

MORNING HIGHLIGHT

FROM RESEARCH

Ramayana Lestari Sentosa: Struggling to maintain growth (RALS IJ. Rp 770. SELL. TP Rp 660)

RALS posted a disappointing set of 1Q15 results due to depressed demand - which we believe owed to the weaker purchasing power of its customers - and higher expenses which put pressure on its margins. April was also a weak month, culminating in a 3.8% yoy decline in sales in the first four months of the year at Rp1,981 bn. In the remainder of the year, the company will open 5 new stores, all located in Java, as there are scant signs of an improvement in demand in areas out of Java. Despite the expansion, we don't expect a significant improvement in profitability over the near term. Taking into account these factors, we arrive at a new Target Price of Rp660. Downgrade to SELL.

Previous Reports:

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- Indo Tambangraya Megah: Tough times continue <u>Snapshot20150515</u>
- Gajah Tunggal: Challenging conditions persisted <u>Snapshot20150515</u>
- Cement Sector: Modest demand in April (OVERWEIGHT) <u>Snapshot20150513</u>
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- Alam Sutera will sell shares worth IDR 2tn (ID)
- BRI prepares IDR 1Tn to add capital to subsidiary, (ID)
- BRI do selection for 5 potential partners (BI)
- SSIA Targeting Land Acquistion of 1,300 Ha (BI)

IDX ANNOUNCEMENT

Cash Announcement			·
Code	Ex-Date	Date Payable	Amount (Rp)
AALI	22-Apr-15	15-May-15	472
SMGR	24-Apr-15	20-May-15	375.34
TLKM	27-Apr-15	21-May-15	89.46
Source: KSEI			

Key Index					
	Close	Chg	Ytd	Vol	
	Ciose	(%)	(%)	(US\$ m)	
Asean - 5					
Indonesia	5,227	(0.4)	0.0	377	
Thailand	1,512	1.0	1.0	983	
Philippines	7,882	0.6	9.0	164	
Malaysia	1,812	0.2	2.9	504	
Singapore	3,463	0.2	2.9	782	
Regional					
China	4,309	(1.6)	33.2	-	
Hong Kong	27,822	2.0	17.9	18,121	
Japan	19,733	0.8	13.1	13,983	
Korea	2,105	(0.1)	9.9	4,717	
Taiwan	9,579	(0.3)	2.9	2,747	
India	27,324	0.4	(0.6)	399	
NASDAQ	5,048	(0.0)	6.6	68,718	
Dow Jones	18,273	0.1	2.5	9,220	

Currency and Interest Rate					
		Rate	w-w	m-m	ytd
		Nate	(%)	(%)	(%)
Rupiah	(Rp/1US\$)	13,090	0.7	(0.6)	(5.3)
SBI rate	(%)	6.67	(0.3)	(0.3)	(0.6)
10-y Govt	Indo bond	7.98	(0.2)	0.4	0.2

Hard Commodities						
	Unit	Price	d-d (%)	m-m (%)	ytd (%)	
Coal	US\$/ton	59	n/a	(0.9)	(17.2)	
Gold	US\$/toz	1,223	(0.1)	1.6	3.2	
Nickel	US\$/mt.ton	13,942	1.5	10.3	(7.5)	
Tin	US\$/mt.ton	15,745	(0.5)	(0.3)	(19.0)	

Soft Commodities						
	Unit	Price	d-d	m-m	ytd	
	Onit	FIICE	(%)	(%)	(%)	
Cocoa	US\$/mt.ton	3,134	1	9	5	
Corn	US\$/mt.ton	156	1.0	(2.8)	(14.1)	
Crude Oil	US\$/barrel	67	0	5	17	
Palm oil	MYR/mt.ton	2,172	(1)	2	(5)	
Rubber	USd/kg	153	1	11	1	
Pulp	US\$/tonne	853	n/a	(1)	(9)	
Coffee	US\$/60kgbag	131	(53)	(54)	(50)	
Sugar	US\$/MT	368	(1)	(1)	(6)	
Wheat	US\$/mt.ton	188	(63)	(62)	(69)	

