

Tuesday, 28 July 2020

## OVERWEIGHT

# Telco

## Price tracker July '20 - big test for telcos

TLKM relative to JCI Index



EXCL relative to JCI Index



Source : Bloomberg



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Telkomsel's tit-for-tat response to XL's Unlimited Turbo reflects the last stages of its legacy voice migration to data. Indosat is building network leverage that can be used for May/June and Q3 at least. XL has a balanced mix of investment and business operations. Hutch3's network shows strength in promising gaming and VoIP with strategic upside. Smartfren has been well positioned in the market with 2-digit topline growth in 2Q20 milking its network. Industry upside may come by charging for educational packs and conference.

**Unlimited's strong trend not easily reversible at the moment.** Telkomsel emulated Unlimited with a launch last weekend. It is a trend seen in 4G data, and as shown by Ericsson. Indosat will continue to offer Unlimited packages to existing users although with a slight improvement; no unlimited quota, unlimited only for apps at this time. In our call with the Telkom Group, we were advised that the Company may delay incorporating Netflix into packages, awaiting Unlimited to roll out first. Removing Hooq from the MAXstream entertainment platform has caused some downward price changes in its packs. Vidio Gold and platinum prices were revised down in the absence of sports, expecting to make a comeback in September. Telkomsel has a wider variety in education packs with Ketengan and it is the only one that offers cloud and Hallodoc at the moment.

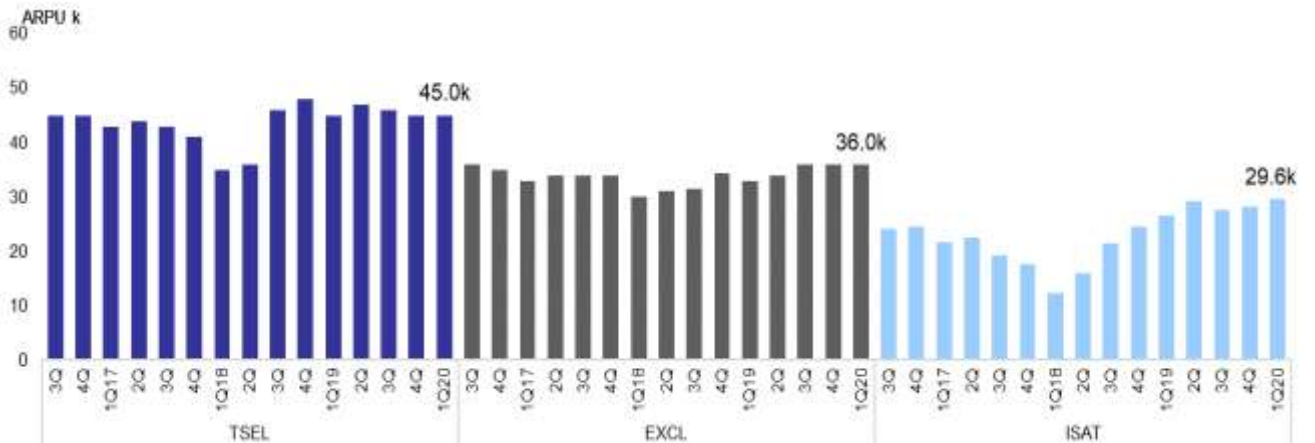
**XL moving in between Scylla & Harybdis.** XL is making operational advances while network performance still improved despite the impact from one month of full Covid-19 lockdown and from its data intensive Unlimited Turbo launch in March. We thus place confidence in XL's latest product upgrades incl. 4 more OTT choices in its unlimited turbo, and adding weekly packages for Hotrod and XTRA for sensitive segments. XL continues to build on its products but apparently cannot do without Unlimited offers to cater to economically sensitive market segments in Java at least while engaging in ex-Java areas and still doing offnet cellular voice with YouTube. Moreover, seeing Smartfren's 2Q20 financial performance, it appears the company was well positioned in the recent Covid19 period pooling growth from the sensitive segments. Its network KPIs show negative trends - a sign of increasing utilization. We believe we are getting closer to a point where there is less upside from Smartfren from the affordability perspective as there are more Unlimited packages offered from other players, with more benefits.

**Telkomsel's tit-for-tat response to XL's Unlimited Turbo.** Most recently the Unlimited MAX programs became available. We were advised this program is to improve customer engagement and data adoption in selected areas. It now runs in approx 65 cities. This program is a derivative of MAX series and emulates XL's XTRA Combo Lite Unlimited Turbo with no FUP. Similarly, there is now Unlimited Combo Sakti, a derivative of Combo Sakti with Unlimited apps now available.

We understand that Covid accelerated legacy voice+SMS migration to VoIP and data. This created several changes in legacy for TSEL and Hutch but not yet for EXCL and ISAT who still chase Telkomsel's legacy subs. The offnet voice packs are not offered any longer, remaining only with the onnet packages and with upside to reduce interconnection costs. Hutch3 also switched its combo packs from offnet to onnet. By comparison, Telkomsel fights the low end segment with Ketengan in the short validity packs and recently Unlimited MAX. Operators put more emphasis on short validity packs as they see lower segment weakness signs in disposable income.

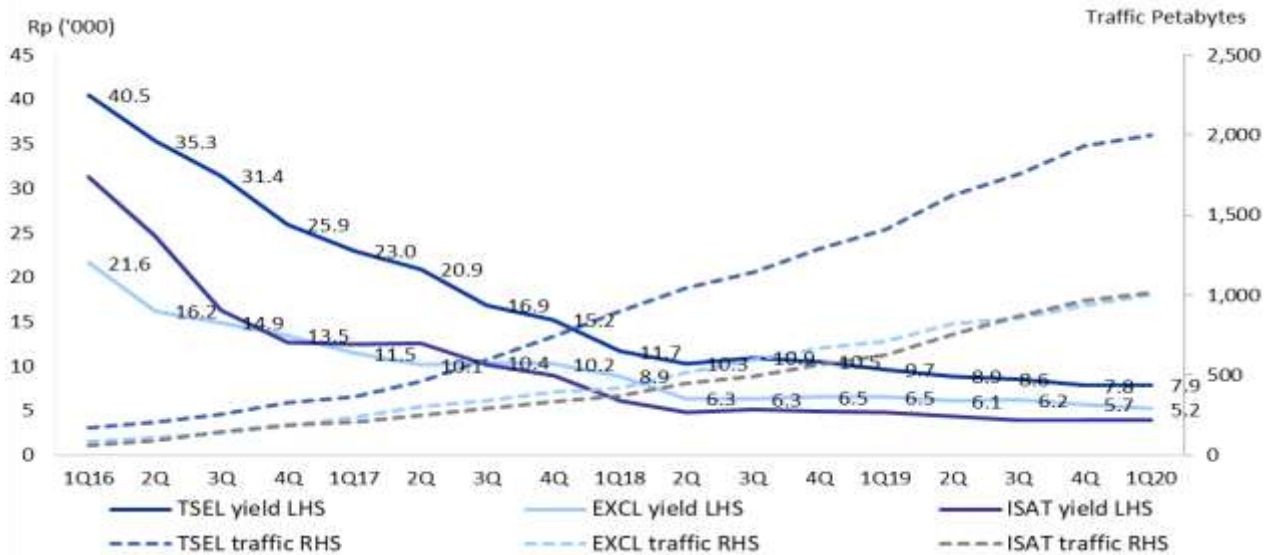
Company	Ticker	Rec	Target	Market	P/E (x)		P/BV (x)		ROE (%)
			Price (Rp)	Cap. (RpBn)	2020F	2021F	2020F	2021F	2021F
Telkom	TLKM IJ	BUY	4,000	301,149.1	15.0	15.2	3.0	3.0	19.6
XL Axiata	EXCL IJ	BUY	3,100	29,926.3	70.7	37.5	1.5	1.5	4.0
Indosat Ooredoo	ISAT IJ	BUY	2,900	13,910.9	n/m	n/m	1.2	1.3	(8.9)

Exhibit 1. Telco operators quarterly blended ARPU



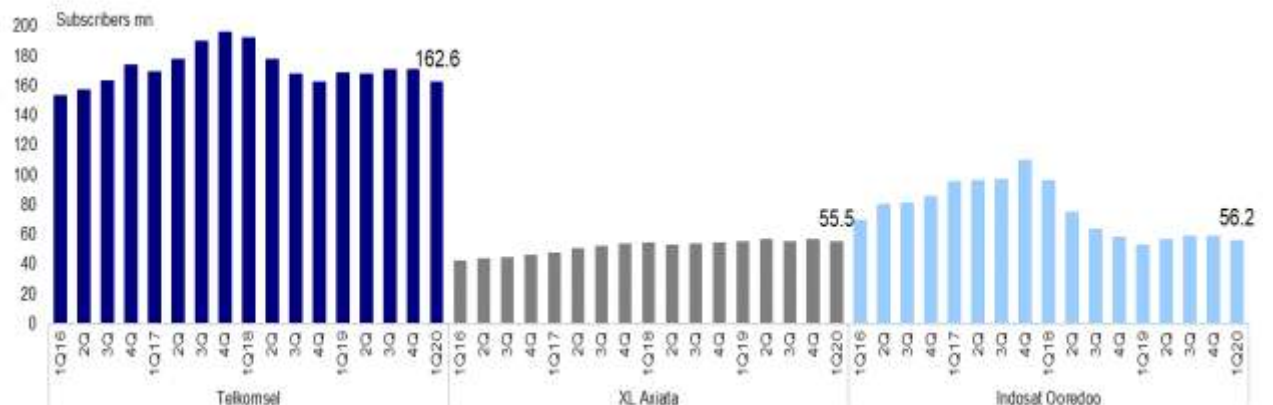
Source: Telcos

Exhibit 2. Telco operators quarterly data yield & quarterly data traffic vol.



