power plant, Rotiklod and Bintang Bano dam projects. With most of the infrastructure to develop outside Java, cement sales volume (ex-Java) reported an increase by 1.8% yoy in 11M15, while cement sales volume in Java was flattish.

### Big players still dominated the market

The top three players (SMGR, INTP and SMCB) still dominate the market with total combined market share of 85.3% as of 11M15. However, with stiffer competition as the newcomers are expanding their capacity and to conduct aggressive pricing strategy in order to increase their market share, INTP and SMGR experienced a decline in the market share from 88.7% during the same period last year. All of three big players experienced a decline in the sales volume. INTP posted the greatest decline in domestic sales volume by 6.8% yoy in 11M15 due to (i) capacity expansion from newcomers in Java, in which INTP has the greatest presence on the island, (ii) stiffer competition in Kalimantan with ACI, (iii) management strategy to focus its sales on the area that nears to its production facilities, thus reducing sales on the distant market. This resulted on the decline in INTP's market share by 2.4 ppt to 27.8% in 11M15. SMGR, with its extensive presence in the archipelago, reported a 0.3% yoy decline in the sales volume with market share to decline by 1.0 ppt to 42.8%. SMCB, on the other hand, recorded relatively constant market share, despite lower domestic sales volume. Thanks to higher export volume. The smaller listed cement player, SMBR managed to improve its sales volume by 24.8% yoy. With additional capacity keeps coming especially in Java, we expect this will pressure further the market share of INTP going forward.

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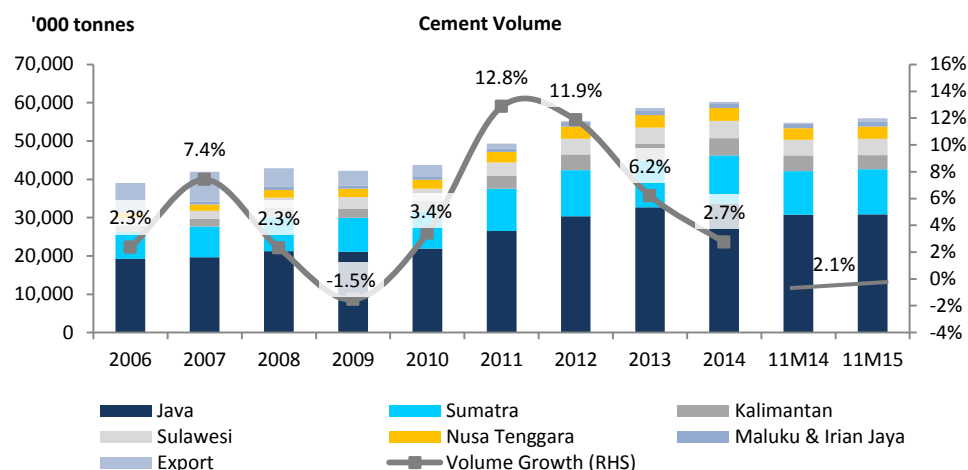
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Company	Recom.	Current price Rp	Target price Rp	PE, x 2015F	EV/EBITDA, x 2015F	EPS CAGR FY14-FY16F, %	ROE, % 2015F	Net gearing, % 2015F
Sector average				14.2	8.9	(6.58)	17.6	
INTP	HOLD	19,400	21,000	14.5	9.0	(4.52)	16.9	net cash
SMGR	BUY	10,750	12,300	13.8	8.8	(8.62)	18.4	5.14

### Maintain Neutral on the cement sector with SMGR is our top picks

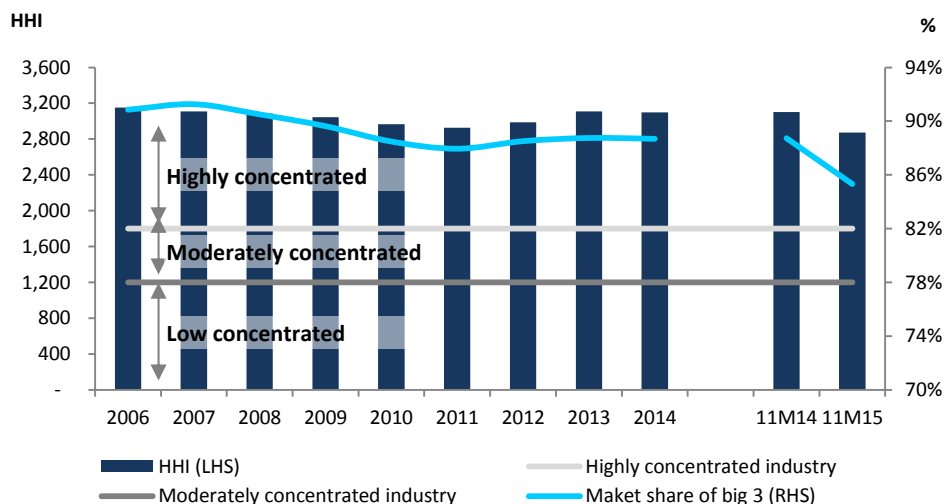
We maintain our Neutral recommendation on the cement sector as despite some positive developments in the cement sector on the back of prospective infrastructure projects in 2016. We believe the threats are more dominant and the cement demand recovery is unlikely to be sufficient to offset the challenges posed by stiff competition. Our top picks for the sector is SMGR given a) its extensive presence across the archipelago, b) lower dependency on Java and c) continuation on the efficiency improvements through construction of additional packing plants and power generations.