Source: Bloomberg



PT Danareksa Sekuritas

Jl. Medan Merdeka Selatan No. 14 Jakarta 10110 Indonesia

Tel (62 21) 29 555 888 Fax (62 21) 350 1709

Equity Research Team

Agriculture	Helmy Kristanto	helmyk@danareksa.com	(62-21) 2955 824
Automotive	Helmy Kristanto	helmyk@danareksa.com	(62-21) 2955 824
Auto Component	Joko Sogie	jokos@danareksa.com	(62-21) 29555 888 ext.3512
Banking	Eka Savitri	ekas@danareksa.com	(62-21) 29555 888 ext.3509
Cement	Helmy Kristanto	helmyk@danareksa.com	(62-21) 2955 824
Coal	Stefanus Darmagiri	stefanus.darmagiri@danareksa.com	(62-21) 29555 888 ext.3530
Construction	Joko Sogie	jokos@danareksa.com	(62-21) 29555 888 ext.3512
Consumer	Jennifer Frederika Yapply	jennifer.yapply@danareksa.com	(62-21) 29555 888 ext.3508
Heavy Equipment	Stefanus Darmagiri	stefanus.darmagiri@danareksa.com	(62-21) 29555 888 ext.3530
Media	Lucky Ariesandi, CFA	lucky.ariesandi@danareksa.com	(62-21) 29555 888 ext.3520
Metal Mining	Stefanus Darmagiri	stefanus.darmagiri@danareksa.com	(62-21) 29555 888 ext.3530
Pharmaceutical	Armando Marulitua	armandom@danareksa.com	(62-21) 29555 888 ext.3503
Property	Anindya Saraswati	anindyas@danareksa.com	(62-21) 29555 888 ext.3506
Retail	Anindya Saraswati	anindyas@danareksa.com	(62-21) 29555 888 ext.3506
Strategy	Helmy Kristanto	helmyk@danareksa.com	(62-21) 2955 824
Telecommunication	Lucky Ariesandi, CFA	lucky.ariesandi@danareksa.com	(62-21) 29555 888 ext.3520
Transportation	Joko Sogie	jokos@danareksa.com	(62-21) 29555 888 ext.3512
Utilities	Lucky Ariesandi, CFA	lucky.ariesandi@danareksa.com	(62-21) 29555 888 ext.3520
Research Associate	Puti Adani	putia@danareksa.com	(62-21) 29555 888 ext.3511

Sales team

Ermawati A. Erman	ermawatiae@danareksa.com	(62 21) 29555 888 ext. 3151
Asfarita Andalusia	asfarita@danareksa.com	(62 21) 29555 888 ext. 3134
Novrita E. Putrianti	novrita@danareksa.com	(62 21) 29555 888 ext. 3128
Ehrliech Suhartono	ehrliech@danareksa.com	(62 21) 29555 888 ext. 3132
Yunita L. Nababan	yunita@danareksa.com	(62 21) 29555 888 ext. 3145
Bram Taarea	bramt@danareksa.com	(62 21) 29555 888 ext. 3127
Martin Joshua	martinjs@danareksa.com	(62 21) 29555 888 ext. 3126
Laksmita Armandani	laksmitaa@danareksa.com	(62 21) 29555 888 ext. 3125
Muhammad Hardiansyah	mhardiansyah@danareksa.com	(62 21) 29555 888 ext. 3109
Tuty Sutopo	tuty@danareksa.com	(62 21) 29555 888 ext. 3121
Upik Yuzarni	upik_y@danareksa.com	(62 21) 29555 888 ext. 3137



SELL

Target Price, IDR	660
Upside (Downside)	(14.3%)
DALCH/DALC IV	

RALSIJ/RALS.JK

Last Price, IDR	77
No. of shares (mn)	7,09

Market Cap, IDR bn 5,464

(US\$ mn) 418 3M T/O, US\$mn 0.8

Last Recommendation

04-May-2015	BUY	IDR 910
31-Mar-2015	BUY	IDR 910
05-Mar-2015	BUY	IDR 910

RALS relative to JCI Index IDR RALS (LHS) — Relative to JCI Index (RHS) 96 1,300 1,150 1,000 850 -40

Market Recommendation BUY HOLD SELL 5

Danareksa vs C<u>onsensus</u>

	Our	Cons	% Diff
Target price, IDR	660	799	-17.4
EPS 2015F, IDR	34.3	51	-32.7
PER 2015F, x	22.4	15.0	49.3



Anindya Saraswati (62-21) 2955 5820 anindyas@danareksa.com

Danareksaresearch reports are also available at Reuters Multex and First Call Direct and Bloomberg.

Ramayana Lestari Sentosa

Struggling to maintain growth

RALS posted a disappointing set of 1Q15 results due to depressed demand - which we believe owed to the weaker purchasing power of its customers - and higher expenses which put pressure on its margins. April was also a weak month, culminating in a 3.8% yoy decline in sales in the first four months of the year at Rp1,981 bn. In the remainder of the year, the company will open 5 new stores, all located in Java, as there are scant signs of an improvement in demand in areas out of Java. Despite the expansion, we don't expect a significant improvement in profitability over the near term. Taking into account these factors, we arrive at a new Target Price of Rp660. Downgrade to SELL.

April data: Still weak

RALS' monthly data up to April 2015 doesn't show any signs of an improvement in demand. In April, the company booked Rp489.3 bn of sales, resulting in a total of Rp1,981 bn of sales in the first four months of the year. This number is 3.8% lower than the Rp2,059 bn of sales recorded in the same period last year. SSG remains weak: up to April, the company recorded negative 3.9% YTD SSG, with the out of Java stores still the worst performers with negative 7.6% YTD SSG. Nonetheless, the out of Java stores still made the largest contribution to RALS' total sales up to April 2015 at 42.6% of the total.