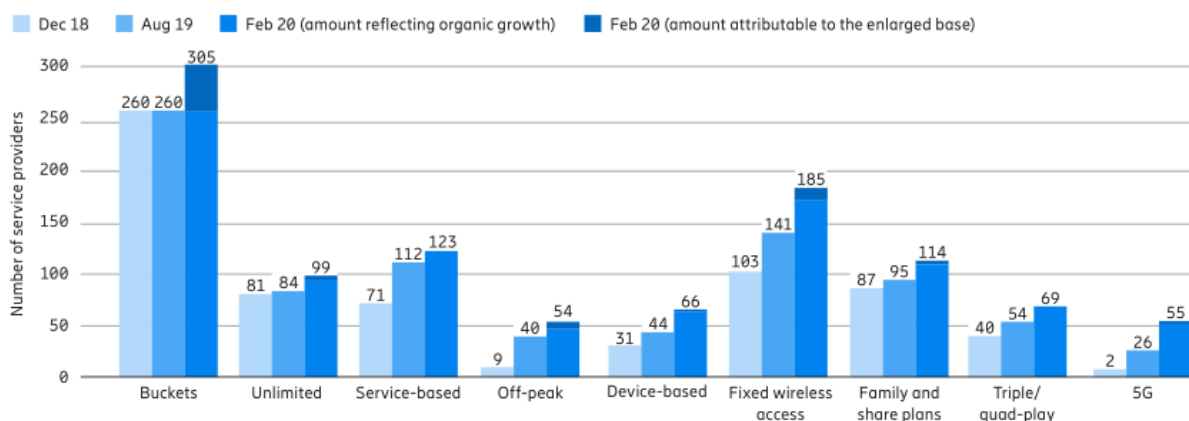
Source: Telcos, Danareksa Sekuritas

Exhibit 3. Telco operators total subscribers



Source: Telcos

**Exhibit 4. Number of service providers worldwide per type of offering**



Source: Ericsson Mobility Report June 2020

**Exhibit 5. Indonesian Operators network KPIs period Feb 1st – April 30<sup>th</sup> 2020.**

NATIONWIDE NETWORK KPIs (OpenSignal Tests)									
Period	Operator	Download speed: 4G	Download speed: Overall	Upload speed	Video Experience	Voice App. Experience	Gaming experience	Availability 4G (on demand)	4G Coverage experience
Nationwide KPIs		(mbps)			scale 0-100			(%)	scale 1-10
Aug 1th - Oct 29th, 2019	Indosat Ooredoo	7.6	6.6	3.6	41.7	68.3		86.3	
	XL Axiata	10.1	8.7	4.5	50.8	71.4		87.0	
	Smartfren	4.7	4.7	1.4	34.3	68.1		96.4	
	Telkomsel	14.1	12.0	5.4	58.8	77.3		86.7	
	Hutchison 3	7.3	6.5	4.0	47.6	73.3		90.9	
	average	8.8	7.7	3.8	46.6	71.7		89.5	
Feb 1th - Apr 30th, 2020	Indosat Ooredoo	9.4	8.4	4.4	53.1	70.5	45.3	90.8	5.8
	XL Axiata	10.7	9.3	4.9	54.4	70.5	51.8	88.8	6.0
	Smartfren	4.3	4.3	1.0	34.4	67.0	38.9	97.4	4.9
	Telkomsel	14.8	13.1	5.1	62.9	78.4	64.1	90.0	8.1
	Hutchison 3	7.9	7.2	4.4	52.8	76.1	65.6	92.6	4.2
	average	9.4	8.5	4.0	51.5	72.5	53.1	91.9	5.8
<b>Periodic Change</b>									
periodic Δ - last testing period	Indosat Ooredoo	1.8	1.8	0.8	11.4	2.2		4.5	
	XL Axiata	0.6	0.6	0.4	3.6	(0.9)		1.8	
	Smartfren	(0.4)	(0.4)	(0.4)	0.1	(1.1)		1.0	
	Telkomsel	0.7	1.1	(0.3)	4.1	1.1		3.3	
	Hutchison 3	0.6	0.7	0.4	5.2	2.8		1.7	
	average	0.7	0.8	0.2	4.9	0.8		2.5	
periodic Δ, %	Indosat Ooredoo	23.7	27.3	22.2	27.3	3.2		5.2	
	XL Axiata	5.9	6.9	8.9	7.1	-1.3		2.1	
	Smartfren	-8.5	-8.5	-28.6	0.3	-1.6		1.0	
	Telkomsel	5.0	9.2	-5.6	7.0	1.4		3.8	
	Hutchison 3	8.2	10.8	10.0	10.9	3.8		1.9	
	average	7.5	9.9	4.8	10.5	1.1		2.7	

Source: OpenSignal

**Exhibit 6. Telkomsel (TLKM IJ) Key data packs June under Simpati, Kartu AS & Loop brands– July period**

Telkomsel (key offerings of Simpati, Kartu AS & Loop)	total GBs	Offerings					Offerings				
		Jan. 2020	Mar. 2020	Apr. 2020	Jun - Jul 2020	Jun - Jul 2020 (Loop)	a) Data 2G,3G,4G	b) content/gamin g	c) Voice & SMS	yield/Gb	
<b>30 DAY - Data, bundles, Combos</b>											
Simp., K. AS, Loop-OMG!, 5GB, Combo	5GB		<b>27,000</b>	27,000			2GB	2GB OMG!	50mins offnet		
Simp., K. AS OMG!, 4GB	4GB	39,000		39,000	39,000		3GB	1GB OMG!		9,800	
Simp., K. AS, OMG!, 4GB, HalloDoc	<b>4GB</b>				<b>49,000</b>		<b>3GB</b>	<b>1GB OMG</b>		<b>12,300</b>	
Loop 3GB	3GB	41,000	41,000	41,000	41,000		3GB	-		13,700	
Loop 3GB Ilmupedia	<b>3GB</b>				<b>25,000</b>		<b>2GB</b>	<b>1GB Ilmupedia(cakap, bahasa, quipper)</b>		8,300	
Loop 4GB	4GB				<b>45,000</b>	<b>29,000</b>	<b>3GB</b>	<b>1GB OMG</b>		11,250	
Loop Combo 2GB	2GB	39,000	39,000	39,000	39,000	<b>24,000</b>	2GB		60mins onnet	19,500	
Loop 6GB	6GB				<b>73,000</b>	<b>39,000</b>	<b>6GB</b>		120mins onnet	12,170	
Simp., K. AS, Loop-OMG!, 8GB, Combo	8GB	-	<b>49,000</b>	49,000			4GB	2GB OMG!	50mins offnet	6,100	
K. AS Combo 4GB	4GB	58,000	58,000	58,000	58,000		2GB	2GB OMG!	100mins onnet	14,500	
Simp. OMG!, 6.5GB, Combo	7GB	63,000	63,000	63,000	63,000		4.5GB	2GB OMG!	100mins onnet	9,700	
K. AS 6.5GB	7GB	63,000	63,000	63,000	63,000		4.5GB	2GB OMG!		9,700	
Simp. OMG!, 7GB	<b>7GB</b>	63,000	63,000	63,000	63,000		5GB	2GB OMG!		9,000	
Simp.-OMG!, 11GB, Combo	11GB	-	<b>67,000</b>	67,000			7GB	2GB OMG!	50mins offnet	6,100	
Loop 8GB	8GB	76,000	76,000	76,000	76,000		8GB			9,500	
Loop 10GB	<b>10GB</b>	<b>77,000</b>	<b>77,000</b>	<b>77,000</b>	<b>77,000</b>	<b>52,000</b>	8GB	2GB OMG!		7,700	
K. AS 10GB	10GB	89,000	89,000	89,000	89,000		8GB	2GB OMG!		8,900	
Simp.-OMG!, 17GB, Combo	<b>17GB</b>	-	<b>95,000</b>	95,000	95,000		13GB	2GB OMG!	50mins offnet	5,600	
Simp. OMG!, 14GB	14GB	102,000	102,000	102,000	102,000		12GB	2GB OMG!		7,300	
Simp. OMG!, 14GB, HalloDoc	<b>14GB</b>				<b>110,000</b>		<b>12GB</b>	<b>2GB OMG</b>		<b>7,900</b>	
Loop 16GB, CloudMAX 1GB	<b>16GB</b>				<b>70,000</b>		<b>15GB</b>		<b>1GB Cloudmax</b>	4,380	
Loop 18GB, CloudMAX 1GB	<b>18GB</b>				<b>106,000</b>		<b>15GB</b>	<b>2GB OMG!</b>	<b>1GB Cloudmax</b>	5,890	
Loop 17GB	17GB	103,000	103,000	103,000	103,000	<b>69,000</b>	15GB	2GB OMG!		6,060	
K. AS 17GB	17GB	114,000	114,000	114,000	114,000		15GB	2GB OMG!		6,700	
Simp. OMG!, 19GB, Combo	19GB	115,000	115,000	115,000	115,000		17GB	2GB OMG!	300mins onnet	6,100	
Simp. OMG!, 27GB	27GB	152,000	152,000	152,000	152,000		25GB	2GB OMG!		5,600	
Simp. OMG!, 30GB, Combo	30GB	149,000	149,000	149,000	149,000		28GB	2GB OMG!	600mins onnet	5,000	
K. AS 32GB	32GB	166,000	166,000	166,000	166,000		30GB	2GB OMG!		5,200	
Simp. OMG!, 52GB	52GB	191,000	191,000	191,000	191,000		50GB	2GB OMG!		3,700	
<b>7 DAY - Data</b>											
Simp., K. AS, Loop 1GB 7day	1	27,000	27,000	27,000	27,000	<b>22,000</b>	1GB			27,000	
Simp., K. AS, Loop 2GB 7day	2	27,000	27,000	27,000	27,000	<b>34,000</b>	2GB			17,000	
Simp., K. AS, Loop 3GB 7day	3	39,000	39,000	39,000	39,000	<b>33,000</b>	3GB			13,000	
Simp., Loop, K. AS 5GB 7day	5	48,000	48,000	48,000	48,000	<b>38,000</b>	5GB			9,600	
Simp., K. AS, Loop 15GB 7day	15	58,000	58,000	58,000	58,000	<b>48,000</b>	15GB			3,870	
<b>3 DAY - Data</b>											
Simp. K. AS, Loop 1GB 3day	1	16,000	16,000	16,000	16,000	<b>13,000</b>	1GB			16,000	
Simp., Loop, K. AS 2GB 3day	2	22,000	22,000	22,000	22,000	<b>16,000</b>	2GB			11,000	
Simp., Loop, K. AS 3GB 3day	3	27,000	27,000	27,000	27,000	<b>21,000</b>	3GB			9,000	
Simp., Loop, K. AS 7GB 3day	7	37,000	37,000	37,000	37,000	<b>29,000</b>	7GB			5,290	
Simp., K. AS, Loop 15GB 3day	15	47,000	47,000	47,000	47,000	<b>38,000</b>	15GB			3,130	
<b>1 DAY - Data</b>											
Simpati, Loop, K. AS 500MB 1day	1	<b>9,000</b>	9,000	9,000	-		0.5GB			n/a	
Simpati, K. AS, Loop 3GB 1day	3	<b>13,000</b>	13,000	13,000	13,000	<b>11,000</b>	3GB			4,330	
<b>Internet malam &amp; malam mingguan</b>											
Simpati malam 1GB, 1day	1				<b>2,000</b>		1GB			2,000	
Simpati malam 5GB, 1day	5				<b>5,000</b>		5GB			1,000	
Loop malam 2GB, 2day	2				<b>2,500</b>		2GB			1,250	
Loop malam 10GB, 2day	10				<b>5,500</b>		10GB			550	
Simpati malam weekly 5GB, 7day	5				<b>10,000</b>		5GB			2,000	
Simpati malam weekly 10GB, 7day	10				<b>12,000</b>		10GB			1,200	
Loop malam weekly 5GB, 8day	5				<b>10,000</b>		5GB			2,000	
Loop malam weekly 10GB, 8day	10				<b>12,000</b>		10GB			1,200	
Simpati, Loop malam monthly 5GB, 30day	5GB				<b>15,000</b>		5GB			3,000	
Simpati, Loop malam monthly 15GB, 30day	15GB				<b>22,000</b>		15GB			1,470	
<b>Kuota Keluarga (6 members)</b>											
Kuota Keluarga 30day 20GB	20	<b>150,000</b>	150,000	150,000	150,000		20GB			7500	
Kuota Keluarga 30day 45GB	45	<b>250,000</b>	250,000	250,000	250,000		40GB	5GB OMG!, MusicMAX, GamesMAX	Unlimited calls between members	5600	
Kuota Keluarga 30day 90GB	90	<b>400,000</b>	400,000	400,000	400,000		80GB	10GB OMG!, MusicMAX, GamesMAX	Unlimited calls between members	4400	
<b>Internet Max (Selected areas)</b>	<i>Assume 5 days</i>								<b>Unlimited with no FUP</b>		
Unlimited Max 3GB 30day	16GB	-	-	-	<b>28,000</b>		6GB			<b>1,750</b>	
Unlimited Max 7GB 30day	30GB	-	-	-	<b>45,000</b>		10GB	WA, FB, IG, LN, YT, MaxStream, Musicmax,		<b>1,500</b>	
Unlimited Max 15GB 30day	34GB	-	-	-	<b>65,000</b>		14GB	Gamemax		<b>1,910</b>	
Unlimited Max 25GB 30day	39GB	-	-	-	<b>90,000</b>		19GB			<b>2,310</b>	
<b>Unlimited Max baru (Selected areas)</b>									<b>Unlimited with no FUP</b>		
Unlimited Max 3GB 30day	13GB	-	-	-	<b>20,000</b>		3GB			<b>1,540</b>	
Unlimited Max 7GB 30day	17GB	-	-	-	<b>30,000</b>		7GB			<b>1,760</b>	
Unlimited Max 15GB 30day	35GB	-	-	-	<b>50,000</b>		15GB	WA, FB, IG, LN, YT, MaxStream, Musicmax,		<b>1,430</b>	
Unlimited Max 25GB 30day	45GB	-	-	-	<b>70,000</b>		25GB	Gamemax		<b>1,560</b>	
Unlimited Max 38GB 30day	58GB	-	-	-	<b>100,000</b>		38GB			<b>1,720</b>	
Unlimited Max 55GB 30day	75GB	-	-	-	<b>120,000</b>		55GB			<b>1,600</b>	
Unlimited Gamemax	32GB	-	-	-	<b>20,000</b>		1GB	0.5GB Ytube	30GB gameMax	<b>630</b>	
<b>Orbit Fixed Wireless Access</b>											
Data package 30GB	30GB				<b>65,000</b>		30GB			<b>2,170</b>	
Data package 50GB	50GB				<b>80,000</b>		50GB			<b>1,600</b>	
Data package 100GB	100GB				<b>130,000</b>		100GB			<b>1,300</b>	
Kuota Keluarga 30day 20GB	20GB	<b>150,000</b>	150,000	150,000	150,000		20GB			7500	
Kuota Keluarga 30day 45GB	45GB	<b>250,000</b>	250,000	250,000	250,000		40GB	5GB OMG!, MusicMAX, GamesMAX		5600	
Kuota Keluarga 30day 90GB	90GB	<b>400,000</b>	400,000	400,000	400,000		80GB	10GB OMG!, MusicMAX, GamesMAX		4400	