### Exhibit 1. Sturdy sales volume in November 2015



Source: ASI, Danareksa Sekuritas

### Exhibit 2. Declining market share of big players reducing market concentration



Source: ASI, Danareksa Sekuritas

### Exhibit 3. Regional sales breakdown and market share

'000 tons	Nov-14	Oct-15	Nov-15	yoy chg	mom chg	11M14	11M15	yoy chg
Java	3,280	3,501	3,296	0.5%	-5.8%	30,801	30,830	0.1%
Sumatra	1,194	1,428	1,374	15.1%	-3.8%	11,365	11,778	3.6%
Kalimantan	439	391	390	-11.2%	-0.2%	4,077	3,691	-9.5%
Sulawesi	453	539	533	17.5%	-1.2%	4,106	4,304	4.8%
Nusa Tenggara	280	348	328	17.0%	-5.8%	3,042	3,173	4.3%
Maluku & Papua	139	142	135	-3.0%	-4.7%	1,148	1,211	5.5%
<b>Total Outside Java</b>	<b>2,506</b>	<b>2,848</b>	<b>2,760</b>	<b>10.1%</b>	<b>-3.1%</b>	<b>23,737</b>	<b>24,157</b>	<b>1.8%</b>
<b>Total Indonesia</b>	<b>5,786</b>	<b>6,348</b>	<b>6,056</b>	<b>4.7%</b>	<b>-4.6%</b>	<b>54,538</b>	<b>54,987</b>	<b>0.8%</b>
Total exports	9	113	76	773.7%	-32.2%	265	975	268%
<b>Total domestic &amp; export</b>	<b>5,794</b>	<b>6,461</b>	<b>6,132</b>	<b>5.8%</b>	<b>-5.1%</b>	<b>54,802</b>	<b>55,962</b>	<b>2.1%</b>

Source: ASI, Danareksa Sekuritas

**Exhibit 4. Market share by region**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	11M14	11M15
Java	51.5%	49.3%	46.9%	49.5%	49.8%	50.2%	53.7%	55.1%	55.8%	56.1%	56.2%	55.1%
Sumatra	17.0%	18.0%	19.2%	20.8%	21.0%	22.2%	22.4%	21.8%	20.8%	20.8%	20.7%	21.0%
Kalimantan	4.1%	4.1%	4.7%	5.7%	5.8%	6.6%	6.8%	7.4%	7.5%	7.6%	7.4%	6.6%
Sulawesi	4.6%	5.0%	4.9%	6.0%	7.1%	7.0%	7.2%	7.5%	7.3%	7.5%	7.5%	7.7%
Nusa Tenggara	3.8%	3.8%	4.0%	4.7%	5.2%	5.3%	5.6%	5.7%	5.6%	5.5%	5.6%	5.7%
Maluku, Papua	1.4%	1.5%	1.8%	2.0%	1.9%	2.1%	1.7%	2.2%	2.1%	2.1%	2.1%	2.2%
Export	17.5%	18.3%	18.5%	11.3%	9.2%	6.7%	2.7%	0.3%	1.0%	0.4%	0.5%	1.7%
Java	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Source: ASI, Danareksa Sekuritas

**Exhibit 5. Cement companies' market share**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	11M14	11M15
SMGR	42.8%	42.3%	40.5%	41.2%	42.0%	41.0%	39.9%	40.9%	44.0%	43.8%	43.9%	42.9%
INTP	30.9%	33.0%	34.2%	33.1%	31.2%	31.1%	31.9%	32.1%	30.4%	30.3%	30.2%	27.8%
SMCB	16.9%	15.5%	16.6%	16.2%	16.5%	16.4%	16.1%	15.6%	14.4%	14.6%	14.6%	14.7%
SMBR	2.3%	2.4%	2.4%	2.5%	2.5%	2.6%	2.5%	2.2%	2.2%	2.1%	2.1%	2.5%
Others	7.1%	6.8%	6.3%	7.0%	7.9%	8.9%	9.5%	9.3%	9.1%	9.2%	9.2%	12.2%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Source: ASI, Danareksa Sekuritas