Expansion focused in Java

The company didn't undertake any expansion last year and actually closed 2 stores whilst reducing floor space in 3 others. For the first time in 10 years, the company reduced its net space (down 17,994 sqm). This year, however, the company will get back on the expansionary path, opening 5 new stores in Malang, Tajur, Sumedang, Solo and Semarang. The expansion is focused in Java as there are scant signs of an improvement in demand in areas out of Java. By adding new stores in Java, RALS expects the contribution from its Java stores to increase (it currently stands at 57.4% - including Greater Jakarta), giving a boost to overall sales. Yet despite the expansion, we still expect negative topline growth this year with total sales reaching Rp7,746 bn (-2.5% yoy).

Profitability squeezed

RALS' gross margin contracted by 260 bps in 1Q15 to only 23.9%, as both outright and consignment products booked lower gross margins. The higher opex to sales ratio also put pressure on the company's profitability. Although the company has made efforts to shore up its profitability, most notably by revamping its Supermarket business and trying to raise the contribution of consignment products, we don't expect any significant improvement in profitability over the near term. By the end of the year we expect the net margin to stand at only 3.1%, or down from 4.5% in FY14.

	2013	2014	2015F	2016F	2017F
Revenue, IDR bn	7,968	7,942	7,746	7,988	8,240
EBITDA, IDR bn	576	490	456	494	543
EBITDA growth, %	(2.3)	(14.9)	(6.9)	8.2	10.1
Net profit, IDR bn	391	355	243	255	284
Core profit, IDR bn	391	354	243	255	284
Core EPS, IDR	55.0	49.9	34.3	35.9	40.0
Core EPS growth, %	(7.8)	(9.3)	(31.2)	4.7	11.3
Net gearing, %	net cash				
Core PER, x	14.0	15.4	22.4	21.4	19.3
PBV, x	1.7	1.6	1.6	1.6	1.5
EV/EBITDA, x	7.3	7.7	8.6	7.9	7.1
Yield, %	4.7	4.3	3.9	2.7	2.8

April data: Still weak

RALS' monthly data up to April 2015 doesn't show any signs of an improvement in demand. In April, the company booked Rp489.3 bn of sales, lower by 4.1% compare to sales in March. It resulting in a total of Rp1,981 bn of sales in the first four months of the year, which down by 3.8% compare to Rp2,059 bn of sales recorded in the same period last year. The highest sales contribution was still came from outside Java stores, accounted 42.6% from the total sales, as most of company's stores are located in outside Java (39.7% from total spaces).

2012 2013 2014 2015 2,500 2,000 1,500 1,000 500 Jan Feb Mar Apr May Jun Jul Oct Dec Aug Sep Nov

Exhibit 1. RALS' monthly sales (Rp bn)

Source: Company

SSG remains weak: up to April, the company recorded negative 3.9% YTD SSG overall. Outside Java, the biggest sales contributor, was still became the worst performers with negative 7.6% YTD SSG. While the greater Jakarta and Java stores posted negative 0.5% and negative 0.8% SSG up to April 2015.

National Greater Jakarta Rest of Java Outer Island 6.0% 4.0% 2.0% 0.0% -2.0% -4.0% -6.0% -8.0% -10.0% -12.0% Jan Feb Mar Apr

Exhibit 2. SSG remains weak

Source: Company

Expansion focused in Java

As the company focused on improving overall performance last year, no new store has opened during 2014. On the other hand, RALS closed 2 stores in Tasikmalaya and Bandung and reduced its floor space in 3 stores (Semarang, Bogor, and Pekalongan). For the first time in 10 years, the company reduced its net space, the total store spaces was down by 17,994 sqm to 988,787 sqm.



This year, the company will get back on the expansionary path. RALS has secured 5 locations for this year's new stores in: Malang, Tajur, Sumedang, Solo and Semarang. The expansion is focused in Java as there are scant signs of an improvement in demand in areas out of Java. By adding new stores in Java, RALS expects the contribution from its Java stores to increase (it currently stands at 57.4% - including Greater Jakarta), giving a boost to overall sales. From target 5 new stores opening, two stores will be opened in the first half of the year, before the Lebaran.

Additional spaces Total store spaces 80,000 1,200,000 60,000 1,000,000 40,000 800,000 20,000 600,000 400,000 (20,000)200,000 (40,000)2010 2011 2012 2013 2014 2015F 2016F 2017F

Exhibit 3. Store expansion (sqm)

Source: Company, Danareksa Sekuritas

The new stores will help to support the company's sales growth for this year. Moreover, we also expect better performance in the 2Q15 and 3Q15 as RALS always booked the highest sales seasonality during the Ramadhan and Lebaran month. Yet despite the expansion and high season sales, we still expect negative topline growth this year, with total sales reaching Rp7,746 bn (-2.5% yoy).