OMG!: Access to YT, FB, IG, Maxstream, Viu, iFlix, Klifilm, Nickelodeon Play

**Exhibit 7. Telkomsel (TLKM IJ) key data packs June under Kuota Ketengan & Combo Sakti– July period**

Telkomsel Ketengan, Sakti, Unlimited, midnight packages (selected)	total GBs	Prices					Offerings					
		Jan. 2020	Mar. 2020	Apr. 2020	Jun - Jul 2020	Jun - Jul 2020 (Loop)	a) Data 2G,3G,4G	b) content/gaming	c) Voice & SMS	yield/Gb	yield/Gb Loop	
<b>Kuota Utama Ketengan</b>												
Ketengan 0.5GB 1day	1		3,000	3,000	3,000		0.5GB				6,000	
Ketengan 0.5GB 3day	1		10,000	10,000	10,000		0.5GB				20,000	
Ketengan 0.5GB 7day	1		19,000	19,000	19,000		0.5GB				38,000	
Ketengan 5GB 1day	5		14,000	14,000	14,000		5GB				2,800	
Ketengan 20GB 3day	20		49,000	49,000	49,000		20GB				2,500	
Ketengan 35GB 7day	35		67,000	67,000	67,000		35GB				1,900	
<b>Kuota Ketengan YouT, or IG or FB, (TikTok only in 1GB 1day pack)</b>								Either YouTube, Instagram, Facebook, or TikTok				
Ketengan 1GB 1day	1		2,700	2,700	2,700		-	1GB			2,700	
Ketengan 1GB 3day	1		4,500	4,500	4,500		-	1GB			4,500	
Ketengan 2GB 3day	2		6,500	6,500	6,500		-	2GB			3,300	
Ketengan 1GB 7day	1		8,000	8,000	8,000		-	1GB			8,000	
Ketengan 2GB 7day	2		9,500	9,500	9,500		-	2GB			4,800	
Ketengan 3GB 7day	3		11,000	11,000	11,000		-	3GB			3,700	
<b>Kuota Ketengan Paket Conference (CloudX, Microsoft teams, WebEx &amp; Umeetme)</b>												
Ketengan 2GB 1day	2				3,000		-	2GB			1,500	
Ketengan 5GB 3day	5				5,000		-	5GB			1,000	
Ketengan 10GB 3day	10				7,000		-	10GB			700	
Ketengan 5GB 7day	5				8,500		-	5GB			1,700	
Ketengan 10GB 7day	10				10,500		-	10GB			1,100	
Ketengan 20GB 7day	20				12,000		-	20GB			600	
<b>Kuota Ketengan Education : Quipper, Zenius, Cakap, Bahaso, Sekolah.mu, 202 universities e-learning and institutions</b>						Simpati	Loop					
Ketengan Ilmupedia 1day 10GB	10				2,700		2,300	10GB			270	230
Ketengan Ilmupedia 3day 10GB	10				4,500		3,600	10GB			450	360
Ketengan Ilmupedia 3day 15GB	15				6,500		4,500	15GB			430	300
Ketengan Ilmupedia 7day 10GB	10				8,000		6,500	10GB			800	650
Ketengan Ilmupedia 7day 15GB	15				9,500		8,000	15GB			630	530
Ketengan Ilmupedia 7day 25GB	25				11,000		9,000	25GB			440	360
Ketengan Ruanguru 1day 10GB	10				2,700		2,300	10GB			270	230
Ketengan Ruanguru 3day 10GB	10				4,500		3,600	10GB			450	360
Ketengan Ruanguru 3day 15GB	15				6,500		4,500	15GB			430	300
Ketengan Ruanguru 7day 10GB	10				8,000		6,500	10GB			800	650
Ketengan Ruanguru 7day 15GB	15				9,500		8,000	15GB			630	530
Ketengan Ruanguru 7day 25GB	25				11,000		9,000	25GB			440	360
Ketengan/Loop X Ruanguru 30day 3GB	3				25,000		1GB	2GB			8,330	
Ketengan Cakap 30day 5GB	5				30,000		1GB	4GB			6,000	
<b>Simp, K.AS, Loop Combo Sakti (includes 400SMS for each pack)</b>												
Combo Sakti 1.5GB, 30day	1.5	15,000	15,000	15,000	-		1.5GB		150 onnet		10000	
Combo Sakti 2.5GB, 30day	2.5	20,000	20,000	20,000	-		2.5GB		150 onnet		8000	
Combo Sakti 3GB, 30day	3	25,000	25,000	25,000	-		3GB		150 onnet		8300	
Combo Sakti 5GB, 30day	5	35,000	35,000	35,000	-		5GB		150 onnet		7000	
Combo Sakti 9GB, 30day	9	50,000	50,000	50,000	-		9GB		150 onnet		5600	
Combo Sakti 15GB, 30day	15	75,000	75,000	75,000	-		15GB		300 onnet		5000	
Combo Sakti 18GB, 30day	18	90,000	90,000	90,000	-		18GB		300 onnet		5000	
Combo Sakti 27GB, 30day	27	120,000	120,000	120,000	-		27GB		600 onnet		4400	
<b>Super Sakti - super limited</b>	0											
Paket Telpon sepenuhnya	0				50,000		0GB		Unlimited online calls		0	
Sakti Internet 10GB 30day	10				40,000		10GB				4000	
Sakti Internet 20GB 30day	20				60,000		20GB				3000	
Sakti Internet 30GB 30day	30				85,000		30GB				2800	
Sakti Internet 50GB 30day	50				100,000		50GB				2000	
<b>Sakti Combo Unlimited</b>								Unlimited, no FUP				
Sakti Combo Unlimited 1.5GB 30day	13				15,000		1.5GB	1.5GB	W.A, FB, IG, LN, YT, MaxStream, Musicmax, Gamemax	150 onnet	1200	
Sakti Combo Unlimited 5.5GB 30day	31				40,000		5.5GB	5.5GB		150 onnet	1300	
Sakti Combo Unlimited 13GB 30day	54				58,000		17GB	17GB		300 onnet	1100	
Sakti Combo Unlimited 17GB 30day	54				75,000		17GB	17GB		300 onnet	1400	
Sakti Combo Unlimited 19GB 30day	58				80,000		19GB	19GB		300 onnet	1400	
Sakti Combo Unlimited 25GB 30day	70				100,000		25GB	25GB		300 onnet	1400	