**Exhibit 6. Sales by company ('000 tonnes)**

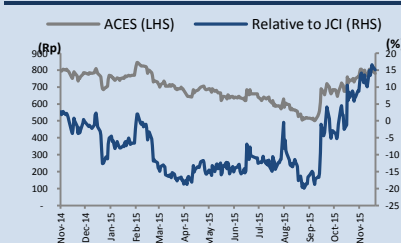
'000 tons	Nov-14	Oct-15	Nov-15	% yoy	% mom	11M14	11M15	% yoy
<b>SMGR</b>								
Domestic	2,477	2,713	2,613	5.5%	-3.7%	23,866	23,540	-1.4%
Export	9	28	29	236.6%	4.1%	197	449	128.4%
<b>Total</b>	<b>2,486</b>	<b>2,741</b>	<b>2,643</b>	<b>6.3%</b>	<b>-3.6%</b>	<b>24,062</b>	<b>23,989</b>	<b>-0.3%</b>
<b>INTP</b>								
Domestic	1,758	1,754	1,651	-6.1%	-5.9%	16,497	15,380	-6.8%
Export	-	47	47	NA	0.0%	68	176	158.8%
<b>Total</b>	<b>1,758</b>	<b>1,801</b>	<b>1,698</b>	<b>-3.4%</b>	<b>-5.8%</b>	<b>16,565</b>	<b>15,555</b>	<b>-6.1%</b>
<b>SMCB</b>								
Domestic	867	939	883	1.8%	-5.9%	7,999	7,855	-1.8%
Export	-	37	-	-	-100.0%	-	347	N/A
<b>Total</b>	<b>867</b>	<b>975</b>	<b>883</b>	<b>1.8%</b>	<b>-9.5%</b>	<b>7,999</b>	<b>8,202</b>	<b>2.5%</b>
<b>SMBR</b>								
Domestic	136	169	154	12.8%	-8.9%	1,130	1,410	24.8%
Export	-	-	-	-	-	-	-	-
<b>Total</b>	<b>136</b>	<b>169</b>	<b>154</b>	<b>12.8%</b>	<b>-8.9%</b>	<b>1,130</b>	<b>1,410</b>	<b>24.8%</b>

Source: ASI, Danareksa Sekuritas

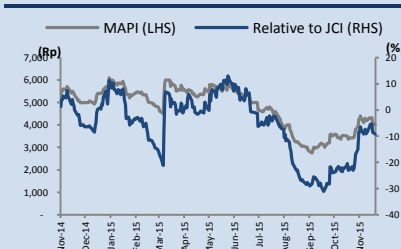
Monday, 12 October 2015

# NEUTRAL

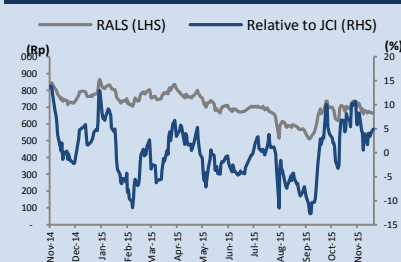
## ACES relative to JCI Index



## MAPI relative to JCI Index



## RALS relative to JCI Index



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Danareksa research reports are also available at Reuters Mulfex and First Call Direct and Bloomberg.

# Retail Sector

## No surprise

There was no surprise from the monthly retailers' performance data in November. Two retailers under our coverage (ACES and RALS) booked relatively flat monthly sales growth in November 2015, by 1.2% mom and 2.8% yoy. Looking to the seasonality, performance in December should be better than November. Based on an average of 3 years historical data, ACES and RALS usually booked 24.6% and 50.4% monthly sales growth in December. Besides, SSG has gradually improved in the second half this year, although the year to date figures remained negative for both retailers. Any improvement in the Indonesia's economic climate would be a major upside catalyst for the sector. For the time being, we maintain our NEUTRAL stance on the sector.

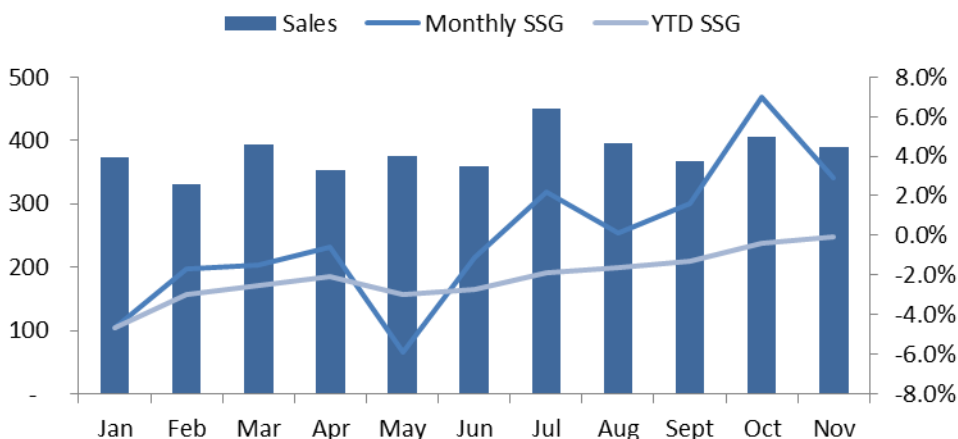
### ACES (HOLD-TP Rp745)

ACES booked Rp389 bn of sales in November 2015. After booked strong sales in October - supported by ACES 20<sup>th</sup> anniversary celebration - monthly sales in November was lower by 4.2% mom but still up by 5.2% compare to November last year. The accumulated sales in 11M15 reached Rp4.2 tn, or slightly better Rp4.0 tn recorded in 11M14 (+4.2% yoy). The figure is relatively below our expectation, only represented 84% of our full year sales forecast.