Profitability squeezed

RALS' gross margin was contracted by 260 bps in 1Q15 to only 23.9%. Both outright and consignment products booked lower gross margins, at 23.3% and 25.0% in 1Q15 (compare to 25.7% and 28.2% in 1Q14). Moreover, the higher opex to sales ratio also put pressure on the company's profitability; it was up by 170 bps to 26.1% in 1Q15 from 24.4% in 1Q14.

The company has made efforts to shore up its profitability, most notably by revamping its Supermarket business and trying to raise the contribution of consignment products. For the Supermarket business (30.3% contribution to total sales in 1Q15), with its new concept under SPAR brand, management expects to have 30% improvement on Supermarket return per sqm and 250 bps improvement in Supermarket's gross margin in the future.

However, we don't expect any significant improvement in profitability over the near term. By the end of the year we expect the net margin to stand at only 3.1%, or down from 4.5% in FY14.

Gross margin Operating margin Net margin 27.0% 6.0% 26.8% 5.0% 26.6% 26.4% 4.0% 26.2% 3.0% 26.0% 25.8% 2.0% 25.6% 1.0% 25.4% 25.2% 0.0% 2012 2013 2014 2015F 2016F 2017F

Exhibit 4. Need more time for profitability improvement

Source: Company, Danareksa Sekuritas

Downgrade to SELL, TP of Rp660

We have adjusted our numbers to incorporate the company's weaker-than-expected FY14 and 1Q15 results. On a more positive note, the 2Q15 performance should be better with sales buoyed by the Ramadan fasting month which begins in the middle of June. Nonetheless, we still expect the full year topline and bottom line numbers to be lower by 2.5% and 31.4% yoy. Against this rather bleak backdrop, we downgrade our recommendation to SELL with a new Target Price of Rp660.

Exhibit 5. Changes in forecast (Rpbn)

			Current		F	revious		Changes, %			
	2014	2015F	2016F	2017F	2015F	2016F	2017F	2015F	2016F	2017F	
Net sales	7,942	7,746	7,988	8,240	7,894	8,336	8,678	(1.9)	(4.2)	(5.0)	
Gross profit	2,048	1,997	2,065	2,141	2,129	2,250	2,357	(6.2)	(8.2)	(9.1)	
Operating profit	294	250	271	302	406	444	464	(38.4)	(39.1)	(34.8)	
Opex to sales ratio,	% 22.1	22.6	22.5	22.3	21.8	21.7	21.8	3.3	3.7	2.3	
Net profit	355	243	255	284	409	444	465	(40.4)	(42.6)	(39.0)	
Expansion, sqm	(17,994)	20,000	30,000	30,000	45,000	50,000	35,000	(55.6)	(40.0)	(14.3)	

Source: Company, Danareksa Sekuritas



Exhibit 6. Profit and loss (IDR bn)

	2013	2014	2015F	2016F	2017F
Sales	7.968	7,942	7,746	7.988	8,240
COGS	5,828	5,894	5,749	5,923	6,099
Gross profit	2,140	2,048	1,997	2,065	2,141
SG&A	1,742	1,754	1,747	1,794	1,839
Depreciation	177	197	207	223	241
EBITDA	576	490	456	494	543
Operating income	399	294	250	271	302
Interest income	55	90	31	24	26
Other income (exp)	4	4	3	3	3
Pre-taxincome	458	388	284	298	332
Income tax	(67)	(33)	(41)	(43)	(48)
Netincome	391	355	243	255	284

Source: Company, Danareksa Sekuritas

Exhibit 7. Balance sheet (IDR bn)

	2013	2014	2015F	2016F	2017F
Cash and cash equivalent	869	625	480	513	539
Account receivables	20	23	11	11	12
Inventories	872	809	801	825	850
Other current assets	613	1,238	1,258	1,260	1,261
Total current assets	2,375	2,695	2,549	2,609	2,661
PPE	1,445	1,375	1,469	1,546	1,655
Long term rent - net	503	429	429	429	429
Others	55	55	55	55	55
Total assets	4,379	4,555	4,502	4,639	4,800
Short term loan and overdraft	_	-	_	_	_
Account payable	908	921	795	819	843
Other current liabilites	55	46	90	94	100
Total current liabilities	963	968	885	912	943
Deferred tax liabilities - net	-	-	-	-	-
Long term rent - net	-	-	-	-	-
Other long term liabilities	198	228	228	228	228
Total non-current liabilities	198	228	228	228	228
Total liabilities	1,161	1,195	1,113	1,140	1,170
Capital stock	355	355	355	355	355
Additional paid in	118	118	118	118	118
Stock option	-	-	-	-	-
Unrealized gain on stock	(8)	(8)	(8)	(8)	(8)
Retained earnings	2,753	2,895	2,926	3,035	3,166
Total liabilities and equity	4,379	4,555	4,502	4,639	4,800