**Exhibit 8. Telkomsel (TLKM IJ) key data packs June By.U – July period**

Telkomsel By.U packages (à la carte)	Prices					Offerings			
	total GBs	Jan. 2020	Mar. 2020	Apr. 2020	Jun - Jul 2020	a) Data 2G,3G,4G	b) content/gaming	c) Voice & SMS	yield/Gb
<b>By.U</b>									
By.U 1GB 1day - Kangen	1	-	<b>4,000</b>	4,000	4,000	1GB			4000
By.U 2GB 3day - Nyaman	2	9,000	9,000	9,000	9,000	2GB			4500
By.U 10GB 1day - Deket	10	10,000	10,000	10,000	10,000	10GB			1000
By.U 3GB 14day - Nempel	3	15,000	15,000	15,000	15,000	3GB			5000
By.U 10GB 30day - Nagih	10	50,000	50,000	50,000	50,000	10GB			5000
By.U 23GB 30day - YaQueen	23	-	<b>100,000</b>	100,000	100,000	23GB			4300
By.U 7day - 1Mbps - Aman					<b>30,000</b>	<b>23GB</b>			<b>1300</b>
By.U 30day - 1Mbps - Aman & dan nyaman					<b>100,000</b>	<b>45GB</b>			<b>2200</b>
<b>By.U Add-ons:</b>									
By.U Voice 30day - onnet	-	1,000	1,000	1,000	1,000	-		43200mins onnet	-
By.U Voice 30day - offnet	-	-	<b>50,000</b>	50,000	50,000	-		200mins offnet	-
By.U Voice 7day - offnet	-	-	<b>17,000</b>	17,000	17,000	-		70mins offnet	-
By.U Voice 3day - offnet	-	-	<b>12,000</b>	12,000	12,000	-		50mins offnet	-
By.U Voice 1day - offnet	-	6,000	6,000	6,000	6,000	-		25mins offnet	-
By.U YouTube 100GB 1day	100	10,000	10,000	10,000	10,000	100GB			100
By.U YouTube 3GB 30day	3	12,500	12,500	12,500	12,500	3GB			4200
By.U YouTube 1GB 7day	1	4,000	4,000	4,000	4,000	1GB			2000
<b>By.U YouTube 0.512GB 1day</b>	<b>1</b>	<b>-</b>	<b>2,000</b>	2,000	2,000	0.5GB			3900
By.U Instagram 3GB 30day	3	5,000	5,000	5,000	5,000	3GB			1700
<b>By.U Instagram 1GB 7day</b>	<b>1</b>	<b>-</b>	<b>4,000</b>	4,000	4,000	1GB			4000
<b>By.U Instagram 0.512GB 1day</b>	<b>1</b>	<b>-</b>	<b>2,000</b>	2,000	2,000	0.5GB			3900
By.U Twitter 2GB 30day	3	5,000	5,000	5,000	5,000	3GB			1700
<b>By.U Twitter 1GB 7day</b>	<b>1</b>	<b>-</b>	<b>4,000</b>	4,000	4,000	1GB			4000
By.U Twitter 512MB 3day	1	2,000	2,000	2,000	2,000	0.5GB			4000
By.U Spotify 2GB 30day	2	8,500	8,500	8,500	8,500	2GB			4300
By.U Spotify 1GB 7day	1	-	<b>4,000</b>	4,000	4,000	1GB			<b>4000</b>
By.U Spotify 0.512GB 1day	1	-	<b>2,000</b>	2,000	2,000	0.5GB			<b>3900</b>
By.U Joox 2GB 30day	2	8,500	8,500	8,500	8,500	2GB			4300
By.U Joox 1GB 7day	1	-	<b>4,000</b>	4,000	4,000	1GB			<b>4000</b>
By.U Joox 0.512GB 1day	1	-	<b>2,000</b>	2,000	2,000	0.5GB			<b>3900</b>
By.U FB 2GB 30day	2	8,500	8,500	8,500	8,500	2GB			4300
By.U FB 1GB 7day	1	4,000	4,000	4,000	4,000	1GB			4000
By.U FB 0.512GB 1day	1	-	<b>2,000</b>	2,000	2,000	0.5GB			<b>3900</b>
By.U Line 2GB 30day	2	8,500	8,500	8,500	8,500	2GB			4300
By.U Line 1GB 7day	1	-	<b>4,000</b>	4,000	4,000	1GB			<b>4000</b>
By.U Line 0.512GB 1day	1	-	<b>2,000</b>	2,000	2,000	0.5GB			<b>3900</b>
By.U WA 2GB 30day	2	8,500	8,500	8,500	8,500	2GB			4300
By.U WA 1GB 7day	1	-	<b>4,000</b>	4,000	4,000	1GB			4000
By.U WA 0.512GB 1day	1	-	<b>2,000</b>	2,000	2,000	0.5GB			3900
<b>By.U Viu 10GB 30day</b>	<b>10</b>				<b>25,000</b>	<b>10GB</b>			<b>2500</b>
<b>By.U Viu 3GB 7day</b>	<b>3</b>				<b>10,000</b>	<b>3GB</b>			<b>3300</b>
<b>By.U Viu 12GB 1day</b>	<b>12</b>				<b>10,000</b>	<b>12GB</b>			<b>800</b>

**Exhibit 9. Telkomsel (TLKM IJ) key data packs June under Maxstream – July period**

Telkomsel packages (MAXstream & Entertainment)	total GBs	Prices				Offerings			
		Jan. 2020	Mar. 2020	Apr. 2020	Jun - Jul 2020	a) Data 2G,3G,4G	b) content/gaming	c) content/gaming	yield/Gb
<b>"Maxstream"</b>									
<b>Maxstream 3days 1GB</b>	1				6500		1GB		6,500
MAXstream 3day 5GB	5	30000	30000	30000	13000		5GB		2,600
MAXstream 7day 6GB	6				15000		6GB		2,500
<b>MAXstream 30day 4GB</b>	4				20000		4GB		5,000
<b>MAXstream 30day 10GB</b>	10				30000		10GB		3,000
MAXstream 30day 12GB	12	60000	60000	60000	25000		12GB		2,100
<b>MAXstream 30day 30GB</b>	30				40000		30GB		1,300
<b>MAXstream 30day 30GB</b>	30				60000		30GB		2,000
<b>MAXstream 30day 50GB</b>	50				90000		50GB		1,800
MAX Viu 1GB 7day	1	10,000	10,000	10,000	10,000		1GB		10,000
MAX Viu 2GB 30day	2	30,000	30,000	30,000	30,000		2GB		15,000
MAX Viu 4GB 90day	4	70,000	70,000	70,000	70,000		4GB		17,500
MAX Vidio 3GB 7day	3	30,000	30,000	30,000	30,000		3GB		10,000
MAX Vidio 5GB 30day	5	50,000	50,000	50,000	50,000		5GB		10,000
MAX Vidio 10GB 90day	10	80,000	80,000	80,000	80,000		10GB		8,000
MAX IFLIX 7day	1	15,000	15,000	15,000	15,000		1GB		15,000
MAX IFLIX 14day	2	10,000	10,000	10,000	10,000		2GB		5,000
MAX IFLIX 30day	3	39,000	39,000	39,000	39,000		3GB		13,000
MAX IFLIX 60day	5	30,000	30,000	30,000	30,000		5GB		6,000
MAX IFLIX 365day	12	100,000	100,000	100,000	100,000		12GB		8,300
MAX Gigamax fit 30day	6	25,000	25,000	25,000	25,000	1GB	5GB		4,200
MAX Gigamax basic 30day	15	55,000	55,000	55,000	50,000	3GB 2GB	12GB 10GB		3,300
MAX Gigamax lite 30day	35	105,000	105,000	105,000	100,000	7GB 6GB	28GB 20GB		2,900
MAX Gigamax Pro 30day	55	155,000	155,000	155,000	150,000	15GB 12GB	40GB 30GB		2,700
MAX Gala 9GB 7GB-30day	9	69,000	69,000	69,000	69,000	2GB 0GB	7GB		7,700
MAX Gala 24GB 15GB-30day	24	99,000	99,000	99,000	99,000	4GB 0GB	20GB 15GB		4,100
MAX Gala 40GB 30GB-30day	40	149,000	149,000	149,000	149,000	10GB 0GB	30GB		3,700
MAXstream HBO GO 30day	5	60,000	60,000	60,000	60,000		5GB		12,000
MAX NOMO 0.5GB 3day	0.5	2000	2000	2000	2000		0.5GB		3,900
MAX NOMO 2GB 14day	2	9000	9000	9000	9000		2GB		4,500
MAX NOMO 2GB 30day	2	15000	15000	15000	15000		2GB		7,500
<b>MAX Sushiroil 0.5GB 3day</b>	<b>0.5</b>				<b>2,000</b>		<b>0.5GB</b>		<b>3,900</b>
<b>MAX Sushiroil 2GB 14day</b>	<b>2</b>				<b>9,000</b>		<b>2GB</b>		<b>4,500</b>
<b>MAX Sushiroil 2GB 30day</b>	<b>2</b>				<b>15,000</b>		<b>2GB</b>		<b>7,500</b>
<b>MAX MyPlay 0.5GB 3day</b>	<b>0.5</b>				<b>2,000</b>		<b>0.5GB</b>		<b>3,900</b>
<b>MAX MyPlay 2GB 14day</b>	<b>2</b>				<b>9,000</b>		<b>2GB</b>		<b>4,500</b>
<b>MAX MyPlay 2GB 30day</b>	<b>2</b>				<b>15,000</b>		<b>2GB</b>		<b>7,500</b>
MusicMAX Smule VIP 2GB 30day	2	25,000	25,000	25,000	25,000	1GB	1GB incl. Voucher Smule VIP		12,500
MusicMAX 2GB 30day	2	25,000	25,000	25,000	25,000	1GB	1GB incl. bonus LangitMusik Premi		12,500
GamesMAX Silver Unlimited play	31.5	-	25,000	25,000	25,000	30GB	0.5GB YTube	1GB Internet	800
GamesMAX Gold Unlimited play	33.5	-	50,000	50,000	50,000	30GB	1.5GB YTube	2GB Internet	1,500
GamesMAX Diamond Unlimited play	36	-	75,000	75,000	75,000	30GB	2GB YTube	4GB Internet	2,100
beIN Sport 7day	2		20,000	20,000	20,000		2GB		10,000
beIN Sport 30day	4		45,000	45,000	45,000		4GB		11,300
<b>CloudMAX, (10GBs cloud storage capacity)</b>									
<b>CloudMAX 30day 15GB</b>	<b>15</b>				<b>105,000</b>	<b>12GB</b>	<b>2GB OMG!</b>	<b>1GB CloudMAX ac</b>	<b>7,000</b>

**Exhibit 10. Telkomsel (TLKM IJ) Maxstream programs**

Maxstream Basic	Gigamax 30day	MAXstream Gala	Maxstream HBO GO	Maxstream Vidio	Maxstream iFlix	Maxstream MyPlay	Maxstream Sushiroll	Maxstream HBO GO	Maxstream beIN SPORT CONNECT	Maxstream NOMO	MusicMax	MusicMax Smule	GamesMax Silver/Gold/Diamond Unlimited play	beIN Sport	
iFlix	Mox	HBO GO	HBO GO	Liga 1	VIP iFlix	MyPlay	Sushiroll	HBO GO	beIN SPORT CONNECT	NOMO Content	Langit Music	Smule	one of the below:	beIN Sport Connect	
MOX	MyPlay	Viu Premium	Vidio Platinum	Liga Champions				MAXstream					Mobile Legends		
MyPlay	Nomo	Vidio Platinum											Free Fire		
NOMO													Black desert Mobile		
Sushiroll	Sushiroll	MyPlay											Life after		
Vidio Gold	Vidio Gold	Sushiroll											Rise of Nowlins		
Viu	Viu	NOMO											Arena of Valor		
Starvision	Starvision												Shell fire		
													LINE Lets gets rich		
													PUBG		
<b>Access:</b>															
Maxstream	Maxstream	Maxstream	Maxstream	Vidio	iFlix	Viu	MAXstream	MAXstream	MAXstream	MAXstream	MAXstream	MAXstream	Spotify	Spotify	Maxstream
iFlix	iFlix	iFlix	Bein Sport Connect	Maxstream	Maxstream	Maxstream	iFlix	HBO GO	beIN SPORT CONNECT	beIN SPORT CONNECT	beIN SPORT CONNECT	beIN SPORT CONNECT	JOOX	JOOX	beIN Sport Connect
Viu	Viu	Viu	HBO GO				Viu	iFlix	HBO GO	HBO GO	iFlix	Smule	Smule		HBO GO
Vidio	Vidio	Vidio					Nickelodeon Play	Viu	iFlix	iFlix	HBO GO	KlikFilm	Resso	Resso	iFlix
Sushiroll	Sushiroll	Sushiroll	KlikFilm				KlikFilm	Vidio	KlikFilm	Vidio	Nickelodeon Play,	Svara	Svara		Vidio
			Vidio				Bein Sport Connect	Sushiroll	Viu	Viu	Viu	Deezer	Deezer		Viu
			Viu						Viu			Radio stations	Radio stations		beIN Sport
<b>Internet Quota</b>															
yes	yes														yes
<b>Youtube</b>															
															yes