The positive monthly SSG has been maintained since July this year, after booked negative SSG during Jan-Jun 2015. In November 2015, ACES booked 2.9% overall SSG. Stores in the Java (exclude Jakarta) area contributed the strongest SSG at 3.7%, followed by Jakarta with 3.5% SSG and outside Java sores with 1.0% SSG. However, the ytd SSG in 11M15 was still negative (-0.1%), dragged down by the performance from outside Java stores (-3.1%). Jakarta and Java stores generated 0.9% and 1.0% SSG in 11M15.

There was no new store opening during November 2015. So far in 2015, ACES has opened 7 new stores (4 in Greater Jakarta and 3 in outside Java) and closed down 1 store in Jakarta. It translated into net additional store spaces of 14,530 sqm.

### Exhibit 1. ACES monthly performance in 2015



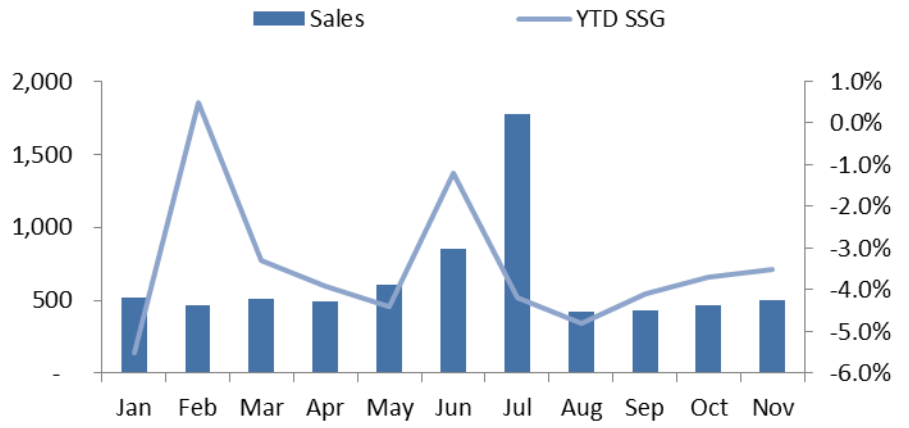
Source: Company

### RALS (SELL – TP Rp660)

In November 2015, RALS generated sales of Rp498 bn, up by 6.7% mom but relatively flat compare to monthly sales achievement in November 2014. This translates into accumulated sales of Rp7.0 tn in 11M15, or 2.4% lower compared to the 11M14 figure. The number is inline with our full year forecast, however, reaching 92.0% of our FY15F target of Rp7.6 tn. The regional sales breakdown remained unchanged with the out of Java stores contributing 40.7% of sales in 11M15, followed by the Jakarta stores (32.9%) and the Java stores (26.4%).

The ytd SSG remained weak up to November 2015 at -3.5%. The worst performance was out of Java stores with -6.4% SSG, while the greater Jakarta and Java stores posted -0.3% and -2.2% SSG. Currently RALS operates total 986,378 sqm store spaces with no changes in store spaces occurred during November 2015.

**Exhibit 2. RALS monthly performance in 2015**



Source: Company



## **MARKET NEWS**

### **ITMG prepare a capex of USD 60 million (ID)**

Indo Tambangraya Megah (ITMG) preparing next year's capital expenditure amounted to USD60 million. This capex will be used to build infrastructure, such as hauling road improvement and ports in various mining sites. Funding for this capex is sourced from internal cash. This budgeted capex is higher than that absorbed capex this year of USD30 million (previously, ITMG has prepared USD64.4 million for capex this year). Currently, ITMG is preparing the mine closure plan of Kitadin Tanjung Mayang along with depleted reserves. ITMG is optimistic to achieve targeted sales volume of coal this year amounted to 28 million tons.

### **SMBR explore new cement plant of USD 288 million (ID)**

Semen Baturaja (SMBR) explores the construction of a Baturaja III factory that will be located in Jambi on 2017. The plant with a capacity of 1.8 million tonnes is estimated to require investment USD288 million. Director of SMBR, Pamudji Rahardjo stated that the SMBR will continue the expansion Baturaja III after the Baturaja II plant was completed in 1H17. Baturaja III plant will be built should SMBR sales volume grow by a minimum of 6% per year. SMBR optimistic revenue target this year worth Rp1.4tn can be achieved. Until November 2015, SMBR has revenue of Rp1.34tn. Next year, the SMBR is targeting revenue of Rp1.7tn.