Source: Company, Danareksa Sekuritas

Exhibit 8. Cash flow ((IDR bn)

	2013	2014	2015F	2016F	2017F
Cash flow from operating activities					
Cash receipt from sales	7,964	7,925	7,746	7,988	8,240
Cash payment to suppliers & employees	(7,057)	(7,034)	(7,373)	(7,493)	(7,693)
Payments for income taxes	(88)	(56)	(41)	(43)	(48)
Receipt of interest income	53	87	31	24	26
Others	(40)	0	3	3	3
Net cash flow from operating activities	831	923	367	480	529
Cash flow from investing activities					
Additional PPE	(422)	(127)	(300)	(300)	(350)
Proceed (placement) from sale of ST investment	nt -	-	-	_	-
Placement ST investment	-	(35)	-	_	-
Additional advance to long term rent	(249)	(168)	-	-	-
Proceed from sale of PPE	3	-	-	-	-
Additional of security deposit	(251)	(623)	-	-	-
Others	(0)	(0)	-	-	-
Net cash flow from investing activities	(919)	(953)	(300)	(300)	(350)
Cash flow from financing activities					
Dividend payment	(213)	(213)	(213)	(146)	(153)
Option exercised	-	-	-	-	-
Others	-	-	-	-	-
Net cash flow from financing activities	(213)	(213)	(213)	(146)	(153)
Changes in cash and cash equivalent	(300)	(244)	(146)	34	26
Forex	-	-	-	-	-
Beginning balance Ending balance	1,169 869	869 625	625 480	480 513	513 539

Source: Company, Danareksa Sekuritas

Exhibit 9. Ratios

	2013	2014	2015F	2016F	2017F
Profitability (%)					
Gross profit margin	26.9	25.8	25.8	25.8	26.0
Operating margin	5.0	3.7	3.2	3.4	3.7
Pretax margin	5.7	4.9	3.7	3.7	4.0
Net margin	4.9	4.5	3.1	3.2	3.4
ROA	9.2	7.9	5.4	5.6	6.0
ROE	12.5	10.8	7.2	7.4	8.0
Leverage Net debt/equity (%)	(39.6)	(50.2)	(45.5)	(45.0)	(44.1)

Source: Company, Danareksa Sekuritas





MARKET NEWS

Alam Sutera will sell shares worth IDR 2tn (ID)

Alam Sutera (ASRI) will carry out a capital increase with the issuance of non pre-emptive right (non-ER) worth IDR 1.2tn, or 10% of the shares, with an exercise price of IDR 641 per share. Proceeds will be used for working capital. Alam Sutera will hold EGM on June 23, 2015, and if it works then the proportion of ownership will be changed as follows; Manunggal Prima Development 23.8%, Tangerang Fajar Industrial Estate 22.9% and Public 44.1%. Alam Sutera also recently signed an MOU with companies from Southeast Asia to form a JV in for an international projects exhibition and congress center projects in an area of 20ha.

BRI prepares IDR 1Tn to add capital to subsidiary, (ID)

Bank Rakyat Indonesia (BBRI) budgeted IDR 500bn for each subsidiary, BRI Syariah and BRI Agro. For BRI Agro, it will be conducted through the issuance of non-preemptive rights shares. Currently BRI has a 80% stakes in BRI Agro and will be the standby buyer for its entire rights. BRI Agro will do a right issue og 5.5bn new shares or equivalent 558.8bn. BRI Agro will hold an EGM on June 18, 2015.

BRI do selection for 5 potential partners (BI)

Bank Rakyat Indonesia (BBRI) selects five potential partners in the development of insurance business. The five candidates who came from America, Europe and Asia are partly a subsidiary of a foreign insurance companies that already operates in Indonesia through its subsidiary. The candidates would be chosen by JP Morgan as financial advisor BRI and will be pursed into three names before finally elected in October 2015. BRI has set up a fund worth IDR 2tn to acquire an insurance company.

SSIA Targeting Land Acquistion of 1,300 Ha (BI)

Surya Semesta Internusa (SSIA) is targeting to acquire an area of 1300ha, 1000ha in Subang and 300ha in Bekasi, after the issuance of debt securities worth USD 200mn. 57% of these funds will be used by the subsidiary PT Surya Cipta Organization (SCS) to add and develop new land gradually in 2015-2017, 26% of the funds will be used to pay off the 2012 bonds, and the remainder will be used for general corporate purposes and capital expenditures. Currently SSIA has a industrial area development permit in the Subang area for 2000 ha and 700ha in Bekasi.