**Exhibit 11. XL Axiata (EXCL IJ) Headline data packs June – July period**

XL Axiata Key offerings	Prices						Offerings									
	Total GB	Jan '20	Apr '20	Promo Apr '20	June - July '20	Promo June - July '20	a) Data 2G,3G,4G	b) Data extra/ Youtube	c) Midnight offer 1am-6am Youtube Unlimited	d) Streaming Content, Conference	e) SoSMed / XTRA Zero bonus 10day	f) Voice, other	yield/G b			
<b>30 DAY - XTRA Combo "Baru"</b>																
XTRA Combo 10GB 30day	13	59,000	59,000	54,000	59,000	54,000	5GB	5GB Ytube	FUP:5GB		WA, TW, LN, Joox, AOV, 3GB Smule, Tokped, IG, GoogleDuo, FB. (10days)	20min offnet	4,200			
XTRA Combo 20GB 30day	23	89,000	89,000	81,000	89,000	81,000	10GB	10GB Ytube	Ytube			30min offnet	3,500			
XTRA Combo 30GB 30day	33	129,000	129,000	114,000	129,000	114,000	15GB	15GB Ytube	Ytube			40min offnet	3,700			
XTRA Combo 40GB 30day	43	179,000	179,000	159,000	179,000	159,000	20GB	20GB Ytube	Ytube			60min offnet	2,900			
XTRA Combo 70GB 30day	73	239,000	239,000	212,000	239,000	212,000	35GB	35GB Ytube	Ytube			90min offnet				
<b>30 DAY - XTRA Combo VIP Network (antihangus)</b>																
XTRA Combo VIP 10GB 30day	15	69,000	69,000	62,000	69,000	62,000	5GB	5GB Ytube	FUP:5GB		WA, TW, LN, Joox, AOV, 3GB Smule, Tokped, IG, GoogleDuo, FB. (10days)	20min offnet	4,100			
XTRA Combo VIP 20GB 30day	25	99,000	99,000	89,000	99,000	89,000	10GB	10GB Ytube	Ytube			30min offnet	3,600			
XTRA Combo VIP 30GB 30day	35	139,000	139,000	120,000	139,000	120,000	15GB	15GB Ytube	Ytube			40min offnet	3,400			
XTRA Combo VIP 40GB 30day	45	189,000	189,000	164,000	189,000	164,000	20GB	20GB Ytube	Ytube			60min offnet	3,600			
XTRA Combo VIP 70GB 30day	75	249,000	249,000	216,000	249,000	216,000	35GB	35GB Ytube	Ytube			90min offnet	2,900			
<b>Unlimited Turbo for existing XTRA Subscribers (no FUP, assume 5days avg)</b>																
Unlimited T. Joox	2.5		20,000	10,000	20,000	10,000	2.5GB Joox					100pts	4,000			
Unlimited T. Basic WA, LN, GJ	10		40,000	10,000	40,000	10,000	10GB WA, LN, GJ					100pts	1,000			
Unlimited T. Viu	20		50,000	25,000	50,000	25,000	20GB Viu					250pts	1,300			
Unlimited T. YouTube (YT)	12		50,000	25,000	50,000	25,000	12GB Ytube					250pts	2,100			
Unlimited T. TikTok	10		50,000	25,000	50,000	25,000	10GB TikTok					250pts	2,500			
Unlimited T. Netflix	20		50,000	25,000	50,000	25,000	20GB Netflix					250pts	1,300			
Unlimited T. Standard WA, LN, GJ, FB	10		60,000	20,000	60,000	20,000	10GB WA, LN, GJ, FB					200pts	2,000			
Unlimited T. Super WA, LN, GJ, FB, IG	12		100,000	30,000	100,000	30,000	12GB WA, LN, GJ, FB, IG					300pts	2,500			
Unlimited T. Premium WA, LN, GJ, FB, IG, YT	20		150,000	50,000	150,000	50,000	20GB WA, LN, GJ, FB, IG, YT, Viu, Nflx, iflix, viu					500pts	2,500			
<b>30 DAY - XTRA Combo Lite - Selective (Standalone includes Unlimited turbo - we assume 5days unlimited usage)</b>																
XTRA Combo Lite 3.5GB 30day	47		33,000		33,000		3.5GB	Area-1	Area-2		SosMed Unlimited after main quota runs out		600			
XTRA Combo Lite 6GB 30day	50		45,000		45,000		6GB	2GB	3GB		12GB WA, LN, GJ, FB, IG		700			
XTRA Combo Lite 11GB 30day	65		65,000		68,000		11GB	4GB	6GB		20GB WA, LN, GJ, FB, IG, YT, Viu, Nflx, iflix, viu		900			
XTRA Combo Lite 21GB 30day	75		105,000		105,000		21GB	4GB	12GB		20GB WA, LN, GJ, FB, IG, YT, Viu, Nflx, iflix, viu		1,200			
XTRA Combo Lite 31GB 30day	87		125,000		125,000		31GB	6GB	18GB		20GB WA, LN, GJ, FB, IG, YT, Viu, Nflx, iflix, viu		1,300			
<b>XTRA Combo Weekly - selective</b>																
Xtra Combo Weekly 7.5GB 7day	8.25				32,000		3.75GB	3.75GB	FUP:5GB			10min offnet	3,900			
Xtra Combo Weekly 5GB 7day	5.75				23,000		2.5GB	2.5GB	Ytube			7min offnet	4,000			
Xtra Combo Weekly 2.5GB 7day	3.25				15,000		1.25GB	1.25GB	Ytube			5min offnet	4,600			
<b>XTRA ON (Paket terus, antihangus) for preexisting XL users. Masa aktif kartu 14days</b>																
XTRA ON 1GB Unlimited validity	1				13,000		1GB						13,000			
XTRA ON 2GB Unlimited validity	2				22,000		2GB						11,000			
<b>30day XTRA Quotas</b>																
XTRA Quota Youtube 2G	2	10,000	10,000		10,000		2GB					200pts	5,000			
XTRA Quota Facebook 2GB	2	10,000	10,000		10,000		2GB					200pts	5,000			
XTRA Quota Waze 10GB	10	10,000	10,000		10,000		10GB					200pts	1,000			
XTRA Quota 30GB	30	11,900	11,900		11,900			14GB iflix	15GB		1GB YT, IG, FB, WA LN, BB	200pts	400			
XTRA Quota Midnight 5GB	5	10,000	10,000		10,000		5GB					200pts	2,000			
XTRA Quota Instagram 2GB	2	10,000	10,000		10,000		2GB					200pts	5,000			
XTRA Quota Joox 2GB - 200 pts	10	10,000	10,000		10,000		10GB					200pts	1,000			
XTRA Quota iflix 5GB	5	10,000	10,000		10,000		5GB					200pts	2,000			
XTRA Quota Mobile Legend 10GB	10	10,000	10,000		10,000		10GB					200pts	1,000			
XTRA Quota PUBG 10GB	10		10,000		10,000		10GB					200pts	1,000			
XTRA Quota TikTok 2GB	2		10,000		10,000		2GB					200pts	5,000			
XTRA Quota Netflix 5GB	5		10,000		10,000		5GB					200pts	2,000			
XTRA Quota Viu 5GB	5		10,000		10,000		5GB					200pts	2,000			
XTRA Quota Free Fire 10GB	10		10,000		10,000		10GB					200pts	1,000			
XTRA Quota AOVvalor 10GB	5		10,000		10,000		5GB					200pts	2,000			
<b>30 DAY - Hot Rod data "Baru"</b>																
HotRod 500MB, 7day	0.5	5,700	5,000	5,000	5,000		0.5GB					100pts	10,000			
HotRod 1.5GB, 3day	1.5	11,000	9,000	9,000	9,000		1.5GB					180pts	6,000			
HotRod 1GB, 7day	1	11,000	9,000	9,000	9,000		1.0GB					180pts	9,000			
HotRod 2GB, 7day	2	21,000	17,000	17,000	17,000		2.0GB					340pts	8,500			
HotRod 3GB, 7day	3	28,000	22,000	22,000	22,000		3.0GB					440pts	7,300			
<b>XTRA Unlimited Turbo 7day only for HotRod</b>																
Unlimited T. Basic 7day	0.5				500		0.5GB (only Hot Rod baru 1GB is entitled)						1,000			
Unlimited T. Standard 7day	1.5				3,000		1.5GB (only Hot Rod baru 1GB is entitled)						2,000			
Unlimited T. Super 7day	1				8,500		1.0GB (only Hot Rod baru is entitled)						8,500			
Unlimited T. Premium 7day	2				13,500		2.0GB (only Hot Rod baru is entitled)						6,800			
<b>Xtra Rejeki - 7-day &amp; 30-day packs</b>																
Xtra Rejeki 100mins 7day	1.8	10,000	10,000		10,000		0.05GB			Cashbacks	Unlimited FUP: 0.25GB	10mins offnet, 90mins onnet	2,857			
Xtra Rejeki 200mins 14day	1.9	20,000	20,000		20,000		0.10GB			Rp50-150k	WA, LN, GJ, WZ	15min offnet, 185mins onnet	2,857			
Xtra Rejeki 3GB 30days	15.5	65,000	65,000		65,000		3GB		Ytube Unlim.	Rp100-400k	WA, LN, GJ, WZ		2,043			
Xtra Rejeki 6GB 30days	18.5	125,000	125,000		125,000		6GB		Ytube Unlim.	Rp200-800k	WA, LN, GJ, WZ		3,153			
Xtra Rejeki 15GB 30days	27.5	200,000	200,000		200,000		15GB		Ytube Unlim.	Rp300-1,200k	WA, LN, GJ, WZ		3,636			