### **SMGR posted a positive growth (ID)**

Semen Indonesia (SMGR) began to show positive sales volume in the period from January to November 2015. By the end of the year, SMGR targeting sales volume edged up about 0.5% -1%. According to the Agung Wiharto, SMGR Corporate Secretary, 11M15 sales volume rose by 0.1-0.2% yoy. SMGR upbeat December sales will grow 5% to the total sales volume SMGR in 2015 may reach 28.7-28.9 million tons. For 2016, SMGR targeting revenue increase of 6% supported with growth in sales volume of 5%. SMGR will suppress the rise in production costs less than 6%.

### **Shares price fraction to be divided into 5 groups (BI)**

IDX has proposed a discussions to OJK to return the share price fraction into 5 groups from the current 3 groups, as the current fraction seen to close the opportunities to benefiting retail investors as well as causing slower price movements. IDX will only change the price fractions which affect the decrease in transaction while not changing fractions which considered increasing the transaction. OJK currently still can not ensure the completion of this proposal's discussion.

### **Private construction issuer considered not aggressive (BI)**

Acset Indonusa (ACST) aims its new contract acquisition to grow by 10% in 2016, or approximately Rp 3.4tn, while they already increasing its 2015's target by 24% to Rp 3.1tn and this has been realized since the beginning of November. Total Bangun Persada (TOTL) targeting the same number as 2015 for its new contracts acquisition target for next year, and currently has only realizing Rp 2tn from the targeted Rp 3tn. Nusa Raya Cipta (NRCA) states that it is still in finalization phase on setting its next year's target.