Fauity	Equity																	
Malarathan But Bi (B)		Price (Rn)	Mkt Cap	Net profi	t, Rp bn	EPS	(Rp)	EPS G	rowth	PER	(x)	EV / EBIT	DA (x)	PBV (x	:)	Net Gear	ng Ro	
anareksa Valuation	rearing	Trice (Rp)	Target	Rp Bn	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	6 20	15 20
nareksa Universe				3,058,449	198,282	225,861	329.3	375.1	11%	14%	15.4	13.5	13.4	12.2	2.7	2.4		19
Auto				316,742	24,660	29,165	451.7	534.3	15%	18%	12.8	10.9	10.3	8.9	2.2	1.9		18
Astra International	HOLD	7,500	8,300	303,627	23,976	28,096	592	694	16%	17%	12.7	10.8	10.5	9.0	2.3	2.0		.5 19
Gajah Tunggal Selamat Sempurna	BUY BUY	1,050 4,655	1,500 5,300	3,659 6,702	266 419	633 437	76 291	182 303	-1% 14%	139% 4%	13.8 16.0	5.8 15.4	4.7 9.2	4.5 8.7	0.6 4.7	0.5 4.0		.8 4 sh 32
Banks	DUT	4,000	5,300	1,039,876	84,332	96,420	782.9	895.1	13%	14%	12.3	10.8	9.2	0.7	2.4	2.0		21
BCA	HOLD	13,525	14,050	333,459	19,127	21.921	767	879	15%	15%	17.6	15.4	NA	NA	3.6	3.0		
BNI	BUY	6,725	7,450	125,412	12,142	13,914	651	746	13%	15%	10.3	9.0	NA	NA	1.8	1.6		
BRI	BUY	11,800	13,800	291,096	27,391	31,497	1,110	1,277	13%	15%	10.6	9.2	NA	NA	2.4	2.0		
Bank Tabungan Negara	BUY	1,120	1,400	11,836	1,357	1,609	129	153	22%	19%	8.7	7.3	NA	NA	0.9	0.8		
Bank Mandiri	BUY	10,950	13,600	255,500	22,087	24,946	947	1,069	11%	13%	11.6	10.2	NA	NA	2.1	1.8	: 1	
Bank Tabungan Pensiunan	BUY	3,865	5,450	22,573	2,228	2,533	381	434	19%	14%	10.1	8.9	NA	NA	1.6	1.4		A 17
Cement				176,232	12,525	15,375	725	890	7%	23%	14.1	11.5	8.6	7.5	2.7	2.4		20
Holcim	HOLD	1,630	2,300	12,491	923	1,213	120	158	12%	31%	13.5	10.3	7.1	5.5	1.2	1.1		.0 9
Indocement	BUY	23,050	28,300	84,852	5,741	6,595	1,559	1,792	8%	15%	14.8	12.9	8.8	7.4	3.0	2.7		
Semen Indonesia	BUY	13,300	18,800	78,889	5,861	7,567	988	1,276	5%	29%	13.5	10.4	8.7	8.2	2.9	2.5		.3 23
Construction				111,860	4,577	5,552	120	146	24%	21%	24.4	20.1	11.9	10.1	3.8	3.3		16
Jasa Marga	BUY	6,150	8,200	41,820	1,600	1,877	422	547	25%	30%	14.6	11.2	14.3	12.8	3.3	3.0		
Wijaya Karya	BUY	3,095	4,000	19,032	843	1,004	137	164	37%	19%	22.5	18.9	9.3	7.8	3.2	2.7		.9 15
Pembangunan Perumahan	BUY	4,010	4,600	19,418	694	856	143	177	30%	23%	28.0	22.7	10.9	9.0	6.5	5.3		.0 25
Adhi Karya	BUY	2,735	3,700	4,927	399	531	221	295	23%	33%	12.4	9.3	6.4	5.5	2.4	1.9		.5 20
Waskita Karya	BUY	1,760	2,100	17,120	646	792	66	81	28%	23%	26.7	21.8	13.5	10.9	5.1	4.3		.2 20
Wika Beton	HOLD	1,095	1,350	9,543	396	491	45	56 ECE	32%	24%	24.1	19.4	12.9	10.4	3.8	3.3		
Consumer Indofood CBP	HOLD	13,600	13,800	484,307 79,301	13,686 3,033	15,530 3,308	498 520	565 567	9% 16%	13% 9%	35.4 26.1	31.2 24.0	21.1 18.1	19.1 17.0	9.3 5.0	8.4 4.5		27 sh 20
Indofood	BUY	7,175	8,050	63,000	3,033	3,308 4,287	520 434	488	-2%	12%	26.1 16.5	24.0 14.7	7.8	7.1	2.2	4.5 2.1		.2 14
Unilever	SELL	43,500	30,000	331,905	6,365	7,332	834	961	11%	15%	52.2	45.3	36.4	31.9	61.6	55.2		
Nippon Indosari Corpindo	HOLD	1,225	1,200	6,201	266	377	53	75	41%	42%	23.3	16.4	13.3	9.4	5.3	4.2		.0 25
Mandom	BUY	19,400	19,300	3,901	210	226	1.045	1,126	8%	8%	18.6	17.2	10.0	9.3	2.7	2.5		.6 15
Heavy Equipment	DOT	13,400	13,300	87,567	5,764	6,341	1,261	1,387	4%	10%	15.2	13.8	6.7	5.7	2.1	1.9		14
Hexindo Adiperkasa	HOLD	3,000	3,650	2,520	220	260	262	309	13%	18%	11.5	9.7	5.5	4.3	0.9	0.9		
United Tractors	HOLD	22,800	22,200	85,047	5.544	6.081	1,486	1,630	3%	10%	15.3	14.0	6.7	5.8	2.1	1.9		
Healthcare		,_,	,	107,180	2,633	3,039	49	57	11%	15%	40.7	35.3	24.4	20.3	7.4	6.6		19