Source: XL Axiata, Danareksa Sekuritas



**Exhibit 12. AXIS (EXCL IJ) Headline data packs June – July period**

AXIS Key offerings	Packet prices (Rp)				Offerings					
	Total GB	Jan '20	Apr '20	June - July '20	a) Data 2G,3G,4G unless stated	b) Data extra, gaming	c) Mid-night 1-6am	d) Streaming Content, video/music	e) SoSMed	yield/ Gb
<b>AXIS BRONET 24 Jam 30day</b>										
Bronet 1GB 30day	1	16,900	16,900	16,900	1GB					16,900
Bronet 2GB 30day	2	24,900	24,900	24,900	2GB					12,500
Bronet 3GB 30day	3	30,900	30,900	30,900	3GB					10,300
Bronet 5GB 30day	5	46,900	46,900	46,900	5GB					9,400
Bronet 8GB 30day	8	62,900	62,900	62,900	8GB					7,900
Bronet 10GB 30day	10	74,900	74,900	74,900	10GB					7,500
Bronet 12GB 30day	12	83,900	83,900	83,900	12GB					7,000
Bronet 16GB 30day	16	97,900	97,900	97,900	16GB					6,100
<b>AXIS BRONET 24 Jam 1day &amp; 7day</b>										
Bronet 500MB 1day	0.5	4,000	4,000		0.5GB					8,000
Bronet 1GB 1day	1	4,900	4,900	4,900	1GB					4,900
Bronet 2GB 1day	2	7,900	7,900	7,900	2GB					4,000
Bronet 3GB 1day	3	8,900	8,900	8,900	3GB					3,000
Bronet 1GB 7day	1	10,900	10,900	10,900	1GB					10,900
Bronet 1.5GB 7day	2	13,500	13,500	13,500	1.5GB					9,000
Bronet 2GB 7day	2	15,900	15,900	15,900	2.0GB					8,000
Bronet 3GB 7day	3	17,900	17,900	17,900	3GB					6,000
Bronet 5GB 7day	5	19,900	19,900	19,900	5GB					4,000
Bronet 8GB 7day	8	24,900	25,900	25,900	8GB					3,100
<b>AXIS brand 30 DAY - unlimited games</b>										
Bronet Owsem 16GB	46	39,900	39,900	39,900	2GB	30GB Unlimited Games*	6GB	4GB Joox, Sm	4GB FB, IG, TW, TikTok	900
Bronet Owsem 24GB	54	51,900	51,900	51,900	3GB		9GB	6GB Joox, Sm	6GB FB, IG, TW, TikTok	1,000
Bronet Owsem 32GB	62	59,900	59,900	59,900	4GB		12GB	8GB Joox, Sm	8GB FB, IG, TW, TikTok	1,000
Bronet Owsem 48GB	78	74,900	74,900	74,900	6GB		18GB	12GB Joox, Sm	12GB FB, IG, TW, TikTok	1,000
Bronet Owsem 80GB	110	94,900	94,900	94,900	10GB		30GB	20GB Joox, Sm	20GB FB, IG, TW, TikTok	900
<b>AXIS OBOR dinihari (24.00-06.00)</b>										
Kuota 2GB 3day	2	5,000	5,000	5,000	2GB					2,500
Kuota 8GB 7day	8	18,900	18,900	18,900	8GB					2,400
Kuota 5GB 30day	5	19,900	19,900	19,900	5GB					4,000
Kuota 14GB 10day	14	25,900	25,900	25,900	14GB					1,900
Kuota 10GB 30day	10	39,900	39,900	39,900	10GB					4,000
Kuota 15GB 30day	15	54,900	54,900	54,900	15GB					3,700
<b>AXIS WARNET</b>										
Warnet 1GB, 1hour	1		-	490	1GB					500
Warnet 2GB, 2hours	2		-	1,290	2GB					600
Warnet 3GB, 3hours	3		-	1,890	3GB					600
Warnet 3GB, 6hours	3		-	2,990	3GB					1,000
<b>AXIS BOOSTR Conference / Education</b>										
<i>Kuota Conference: Zoom, MS team, Google Hangout, Google Meet, Google Classroom</i>										
<i>Kuota Education: Udemy, Ruang guru, Zenius, Sekolahmu, University sites, Website Kemendikbud</i>										
Boostr 2GB, 1day	2	-	-	800				2GB		400
Boostr 5GB, 7day	5	-	-	2,900				5GB		600
Boostr 15GB, 7day	15	1,000	-	8,900				15GB		600
<b>AXIS BOOSTR either SOSMED/VIDEO/GAMES/MUSIC/SUNSET</b>										
<i>Video: Ytube, viu, Netflix, Kwai, Nimo TV, sushiroll, genflix</i>										
<i>Music: Joox, Smule</i>										
<i>SoSmed: FB, IG, TikTok, TW,</i>										
<i>Games: Freefire, Arena of Valor, Vain Glory, Mobile legends, Asphalt Legends, Modern Combat 5 Blackout, Hago, Nimotv, future fight, line rangers, lineplay</i>										
<i>Sunset: Quota 17:00 - 20:00</i>										
Boostr 0.5GB 1day	0.5	500	500	—				0.5GB		1,000
Boostr 0.5GB 1day Games/music/sunset	0.5	-	-	600				0.5GB		1,200
Boostr 0.5GB 1day Sosmed/Video	0.5	-	-	700				0.5GB		1,400
Boostr 1GB 1day	1	1,000	1,000	1,000				1GB		1,000
Boostr 2GB 1day	2	1,500	1,500	1,500				2GB		800
Boostr 1GB 7day	1	3,500	3,500	3,500				1GB		3,500
Boostr 2GB 7day	2	5,500	5,500	5,500				2GB		2,800
Boostr 3GB 7day	3	7,500	7,500	7,500				3GB		2,500

Source: XL Axiata, Danareksa Sekuritas

**Exhibit 13 Indosat (ISAT IJ) Headline data packs June – July period**

Indosat Data Plans - DKI Jakarta - (selected)	Packet Prices				Offerings										
	Total GB	Jan '20	Apr '20	Jun - Jul '20	a) 2G/3G/4G	b) Apps (c), (d)	c) UNLIMITED Streaming / e-commerce / gaming / Conferencing	e) UNLIMITED Sos Med.	f) GB Mid-night	g) IM3 data option	h) Voice & SMS	i) data rollover	yield/g b		
<b>FREEDOM COMBOS</b>															
Freedom Combo 4GB 30day	4.0	25,000	25,000	25,000	3.0GB			-	-	1GB		5mins offnet	yes	6,300	
Freedom Combo 8GB 30day	8.0	35,000	35,000	35,000	6.0GB			-	-	2GB		20mins offnet	yes	4,400	
Freedom Combo 14GB 30day	14.0	50,000	50,000	50,000	11.0GB			-	-	3GB		30mins offnet	yes	3,600	
Freedom Combo 20GB 30day	20.0	70,000	70,000	70,000	16.0GB			-	-	4GB		40mins offnet	yes	3,500	
Freedom Combo 30GB 30day	30.0	100,000	100,000	100,000	24.0GB			-	-	6GB		60mins offnet	yes	3,300	
Freedom Combo 50GB 30day	50.0	150,000	150,000	150,000	40.0GB			-	-	10GB		60mins offnet	yes	3,000	
Freedom Combo 50GB 90day	50.0	200,000	200,000	200,000	40.0GB			-	-	10GB		60mins offnet	yes	4,000	
<b>FREEDOM COMBOS - bigger quotas in specific areas</b>															
Freedom Combo 6GB 30day	6.0	25,000	25,000	25,000	4.0GB			-	-	2GB		5mins offnet	yes	4,200	
Freedom Combo 10GB 30day	10.0	35,000	35,000	35,000	8.0GB			-	-	2GB		20mins offnet	yes	3,500	
Freedom Combo 20GB 30day	20.0	50,000	50,000	50,000	15.0GB			-	-	5GB		30mins offnet	yes	2,500	
Freedom Combo 30GB 30day	30.0	70,000	70,000	70,000	22.0GB			-	-	8GB		40mins offnet	yes	2,300	
Freedom Combo 40GB 30day	40.0	100,000	100,000	100,000	32.0GB			-	-	8GB		60mins offnet	yes	2,500	
Freedom Combo 70GB 30day	70.0	150,000	150,000	150,000	60.0GB			-	-	10GB		60mins offnet	yes	2,100	
Freedom Combo 70GB 90day	70.0	200,000	200,000	200,000	60.0GB			-	-	10GB		60mins offnet	yes	2,900	
<b>FREEDOM INTERNET</b>															
Freedom Internet 2GB 1day	2.0	-	-	6,900	2.0GB									3,500	
Freedom Internet 2GB 30day, 15day	2.0	15,000	15,000	15,000	2.0GB									7,500	
Freedom Internet 3GB 30day	3.0	25,000	25,000	25,000	3.0GB									8,300	
Freedom Internet 10GB 30day	10.0	50,000	50,000	50,000	10.0GB									5,000	
Freedom Internet 18GB 30day	18.0	75,000	75,000	75,000	18.0GB									4,200	
Freedom Internet 25GB 30day	25.0	100,000	100,000	100,000	25.0GB									4,000	
<b>FREEDOM INTERNET - bigger quotas in specific areas</b>															
Freedom Internet 2GB 1day	2.0	-	-	6,900	2.0GB									3,500	
Freedom Internet 3GB 15day	3.0	15,000	15,000	15,000	3.0GB									5,000	
Freedom Internet 4GB 30day	4.0	25,000	25,000	25,000	4.0GB									6,300	
Freedom Internet 13GB 30day	13.0	50,000	50,000	50,000	13.0GB									3,800	
Freedom Internet 21GB 30day	21.0	75,000	75,000	75,000	21.0GB									3,600	
Freedom Internet 30GB 30day	30.0	100,000	100,000	100,000	30.0GB									3,300	
<b>FREEDOM MINI BARU</b>															
Freedom Mini - Unlimited Internet, 1day	0.1	-	-	5,000	0.1GB									50,000	
Freedom Mini - Komplit 3day	0.3	-	-	15,000	0.3GB									50,000	
Freedom Mini - Komplit 7day	0.7	-	-	20,000	0.7GB									28,600	
<b>KUOTA APPS for freedom Combo &amp; Internet main packs</b>															
Kuota App 1GB 30day	1.0	-	7,000	7,000	1GB									7,000	
Kuota App 5GB 30day	5.0	-	25,000	25,000	5GB									5,000	
Kuota App 10GB 30day	10.0	-	40,000	40,000	10GB									4,000	
Kuota App 15GB 30day	15.0	-	55,000	55,000	15GB									3,700	
Kuota App 20GB 30day	20.0	-	70,000	70,000	20GB									3,500	
<b>Kuota Apps DiRumahAja (launched on 19th May 2020)</b>															
Kuota Apps DiRumahAja 2GB, 1day	1.0	-	-	6,700	1GB									6,700	
Kuota Apps DiRumahAja 5GB, 3day	5.0	-	-	17,000	5GB									3,400	
Kuota Apps DiRumahAja 10GB, 7day	20.0	-	-	27,000	20GB									1,400	
<b>FREEDOM U – UNLIMITED 1-3days: (unlimited with 64kbps after apps kuota exhausted). We estimate from April is reinstated as Freedom U. Package can only be bought for IM3 subs registered from 12 Feb 2018. Unlimited with FUP &amp; Pulsa safe applied only for apps at rate 64kbps.</b>															
Freedom U 0.5GB & 1GB apps, 2day <i>Unlimited 0.5GB 2day, (FUP: 1GB/2days)</i>	2	5,000	-	5,000	0.5GB	1GB	Youtube, Spotify, Joox, FB Gaming				WhatsApp, Facebook, FB Messenger, Twitter, Grab, Line		0.5GB	-	2,500
Freedom U 1GB & 2GB apps, 7day <i>Unlimited 1GB 7day, (FUP: 2GB/7days)</i>	3.5	15,000	-	15,000	1GB	2GB	Youtube, Spotify, Joox, FB Gaming						0.5GB	-	4,300
Freedom U 1GB & 4.5GB apps, 30day <i>Unlimited 1GB, (FUP: 4.5GB/month)</i>	6.5	25,000	-	25,000	1GB	4.5GB	Spotify, Joox, FB Gaming						1.0GB	-	3,800
Freedom U 2GB & 7.5GB apps, 30day <i>Unlimited 2GB, (FUP: 7.5GB/month)</i>	10.5	40,000	-	40,000	2GB	7.5GB	Spotify, Joox, FB Gaming						1.0GB	-	3,800
Freedom U 3GB & 15GB apps, 30day <i>Unlimited 3GB, (FUP: 15GB/month)</i>	19	60,000	-	60,000	3GB	15GB	Spotify, Joox, YouTube, IG, FB Gaming						1.0GB	Unlimited IM3 SMS	3,200
Freedom U 7GB & 20GB apps, 30day <i>Unlimited 7GB, (FUP: 20GB/month)</i>	30	80,000	-	80,000	7GB	20GB	YTube, Sptfy, IG, Jx, TikTok, SHPE, TKPD, TRVLK, BL & cashbacks, FB Gaming						3.0GB	Unlimited IM3 calls & SMS	2,700
Freedom U 10GB & 25GB apps, 30day <i>Unlimited 10GB, (FUP: 25GB/month)</i>	38	100,000	-	100,000	10GB	25GB	YTube, Sptfy, IG, Jx, TikTok, SHPE, TKPD, TRVLK, BL & cashbacks, FB Gaming						3.0GB	Unlimited IM3 calls & SMS	2,600
Freedom U 38GB Quota & Apps, 30day <i>Unlimited Jumbo, (FUP: 38GB/month)</i>	41	150,000	-	150,000	38GB	-	YTube, Sptfy, IG, Jx, TikTok, SHPE, TKPD, TRVLK, BL & cashbacks, FB Gaming						3.0GB	IM3 calls and SMS Unlimited 100 mins offnet	3,700
<b>FREEDOM Kuota Harian (Unlimited with 64kb speed after 1st 1GB consumed)</b>															
FREEDOM Kuota Harian 7days	7.0	-	19,900	19,900	7.0GB										2,800
FREEDOM Kuota Harian 14days	14.0	-	39,900	39,900	14.0GB										2,900
FREEDOM Kuota Harian 28days	28.0	-	74,900	74,900	28.0GB										2,700
<b>YELLOW short validity - Data</b>															
Yellow 1GB 7day	1.0	10,000	10,000	10,000	1.0GB										10,000
Yellow 5GB 7day	5.0	12,000	12,000	12,000	1.0GB					4GB					2,400
Yellow 1GB 3day	1.0	5,000	5,000	5,000	1.0GB					1GB					4,500
Yellow 2GB 3day	2.0	5,500	5,500	5,500	1.0GB					1GB					2,800
Yellow 700MB 1day	0.7	2,500	2,500	2,500	0.7GB					-					3,600
Yellow 1GB 1day	1.0	3,500	3,500	3,500	1.0GB					-					2,500
<b>Speed Boosters and Kuotas</b>															
Extra Kuota (+speedbooster)	5	10,000	10,000	10,000	1.0GB					4GB					2,000
Extra Kuota (+speedbooster)	10	25,000	25,000	25,000	3.0GB					7GB					2,500
Extra Kuota (+speedbooster)	15	40,000	40,000	40,000	5.0GB					10GB					2,700
<b>Pulsa Free applied in most packets. Speed falls to 64kbps after quotas are exhausted</b>															
KlikFilm, 0.2GB, 1day	0.2	-	-	2,000	0.2GB										10,000
KlikFilm, 1GB, 7day	1.0	-	-	10,000	1.0GB										10,000
KlikFilm, 2GB, 7day	2.0	23,100	23,100	23,100	2.0GB										11,600
KlikFilm, 3GB, 30day	3.0	-	-	30,000	3.0GB										10,000
KlikFilm, 4GB, 30day	4.0	58,300	58,300	58,300	4.0GB										14,600
Sushiroll 1day	0.0	-	-	550	0.0GB										n/a
Sushiroll daily Bonus 100MB 3day	0.3	-	3,300	3,300	0.3GB										11,000
Vidio Gold, 1GB, 7day	1.5	-	18,000	18,000	1.5GB	1.0GB									12,000
Vidio Gold, 2GB, 3GB, 30day	3.0	-	45,000	45,000	3.0GB	2.0GB									15,000
Vidio Platinum, 2GB, 3GB, 7day	3.0	-	45,000	45,000	3.0GB	2.0GB									15,000
Vidio Platinum, 4GB, 6GB, 30day	6.0	-	79,000	79,000	6.0GB	4.0GB									13,200
<b>Valentine</b>															
Genflix, 3days	-	-	-	2,500	0.1GB										n/a
Genflix, 30days	-	-	-	5,000	0.1GB										n/a
Genflix 7day	-	11,000	11,000	11,000	0.0GB										n/a
Genflix 1day	-	550	550	550	0.0GB										n/a
Klikfilm 3day	-	4,400	4,400	4,400	0.0GB										n/a