# Equity Valuation

	Rating	Price (Rp)	Price Target	Mkt Cap Rp Bn	Net profit, Rp bn		EPS (Rp)		Core EPS (Rp)		EPS Growth		PER (x)		EV / EBITDA (x)		PBV (x)		Net Gearing 2015	ROE 2015
					2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016		
<b>Danareksa Universe</b>				<b>2,563,820</b>	<b>185,683</b>	<b>204,377</b>	<b>288.7</b>	<b>317.8</b>			<b>4%</b>	<b>10%</b>	<b>13.8</b>	<b>12.5</b>	<b>11.6</b>	<b>10.6</b>	<b>2.3</b>	<b>2.0</b>		<b>17.8</b>
<b>Auto</b>				<b>249,902</b>	<b>24,706</b>	<b>29,222</b>	<b>452.6</b>	<b>535.3</b>			<b>15%</b>	<b>18%</b>	<b>10.1</b>	<b>8.6</b>	<b>8.4</b>	<b>7.3</b>	<b>1.8</b>	<b>1.5</b>		<b>18.6</b>
Astra International	HOLD	5,900	8,300	238,853	23,976	28,096	592	694	497	567	16%	17%	10.0	8.5	8.6	7.3	1.8	1.5	33.5	19.1
Gajah Tunggal	BUY	499	1,500	1,739	266	633	76	182	140	127	-1%	138%	6.5	2.7	4.1	4.0	0.3	0.3	95.0	4.4
Selamat Purnama	BUY	5,000	5,300	7,198	465	493	323	342	332	352	19%	6%	15.5	14.6	9.4	8.7	5.0	4.1	net cash	36.0
<b>Banks</b>				<b>916,740</b>	<b>75,582</b>	<b>81,994</b>	<b>701.6</b>	<b>761.1</b>			<b>2%</b>	<b>8%</b>	<b>12.1</b>	<b>11.2</b>	<b>2.2</b>	<b>1.9</b>	<b>2.2</b>	<b>1.9</b>		<b>19.5</b>
BCA	HOLD	13,200	13,500	325,446	19,966	21,921	725	800	725	800	8%	10%	12.2	16.5	NA	NA	3.6	3.0	NA	23.8
BNI	BUY	4,930	5,850	91,938	7,506	8,596	402	461	402	461	-30%	15%	12.3	10.7	NA	NA	1.4	1.3	NA	12.1
BRI	BUY	10,825	13,400	267,044	24,352	25,863	987	1,048	987	1,048	0%	6%	11.0	10.3	NA	NA	2.3	2.0	NA	23.0
Bank Tabungan Negara	BUY	1,280	1,450	13,545	1,588	1,964	151	187	151	187	42%	24%	8.5	6.8	NA	NA	1.0	0.9	NA	12.4
Bank Mandiri	BUY	8,750	11,450	204,167	20,144	21,413	863	918	863	918	1%	6%	10.1	9.5	NA	NA	1.7	1.5	NA	18.2
Bank Tabungan Pensiunan	BUY	2,500	4,500	14,601	2,026	2,237	347	383	347	383	8%	10%	7.2	6.5	NA	NA	1.1	0.9	NA	15.8
<b>Cement</b>				<b>135,180</b>	<b>9,522</b>	<b>9,566</b>	<b>991</b>	<b>995</b>			<b>-13%</b>	<b>0%</b>	<b>14.2</b>	<b>14.1</b>	<b>8.9</b>	<b>8.6</b>	<b>2.5</b>	<b>2.3</b>		<b>17.6</b>
Indocement	HOLD	19,400	21,000	71,416	4,915	4,919	1,335	1,336	1,305	1,306	-9%	0%	14.5	14.5	9.0	8.7	2.5	2.3	net cash	16.9
Semen Indonesia	BUY	10,750	12,300	63,764	4,608	4,648	777	784	761	767	-17%	1%	13.8	13.7	8.8	8.5	2.5	2.3	5.1	18.4
<b>Construction</b>				<b>103,267</b>	<b>4,317</b>	<b>5,350</b>	<b>99</b>	<b>123</b>			<b>17%</b>	<b>24%</b>	<b>23.9</b>	<b>19.3</b>	<b>11.4</b>	<b>9.8</b>	<b>3.0</b>	<b>2.7</b>		<b>14.4</b>
Jasa Marga	BUY	4,735	8,000	32,198	1,531	1,779	480	614	513	657	19%	28%	9.9	7.7	11.4	10.2	2.6	2.3	95.6	12.8
Wijaya Karya	HOLD	2,675	2,500	16,449	673	638	93	98	98	109	-7%	11%	28.7	25.8	11.8	9.9	3.0	2.7	29.0	10.9
Pembangunan Perumahan	BUY	3,675	4,600	17,796	694	856	143	177	150	185	30%	23%	25.7	20.8	10.4	8.7	6.0	4.8	39.2	25.8
Adhi Karya	BUY	2,120	UR	7,549	399	531	112	149	123	163	23%	33%	18.9	14.2	9.1	7.6	3.6	3.0	66.6	20.8
Waskita Karya	BUY	1,640	2,000	22,259	725	1,054	53	78	53	78	4%	46%	30.7	21.1	14.7	12.3	2.5	2.3	net cash	12.5
Wika Beton	HOLD	805	1,350	7,016	396	491	45	56	46	57	32%	24%	17.7	14.3	8.9	7.1	2.8	2.4	net cash	17.1
<b>Consumer</b>				<b>384,886</b>	<b>13,419</b>	<b>14,186</b>	<b>488</b>	<b>516</b>			<b>7%</b>	<b>6%</b>	<b>28.7</b>	<b>27.1</b>	<b>16.9</b>	<b>16.0</b>	<b>6.7</b>	<b>5.7</b>		<b>25.9</b>
Indofood CBP	BUY	11,550	13,800	67,348	3,033	3,308	520	567	520	567	16%	9%	22.2	20.4	15.2	14.3	4.3	3.8	net cash	20.3
Indofood	BUY	4,960	7,100	43,551	3,704	4,059	422	462	563	610	-5%	10%	11.8	10.7	5.5	5.3	1.4	1.4	19.5	13.8
Unilever	SELL	34,675	30,475	264,570	5,889	6,234	772	817	772	817	3%	6%	44.9	42.4	30.8	29.2	25.9	16.2	net cash	80.4
Nippon Indosari Corpindo	BUY	1,205	1,680	6,099	266	309	53	61	53	61	41%	16%	22.9	19.7	13.1	10.6	5.1	4.2	59.5	24.7