Kalbe Farma	HOLD	1,795	1,900	84,141	2,273	2,593	48	55	9%	15%	37.4	32.6	24.5	21.0	7.9	7.0		
Kimia Farma	BUY	1,130	1,500	6,276	258	313	47	56	12%	19%	24.0	20.2	16.3	13.1	3.1	2.7		.3 13
Siloam Hospital	BUY	14,500	15,750	16,763	102	133	89	115	64%	30%	163.7	126.2	28.7	21.3	9.5	8.9) 6	.2
Mining				122,194	8,963	10,056	138	155	5%	12%	13.6	12.2	6.1	5.4	1.2	1.2		9
Adaro Energy	BUY	905	1,150	28,947	2,095	2,202	66	69	2%	5%	13.8	13.1	4.7	4.2	8.0	0.8		.0
Timah	BUY	875	1,400	6,517	651	765	87	103	40%	18%	10.0	8.5	4.9	4.4	1.2	1.1	1	.2 12
Vale Indonesia	BUY	3,440	4,200	34,181	2,375	2,566	239	258	17%	8%	14.4	13.3	6.5	5.7	1.5	1.5		.6 11
Aneka Tambang	HOLD	820	1,100	7,822	194	400	20	42	-148%	106%	40.2	19.6	14.6	10.9	0.6	0.6		.8 1
Bukit Asam	BUY	10,550	13,500	24,309	1,746	1,939	803	892	-13%	11%	13.1	11.8	9.6	8.3	2.6	2.4		
Indo Tambangraya Megah	HOLD	15,200	16,000	17,175	1,782	1,982	1,577	1,755	-15%	11%	9.6	8.7	4.5	4.1	1.7	1.7		
Harum Energy	HOLD	1,200	1,750	3,244	119	202	44	75	-53%	69%	27.2	16.1	2.3	1.8	8.0	0.9		
Plantation	Bun/			67,826	5,510	5,938	211	227	11%	8%	12.3	11.4	6.6	6.0	1.8	1.6		. 14
Astra Agro Lestari	BUY	26,400	27,100	41,573	2,770	2,832	1,759	1,798	4%	2%	15.0	14.7	9.0	8.5	3.5	3.3		
Sampoerna Agro	BUY	1,865	2,600	3,525	464	550	245	291	18%	19%	7.6	6.4	4.9	4.2	1.0	0.9		.8 14
PP London Sumatra	HOLD	1,720	2,090	11,735	1,055	1,133	155	166	8%	7%	11.1	10.4	5.7	4.9	1.5	1.4		
Salim Ivomas Pratama	BUY	695	850	10,992 87,621	1,221 5.943	1,423 6,634	77 80	90 89	33% -25%	17% 12%	9.0	7.7 13.2	4.6 11.0	4.0 9.7	0.7 2.0	0.7		.6 8
Property Alam Sutera	BUY	635	700	12,477	1,254	1,516	80 64	89 77	-25% 15%	21%	10.0	8.2	9.3	7.8	1.7	1.8 1.5		.3 18
Bumi Serpong Damai	BUY	1,920	2,100	36,954	2,369	2,617	135	150	-36%	10%	14.2	12.8	12.4	10.9	2.4	2.1		
Metropolitan Land	BUY	415	620	3,145	290	322	38	43	14%	11%	10.8	9.8	7.4	6.8	1.4	1.3		.7 14
Surya Semesta Internusa	HOLD	1,170	1,040	5,505	464	415	99	88	32%	-11%	11.9	13.3	5.5	5.6	1.9	1.7		
Lippo Karawaci	BUY	1,280	1,200	29,539	1,565	1,763	72	82	-38%	13%	17.7	15.7	13.3	11.3	1.8	1.7		.1 10
Telco & Infrastructure		-,	-,	435,411	19,860	22,840	145	167	28%	15%	21.9	19.1	6.4	5.9	3.6	3.3		17
XL Axiata	BUY	3,920	4,710	33,482	356	680	42	80	-140%	91%	93.8	49.2	6.2	5.6	2.3	2.2		
Indosat	HOLD	3,900	3,820	21,192	312	588	57	108	-152%	89%	68.0	36.0	3.7	3.4	1.3	1.3		
Telkom	HOLD	2,840	3,050	286,272	15,554	16,458	158	168	6%	6%	17.9	16.9	5.8	5.3	3.9	3.6		
Sarana Menara Nusantara	BUY	3,895	4,525	39,740	1,702	2,121	167	208	35%	25%	23.4	18.7	11.7	10.0	6.1	4.8		
Tower Bersama	HOLD	9,200	9,625	44,128	1,933	2,570	380	462	38%	22%	24.2	19.9	15.4	13.1	3.7	3.0	12	
MNC Sky Vision	HOLD	1,500	1,410	10,596	2	423	0	60	-101%	19638%	4,943.8	25.0	10.0	8.4	6.5	5.1	15	
Tranportation				20,705	1,253	1,554	501	621	62%	24%	16.5	13.3	9.2	7.6	4.7	3.7		32
Blue Bird	BUY	8,275	12,200	20,705	1,253	1,554	501	621	62%	24%	16.5	13.3	9.2	7.6	4.7	3.7		.8 32
Utility				102,420	11,088	10,313	457	425	3%	-7%	9.2	9.9	6.2	6.7	2.5	2.3	1	28
PGN	BUY	4,225	6,650	102,420	11,088	10,313	457	425	3%	-7%	9.2	9.9	6.2	6.7	2.5	2.3		
Retail				26,391	1,376	1,698	53	66	28%	23%	19.2	15.5	9.6	8.1	2.9	2.5	i	15
Mitra Adi Perkasa	BUY	5,375	6,250	8,923	352	543	212	327	112%	54%	25.3	16.4	8.3	6.9	3.1	2.7		
Ramayana	SELL	770	660	5,464	409	444	58	63	9%	9%	13.4	12.3	6.6	5.9	1.5	1.5		
Ace Hardware	BUY	700	920	12,005	615	711	36	41	17%	14%	19.4	17.1	13.9	11.8	4.2	3.5	net c	sh 23