Source: Indosat, Danareksa Sekuritas

**Exhibit 14. Smartfren (FREN IJ) Headline data packs June – July period**

Smartfren data plans (selected) - DKI Jakarta	Total GB	Packet prices (Rp)				4G Offerings				
		Jan '20	Mar '20	Apr '20	Jun - Jul '20	a) 4G Data	b) Mid-night Data	c) SoS med, content etc	d) Voice	yield/gb
<b>"Voucher Super 4G Unlimited"</b>										
Unlimited 1day FUP:1GB	1	9,000	9,000	9,000	9,000	Unlimited - FUP 1GB 1GB/day			Unlimited onnet, 10mins offnet	9,000
Unlimited 7day FUP:1GB	7	28,000	20,000	20,000	20,000	7GB 1GB/day			Unlimited onnet, 10mins offnet	2,900
<b>Unlimited 14day FUP:1GB</b>	<b>14</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>40,000</b>	<b>14GB 1GB/day</b>			<b>Unlimited onnet, 10mins offnet</b>	<b>2,900</b>
Unlimited Lite 28day FUP:0.5GB (saveRp2k next purchase)	14	50,000	50,000	50,000	50,000	14GB 0.5GB/day			Unlimited onnet, 10mins offnet	3,600
Unlimited 28day FUP:1GB (save Rp5k next purchase)	30	75,000	75,000	75,000	80,000	30GB 1GB/day			Unlimited onnet, 10mins offnet	1,700
Unlimited 30day FUP:1.5GB	45	100,000	100,000	100,000	100,000	45GB 1.5GB/day			Unlimited onnet, 10mins offnet	2,200
<b>"Booster Unlimited" Promo July 1st - Aug 31st free booster for Rp30k and Rp100k unlimiteds.</b>										
<b>Booster Unlimited Hariun 1day</b>	<b>0.5</b>			<b>2,000</b>	<b>2,000</b>	<b>0.5GB 0.5GB/day</b>				<b>4,000</b>
<b>Booster Unlimited Hariun 3day</b>	<b>1.5</b>			<b>5,000</b>	<b>5,000</b>	<b>1.5GB 0.5GB/day</b>				<b>3,300</b>
<b>Booster Unlimited Mingguan 7day</b>	<b>3.5</b>			<b>10,000</b>	<b>10,000</b>	<b>3.5GB 0.5GB/day</b>				<b>2,900</b>
<b>"Voucher 4G data"</b>										
Voucher Data 4G 3GB 7day	4	10,000	10,000	10,000	10,000	1.25GB	1.75 GB 01.00-05.00	1GB WA, LINE, BBM		2,500
Voucher Data 4G 8GB 14day	10	30,000	30,000	30,000	30,000	4GB	4.0 GB 01.00-05.00	2GB WA, LINE, BBM		3,000
Voucher Data 4G 16GB 30day	19	60,000	60,000	60,000	60,000	8GB	8.0 GB 01.00-05.00	3GB WA, LINE, BBM		3,200
<b>"Super 4G data Kuota gokil"</b>							<b>01.00-04.59</b>			
Super 4G Kuota 30day 10GB	10	30,000	30,000	30,000	30,000	5GB	5GB	-	10min offnet/unlimited onnet	3,000
Super 4G Kuota 30day 16GB	16	40,000	40,000	40,000	40,000	8GB	8GB	-	10min offnet/unlimited onnet	2,500
Super 4G Kuota 30day 30GB	30	60,000	60,000	60,000	60,000	15GB	15GB	-	10min offnet/unlimited onnet	2,000
Super 4G Kuota 30day 60GB	60	100,000	100,000	100,000	100,000	20GB 30GB	40GB 30GB	-	10min offnet/unlimited onnet	1,700
<b>10N+ plan 6-month quotas (in addition, users can buy weekly packs with bonus quota)</b>										
<b>10N+365day 3GB</b>	<b>0.5</b>			<b>15,000</b>	<b>15,000</b>	<b>0.5GB</b>				<b>30,000</b>
<b>10N+365day 9GB</b>	<b>1.5</b>			<b>35,000</b>	<b>35,000</b>	<b>1.5GB</b>				<b>23,300</b>
<b>10N+365day 18GB</b>	<b>3.0</b>			<b>55,000</b>	<b>55,000</b>	<b>3GB</b>				<b>18,300</b>
<b>"Internet Berbasis Volume"</b>										
Internet volume 3GB 7day	3	12,800	12,800	12,800	12,800	3GB			Unlimited onnet	4,300
Internet volume 8GB 28day	8	38,800	38,800	38,800	38,800	8GB				4,900
3day 2.5GB	2.5		5,000	5,000	5,000	0.50GB	1.5GB	0.5GB LN, WA		2,000
7day 4GB	4	10,000	10,000	10,000	10,000	1.25GB	1.75GB	1GB Chatting		2,500
30day 5GB	6	20,000	20,000	20,000	20,000	2GB	3GB	1GB Chatting		3,300
30day 9GB	9	30,000	30,000	30,000	30,000	4GB	4GB	1GB Chatting		3,300
30day 30GB	30	60,000	60,000	60,000	60,000	10GB	20GB			2,000
30day 60GB	60	100,000	100,000	100,000	100,000	20GB	40GB			1,700
30day 90GB	90	150,000	150,000	150,000	150,000	30GB	60GB			1,700
30day 120GB	120	200,000	200,000	200,000	200,000	40GB	80GB			1,700
<b>90day 100GB</b>	<b>100</b>		<b>300,000</b>	<b>300,000</b>	<b>300,000</b>	<b>55GB</b>	<b>45GB</b>			<b>3,000</b>
<b>180day 200GB</b>	<b>200</b>		<b>500,000</b>	<b>500,000</b>	<b>500,000</b>	<b>110GB</b>	<b>90GB</b>			<b>2,500</b>
<b>360day 420GB</b>	<b>420</b>		<b>1,000,000</b>	<b>1,000,000</b>	<b>1,000,000</b>	<b>220GB</b>	<b>200GB</b>			<b>2,400</b>
<b>"Super 4G Video" no subscription</b>										
Video 1.5GB 1day	1.5	5,000	5,000	5,000	5,000	2GB		Netflix, Hooq, Viu, KlikFilm, MNC Now, Genflix, Sushiroll, Vidio.com, TikTok & TikTok lite		3,300
Video 3.5GB 7day	3.5	10,000	10,000	10,000	10,000	4GB				2,900
Video 7.0GB 30day	7	20,000	20,000	20,000	20,000	7GB				2,900
<b>"Super 4G Hooq/Viu"</b>										
Premium akses Hooq/Viu 0.3GB 1day	0.3	3,000	3,000	3,000	3,000	0.3GB		Viu/Hooq premium subscription		10,000
Premium akses Hooq/Viu 0.5GB 7day	0.5	10,000	10,000	10,000	10,000	0.5GB				20,000
Premium akses Hooq/Viu 1GB 30day	2	30,000	30,000	30,000	30,000	1GB				15,000
<b>"Super 4G Music"</b>										
Music 0.3GB 1day	0.3	3,000	3,000	3,000	3,000	0.3GB		SmartMusic premium subscription, Jx, Sptfy, Smule, radio stations		10,000
Music 0.6GB 7day	0.6	6,000	6,000	6,000	6,000	0.6GB				10,000
Music 2.0GB 30day	2	15,000	15,000	15,000	15,000	2GB				7,500
<b>"Super 4G Games"</b>										
Games 0.5GB 7day	0.5	20,000	20,000	20,000	20,000	0.5GB		Ludigames in GameLoft G\, Smartgames		40,000
Games 1GB 30day	1	35,000	35,000	35,000	35,000	1.0GB				35,000
<b>"Super 4G Social"</b>										
Unlimited Social 1day	1	5,000	5,000	5,000	5,000	-		Unlimited FB, IG, TW, LN, WA		5,000
Unlimited Sepuasnya 7day	7	10,000	10,000	10,000	10,000	-				1,400
Unlimited Social 30day	30	25,000	25,000	25,000	25,000	-				800
<b>Ruangguru Access 30GB 30day</b>	<b>30</b>	<b>-</b>	<b>25,000</b>	<b>25,000</b>	<b>25,000</b>	<b>30GB</b>				<b>800</b>