Mandom	BUY	16,500	21,170	3,318	526	276	2,618	1,375	279	1,373	202%	-47%	6.3	12.0	7.0	6.1	2.0	1.9	net cash	35.7
<b>Healthcare</b>				<b>104,366</b>	<b>2,981</b>	<b>3,387</b>	<b>211</b>	<b>266</b>			<b>24%</b>	<b>26%</b>	<b>35.0</b>	<b>30.8</b>	<b>22.0</b>	<b>18.8</b>	<b>6.0</b>	<b>5.4</b>		<b>18.6</b>
Kalbe Farma	HOLD	1,225	1,355	57,422	2,040	2,274	44	49	43	49	-1%	12%	28.2	25.2	18.3	15.9	5.5	4.9	net cash	20.6
Kimia Farma	BUY	845	1,200	4,693	259	303	47	55	42	47	12%	17%	18.0	15.4	12.0	10.4	2.4	2.2	0.7	13.9
Silom Hospital	HOLD	9,675	10,500	11,185	93	134	80	116	84	127	49%	44%	120.3	83.7	21.8	16.8	6.4	5.9	16.1	5.5
Mitra Kaligarga	BUY	2,135	2,995	3,966	589	676	40	46	40	45	14%	15%	52.7	48.0	47.0	39.8	8.4	8.4	net cash	23.9
<b>Heavy Equipment</b>				<b>54,704</b>	<b>5,973</b>	<b>6,297</b>	<b>1,307</b>	<b>1,378</b>			<b>7%</b>	<b>7%</b>	<b>9.2</b>	<b>8.7</b>	<b>4.0</b>	<b>3.3</b>	<b>1.3</b>	<b>1.2</b>		<b>14.6</b>
Hoindo Adiperkasa	HOLD	1,290	3,650	1,084	220	260	262	309	238	273	13%	18%	4.9	4.2	2.1	1.3	0.4	0.4	net cash	8.0
United Tractors	HOLD	14,375	18,500	53,621	5,753	6,037	1,542	1,619	1,542	1,619	7%	5%	9.3	8.9	4.1	3.3	1.3	1.2	net cash	15.1
<b>Mining</b>				<b>58,893</b>	<b>6,396</b>	<b>7,645</b>	<b>80</b>	<b>96</b>			<b>-25%</b>	<b>20%</b>	<b>9.2</b>	<b>7.7</b>	<b>3.2</b>	<b>3.0</b>	<b>0.5</b>	<b>0.5</b>		<b>6.3</b>
Adaro Energy	BUY	485	900	15,513	2,249	2,054	70	64	70	64	9%	-9%	6.9	7.6	3.0	2.7	0.4	0.4	32.0	6.4
Timah	BUY	474	850	3,530	157	237	21	32	21	32	-75%	51%	22.4	14.9	5.7	5.4	0.7	0.6	24.9	2.9
Vale Indonesia	BUY	1,405	3,700	13,961	1,386	1,790	140	180	140	180	-36%	29%	10.1	7.8	3.3	2.8	0.6	0.6	net cash	6.2
Aneka Tambang	BUY	295	472	7,089	(698)	(112)	(73)	(12)	(73)	(12)	-6%	-84%	(4.0)	(25.1)	12.0	9.3	0.4	0.4	13.3	-4.8
Bukit Asam	BUY	4,505	8,400	10,380	1,560	1,674	718	770	718	770	-23%	11%	6.3	5.9	4.4	4.0	1.1	1.0	net cash	17.4
Indo Tambangraya Megah	HOLD	5,825	10,600	6,582	1,622	1,800	1,435	1,593	1,435	1,593	-23%	11%	4.1	3.7	0.9	0.8	0.6	0.5	net cash	15.2
Harum Energy	HOLD	680	1,750	1,838	119	202	44	75	44	75	-53%	69%	15.4	9.1	1.9	1.6	0.5	0.5	net cash	3.1
<b>Plantation</b>				<b>43,335</b>	<b>5,510</b>	<b>5,938</b>	<b>211</b>	<b>227</b>			<b>11%</b>	<b>8%</b>	<b>7.9</b>	<b>7.3</b>	<b>4.4</b>	<b>3.9</b>	<b>1.1</b>	<b>1.0</b>		<b>14.9</b>
Astra Agro Lestari	BUY	16,575	27,100	26,101	2,770	2,832	1,759	1,798	1,759	1,798	4%	2%	9.4	9.2	5.6	5.2	2.2	2.0	net cash	24.5
Sampoerna Agro	BUY	1,450	2,600	2,741	464	550	245	291	253	299	18%	19%	5.9	5.0	4.1	3.5	0.8	0.7	31.8	14.5
PP London Sumatra	HOLD	1,285	2,090	8,767	1,055	1,133	155	166	155	166	8%	7%	8.3	7.7	4.0	3.3	1.1	1.0	net cash	13.9
Salm Ivomas Pratama	BUY	362	850	5,726	1,221	1,423	77	99	87	98	33%	17%	4.7	4.0	3.1	2.7	0.4	0.4	37.6	8.2
<b>Property</b>				<b>92,247</b>	<b>8,896</b>	<b>10,205</b>	<b>87</b>	<b>99</b>			<b>-10%</b>	<b>15%</b>	<b>10.4</b>	<b>9.0</b>	<b>8.2</b>	<b>8.0</b>	<b>1.8</b>	<b>1.6</b>		<b>18.8</b>
Alam Sutera	BUY	332	700	6,524	1,254	1,516	64	77	73	85	5%	21%	5.2	4.3	6.2	5.1	0.9	0.8	75.3	18.9
Bumi Serpong Damai	BUY	1,650	2,100	31,757	2,369	2,617	135	150	140	156	-36%	10%	12.2	11.0	10.7	9.4	2.1	1.8	net cash	16.6
Metropolitan Land	BUY	207	620	1,585	290	322	38	43	38	43	14%	11%	5.4	4.9	4.3	4.0	0.7	0.6	27.7	14.2
Surya Semesta Internusa	HOLD	585	1,040	2,753	464	415	99	88	103	93	32%	-11%	5.9	6.6	2.3	2.3	0.9	0.8	net cash	16.9
Lippo Karawaci	BUY	1,125	1,200	25,962	1,565	1,763	72	82	58	64	-38%	13%	15.5	13.8	11.8	10.1	1.6	1.5	27.3	10.1
PP Properti	BUY	170	242	2,388	1,626	1,963	21	26	22	28	172%	27%	8.3	6.5	5.8	5.5	1.1	0.9	8.8	100.6
Summarecon	BUY	1,475	2,045	21,280	1,327	1,609	92	111	92	111	-5%	21%	16.0	13.2	11.9	9.8	4.3	3.5	57.1	29.6