COVERAGE PERFORMANCE

		L	EADERS									
Price as on												
	Code	15-May-2015	13-May-2015	Chg, %	w-w, %	m-m, %	YTD, %	Rating				
Tower Bersama	TBIG	9,200	8,900	3.4	8.2	(0.5)	(5.2)	HOLD				
Unilever	UNVR	43,500	42,300	2.8	0.2	14.1	34.7	SELL				
MNC Sky Vision	MSKY	1,500	1,460	2.7	-	0.7	(6.3)	HOLD				
Bukit Asam	PTBA	10,550	10,300	2.4	14.7	(1.9)	(15.6)	BUY				
Astra Agro Lestari	AALI	26,400	26,000	1.5	29.1	14.3	8.9	BUY				
Pembangunan Perumahan	PTPP	4,010	3,950	1.5	(1.0)	0.2	12.2	BUY				
Ace Hardware	ACES	700	690	1.4	5.3	1.4	(10.8)	BUY				
Indo Tambangraya Megah	ITMG	15,200	15,000	1.3	14.1	1.0	(1.1)	HOLD				
Sarana Menara Nusantara	TOWR	3,895	3,850	1.2	(1.4)	(2.6)	(6.1)	BUY				
Wika Beton	WTON	1,095	1,085	0.9	(0.5)	(9.9)	(15.8)	HOLD				
Sources: Bloomberg												

	LAGGARDS													
Price as on														
	Code	15-May-2015	13-May-2015	Chg, %	w-w, %	m-m, %	YTD, %	Rating						
Kimia Farma	KAEF	1,130	1,135	(0.4)	(7.4)	(6.2)	(22.9)	BUY						
Bank Tabungan Pensiunan Nasional	BTPN	3,865	3,860	0.1	(3.4)	(3.4)	(2.2)	BUY						
Adhi Karya	ADHI	2,735	2,725	0.4	(3.2)	(12.5)	(21.4)	BUY						
Alam Sutera	ASRI	635	635	-	(3.1)	(0.8)	13.4	BUY						
Jasa Marga	JSMR	6,150	6,375	(3.5)	(2.4)	(10.5)	(12.8)	BUY						
Indofood CBP	ICBP	13,600	13,625	(0.2)	(2.2)	(5.2)	3.8	HOLD						
Bank Mandiri	BMRI	10,950	11,250	(2.7)	(2.0)	(8.8)	1.6	BUY						
XL Axiata	EXCL	3,920	3,905	0.4	(1.6)	(11.2)	(19.4)	BUY						
Sarana Menara Nusantara	TOWR	3,895	3,850	1.2	(1.4)	(2.6)	(6.1)	BUY						
Kalbe Farma	KLBF	1,795	1,780	0.8	(1.4)	(3.5)	(1.9)	HOLD						
Sources: Bloomberg														





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