**Exhibit 15. Tri 3 (Hutchison 3 Indonesia H3I) Headline data packs June – July period**

Hutchison Tri 3 - Selected programs	Prices (Rp)					Offerings					
	Total GB	Jan'20	Mar'20	Apr'20	Jun - Jul '20	a) Data 2G/3G/4G	b) Data		c) Data / OTT content / other	d) Voice & SMS	data/gb
<b>Long validity data packs - Masa aktif kartu AlwaysON (AON)</b>											
AON 1.5GB	2	15,000	15,000	15,000	15,000	1.5GB sel. aktif			7.5GB Rguru, edmondo, zenius, Google Class 7.5GB Rguru, edmondo, zenius, Google Class		10,000
AON 2GB	2	19,000	19,000	19,000	19,000	2GB sel. aktif					9,500
AON 3GB	3	28,000	28,000	28,000	28,000	3GB sel. aktif					9,300
AON 6GB	6	39,000	39,000	39,000	39,000	6GB sel. aktif					6,500
AON 8GB Education	15.5				48,000	8GB sel. aktif					3,100
AON 16GB education	23.5				90,000	16GB sel. aktif					3,800
UNLIMITED + AON 6GB	6	55,000	55,000	55,000	60,000	6GB sel. aktif	Unlimited 01.00 - 17.00 30days - FUP @ 1Mbps speed for 1GB, @256kbps thereafter			10,000	
UNLIMITED + AON 10GB	10	80,000	80,000	80,000	85,000	10GB sel. aktif	Unlimited 01.00 - 17.00 30days - FUP @ 1Mbps speed for 1GB, @256kbps thereafter			8,500	
UNLIMITED + AON 16GB	16	110,000	-	-	90,000	16GB sel. aktif	Unlimited 01.00 - 17.00 30days - FUP @ 1Mbps speed for 1GB, @256kbps thereafter			5,600	
<b>Internet Kombo Spesial 2G/3G/4G</b>											
Combo 2GB 30day	2	30,000	-	-	30,000	2GB	-	-		20min onnet anynet	15,000
Combo 3GB 30day	3	35,000	-	-	35,000	3GB	-	-		30min onnet anynet	11,700
Combo 8GB 30day	8	100,000	-	-	100,000	8GB	-	-		80min onnet anynet	12,500
Combo 32GB 30day	32	-	-	-	60,000	2GB	30GB	4G 1GB/day		30min onnet anynet	1,900
Combo 35GB 30day	35	80,000	-	-	80,000	5GB	30GB	4G 1GB/day		30min onnet anynet	2,300
Combo 38GB 30day	38	85,000	-	-	85,000	8GB	30GB	4G 1GB/day		30min onnet anynet	2,200
<b>KeepON Combos</b>											
Keep ON 3GB 3day	3	19,000	19,000	19,000	19,000	3GB	TriXogo games		KlikFilm/Viu/Genflix	10min onnet anynet	6,300
Keep ON 5GB 7day	5	29,000	29,000	29,000	29,000	5GB	TriXogo games		Viu	20min onnet anynet	5,800
Keep ON 5GB 7day	5	30,000	30,000	30,000	30,000	5GB	TriXogo games		KlikFilm	20min onnet anynet	6,000
Keep ON 8GB 30day	8	59,000	59,000	59,000	59,000	8GB	TriXogo games		KlikFilm subscription	100min onnet anynet	7,400
Keep ON 18GB 30day	18	99,000	99,000	99,000	99,000	18GB	TriXogo games		KlikFilm/Viu/Genflix-subscription	100min onnet anynet	5,500
Keep ON 1GB 30day	1	58,000	58,000	58,000	58,000	1GB			Amazon Prime Video Subscription	- -	58,000
Keep ON 5GB 30day - Promo	5	75,000	75,000	75,000	75,000	5GB			Amazon Prime Video Subscription	100 min onnet	15,000
Keep ON 8GB 30day	8	108,000	108,000	108,000	108,000	8GB			Amazon Prime Video Subscription	- -	13,500
Keep ON 15GB 30day -certain areas	15	108,000	108,000	108,000	108,000	15GB			Amazon Prime Video Subscription	- -	7,200
<b>AddON</b>											
AddOn 12GB 30day	20	50,000	-	-	50,000	10GB	2GB	8GB 4G 4G	2GB YouTube+Netflix		2,500
AddOn 32GB 30day	32	75,000	-	-	75,000	2GB		15GB 30GB 0.5GB/hari	4G (1GB/hari) 15GB (01.00-17.00) Quota		2,300
AddOn 38GB 30day	38	90,000	-	-	85,000	8GB		15GB 30GB 0.5GB/hari	4G (1GB/hari) 15GB (01.00-17.00) Quota		2,200
<b>Short validity AddON</b>											
AddOn 5GB 1day	5	5,000	-	-	5,000	0.75GB			4.25GB (01.00-09.00) YouTube/Netflix-Quota		1,000
AddOn 6GB 3day	6	10,000	-	-	10,000	1GB			5GB (01.00-09.00) (01.00-17.00) Quota		1,700
<b>Data packs only in BIMA+</b>											
Only in Bima+ 7day	6.0	35,000	35,000	35,000	35,000	5GB	1GB	VIU subscription + YouTube + Netflix			5,800
Only in Bima+ 3day	2.75	10,000	10,000	10,000	-	0.75GB	2GB	4G			0
Only in Bima+ 3day	3.0	14,000	14,000	14,000	14,000	1.5GB	1.5GB	(1:00-9:00) Quota	Bebas download game di Gameloft Club VIP		4,700
Only in Bima+ 1day	5.0	5,000	5,000	5,000	5,000	0.75GB	5.00GB	4.25GB			1,000
<b>MovieMax Plus OTT</b>											
0.75GB Viu/klikfilm/Genflix, 1day	0.75	-	-	-	7,500	0.25GB	0.5GB	4G	viu/klikfilm/genflix-free data access		10,000
1.5GB Viu/klikfilm/Genflix, 1day	1.50	-	-	-	12,000	0.5GB	1GB	4G	viu/klikfilm/genflix-free data access		8,000
2.75GB Viu/klikfilm/Genflix, 3day	2.75	-	-	-	14,000	0.75GB	2GB	4G	viu/klikfilm/genflix-free data access		5,100
3.75GB + VIU/klikfilm/genflix-7day	3.75	25,000	25,000	25,000	25,000	1.75GB	2GB	4G	VIU/klikfilm/genflix-free data access		6,700
10GB + KlikFilm 30day MovieMax	10	50,000	50,000	50,000	50,000	2GB	8GB	4G	Klikfilm free data access		5,000
10GB + Viu 30day	10	65,000	65,000	65,000	65,000	2GB	8GB	4G	Viu free data access		6,500
30GB + VIU KlikFilm 30day MovieMax	30	115,000	115,000	115,000	115,000	10GB	20GB	4G	VIU KlikFilm-free data access		3,800
<b>CICILAN PULSA (pay pulsa in installments)</b>											
CICILAN 13GB 30day	13	60,000	-	-	60,000	13GB installments 2, 2, 3, 5 GBs	Rp20k, Rp20k, Rp10k, Rp10k				4,600
CICILAN 18GB 30day	18	80,000	-	-	80,000	18GB installments 7, 7, 7, 9 GBs	Rp25k, Rp25k, Rp20k, Rp10k				4,400
CICILAN 23GB 30day	23	100,000	-	-	100,000	23GB installments 7, 7, 7, 9 GBs	Rp30k, Rp30k, Rp25k, Rp15k				4,300
<b>Offers - HOT SALES</b>											
Reg.+Chat+malam, 30day	40	100,000	100,000	100,000	100,000	20GB	10GB	1:00-9:00	10GB WA, LN, BB, KakaoT, Wchat (340MB/ha	- -	2,500
Reg+YouTube & Netflix 25GB, 30day	25	75,000	75,000	75,000	75,000	15GB	-	-	10GB Youtube / Netflix access	- -	3,000
Reg.+YouTube & Netflix, 20GB, 30day	20	70,000	70,000	70,000	70,000	10GB	-	-	10GB Youtube / Netflix access	- -	3,500
Voice+SMS+TriXogo+VIU, 8.5GB, 30day	8.5	60,000	60,000	60,000	60,000	8.5GB	TriXogo games subscription		Viu subscription	100min onnet anynet	7,100
Kuota Home, 150GB, 30day	150	-	-	-	150,000	25GB	70GB	1:00-17:00	55GB weekend quota	- - -	1,000
Kuota Home, 117GB, 30day	117	-	-	-	117,000	17GB	60GB	1:00-17:00	40GB weekend quota	- - -	1,000
Reg.+Wkend+Malam, 16GB, 14day	16	45,000	45,000	45,000	45,000	6GB	5GB	1:00-9:00	5GB weekend quota	- - -	2,800
Reg.+YouTube & Netflix, 3GB, 5day	3	20,000	20,000	20,000	20,000	2GB	-	-	1GB Youtube / Netflix access	- - -	6,700
Reg.+YouTube & Netflix, 1.5GB, 7day	1.5	15,000	15,000	15,000	15,000	1GB	-	-	0.5GB Youtube / Netflix access	20min anynet	10,000

\*Gaming: PUBG, Mobile Legend, FreeFire, Fifa Mobile, Clash of Clans, Clash Royale, Growtopia

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