## COVERAGE PERFORMANCE

### LEADERS

	Code	Price as on		Chg, %	w-w, %	m-m, %	YTD, %	Rating
		11-Dec-2015	10-Dec-2015					
Kalbe Farma	KLBF	1,225	1,185	3.4	(9.3)	(9.6)	(33.1)	HOLD
Blue Bird	BIRD	7,000	6,850	2.2	4.9	9.8	(25.7)	BUY
Adaro Energy	ADRO	485	475	2.1	(9.3)	(16.4)	(53.4)	BUY
Siloam Hospital	SILO	9,675	9,500	1.8	(0.3)	7.5	(29.4)	HOLD
Jasa Marga	JSMR	4,735	4,700	0.7	(1.1)	(4.1)	(32.8)	BUY
PP Properti	PPRO	170	169	0.6	(8.1)	(8.1)	(8.1)	BUY
Sarana Menara Nusantara	TOWR	4,325	4,300	0.6	3.0	3.0	4.2	BUY
Gajah Tunggal	GJTL	499	498	0.2	(5.8)	(13.2)	(65.0)	BUY
Bank Tabungan Negara	BBTN	1,280	1,280	-	(0.4)	7.6	6.2	BUY
Bank Tabungan Pensiunan Nasional	BTPN	2,500	2,500	-	-	(4.4)	(36.7)	BUY

Sources: Bloomberg

### LAGGARDS

	Code	Price as on		Chg, %	w-w, %	m-m, %	YTD, %	Rating
		11-Dec-2015	10-Dec-2015					
XL Axiata	EXCL	3,705	3,950	(6.2)	(1.2)	10.6	(23.8)	BUY
Mitra Adi Perkasa	MAPI	4,085	4,320	(5.4)	(2.6)	20.0	(19.5)	BUY
Astra International	ASII	5,900	6,225	(5.2)	(6.3)	(10.6)	(20.5)	HOLD
Mitra Keluarga	MIKA	2,135	2,240	(4.7)	(7.0)	(16.8)	25.6	BUY
Lippo Karawaci	LPKR	1,125	1,175	(4.3)	(14.8)	-	10.3	BUY
Perusahaan Gas Negara	PGAS	2,490	2,600	(4.2)	(13.4)	(4.8)	(58.5)	BUY
Summarecon	SMRA	1,475	1,540	(4.2)	(6.1)	0.7	(3.0)	BUY
Semen Indonesia	SMGR	10,750	11,200	(4.0)	(2.9)	0.7	(33.6)	BUY
Vale Indonesia	INCO	1,405	1,460	(3.8)	(9.6)	(24.7)	(61.2)	BUY
Indofood CBP	ICBP	11,550	11,950	(3.3)	(8.9)	(6.9)	(11.8)	BUY

Sources: Bloomberg

## WEEKLY COVERAGE PERFORMANCE

### WEEKLY LEADERS

	Code	Price as on		w-w, %	m-m, %	YTD, %	Rating
		11-Dec-2015	4-Dec-2015				
Blue Bird	BIRD	7,000	6,675	4.9	9.8	(25.7)	BUY
Sarana Menara Nusantara	TOWR	4,325	4,200	3.0	3.0	4.2	BUY
Selamat Sempurna	SMSM	5,000	4,870	2.7	2.0	5.3	BUY
Ace Hardware	ACES	795	775	2.6	8.2	1.3	HOLD
Metropolitan Land	MTLA	207	204	1.5	1.0	(53.0)	BUY
Mandom	TCID	16,500	16,325	1.1	(5.2)	(5.8)	BUY
Bank Tabungan Pensiunan Nasional	BTPN	2,500	2,500	-	(4.4)	(36.7)	BUY
PP London Sumatra	LSIP	1,285	1,285	-	5.8	(32.0)	HOLD
Siloam Hospital	SILO	9,675	9,700	(0.3)	7.5	(29.4)	HOLD
Bank Tabungan Negara	BBTN	1,280	1,285	(0.4)	7.6	6.2	BUY

Sources: Bloomberg

### WEEKLY LAGGARDS

	Code	Price as on		w-w, %	m-m, %	YTD, %	Rating
		11-Dec-2015	4-Dec-2015				
Lippo Karawaci	LPKR	1,125	1,320	(14.8)	-	10.3	BUY
Kimia Farma	KAEF	845	980	(13.8)	(9.6)	(42.3)	BUY
Perusahaan Gas Negara	PGAS	2,490	2,875	(13.4)	(4.8)	(58.5)	BUY
Bukit Asam	PTBA	4,505	5,200	(13.4)	(29.3)	(64.0)	BUY
Indo Tambangraya Megah	ITMG	5,825	6,600	(11.7)	(19.7)	(62.1)	HOLD
United Tractors	UNTR	14,375	16,100	(10.7)	(19.0)	(17.1)	HOLD
Wika Beton	WTON	805	895	(10.1)	(13.4)	(38.1)	HOLD
Vale Indonesia	INCO	1,405	1,555	(9.6)	(24.7)	(61.2)	BUY
Adaro Energy	ADRO	485	535	(9.3)	(16.4)	(53.4)	BUY
Kalbe Farma	KLBF	1,225	1,350	(9.3)	(9.6)	(33.1)	HOLD

Sources: Bloomberg

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